

DRAFT BUDGET 2023-24

Alberta Lacrosse Association

September, 2023 Planning Meeting





ALBERTA LACROSSE ASSOCIATION

Table Of Content

- Budgeting Process
- Expense Estimates
- Revenue Estimates
- Team Alberta



Budget Process

- What are the ALA basic expenses to operate
- What Programming will we offer (Provincials, Lessons in Lacrosse) and how do we pay for it
- What are our revenue sources to pay for this and how much will fees need to be to do it?
- What projects do we need to fund to achieve strategic objectives? How do we want to run high performance?
- How do we present this to the Board and members to ensure clarity and accountability?



ALBERTA LACROSSE ASSOCIATION

Basics

- Personnel
- Fees, Insurance, Office Expenses
- Meetings - AGM, Planning, Lacrosse Canada



Personnel

- Executive Director - Full time
- Technical Director - Full time
- Administrative Assistant - Full time
- Technical Assistant - Part Time

Salaries and Wages	\$210,062	Up to 4% increase
Office Benefits	\$5,340	Current phones, internet
Benefits	\$27,832	Current Benefit Expense
RRSP Contributions	\$3,000	Maximum Benefit
CRA (CPP and EI Contributions)	\$19,027	Maximum Contributions
Professional Development	\$10,000	Estimate
Staff Travel	\$17,000	Nationals plus regular travel
Total	\$292,262	Last year ~\$250,000





Fees, Insurance, Office Expenses

Insurance	\$72,422	Invoiced, approximately the same as last year
Professional Fees	\$33,961	Bookkeepers, Auditors, Lawyers
Banking	\$7,815	Merchant Fees, RBC
Office Expenses	\$9,430	Storage, PO Box, Postage, Copying
Subscriptions	\$34,105	Website, RAMP, Zoom etc.
Marketing Materials	\$15,000	Items to handout at events and conventions
Total	\$172,733	





Lacrosse Canada Fees

Annual Fee	\$2,100	Invoiced
Transfer Fees	\$2,400	Last Year
Player Fee (New)	\$60,170	\$10 per player above U7
Coach Fee (New)	\$26,620	\$20 per coach
Officials Fee (New)	\$9,300	\$25 per Official
Total	\$100,590	

Forecast of fees based off of 2023 Registration Numbers which is how LC will calculate fee in 2024.





Meetings

ALA AGM	\$32,157	Currently booked contracts plus estimates on mileage and rooms
Planning Meeting	\$11,054	Hotels expenses plus pre-estimate of mileage from weekend
Strategic Planning or Similar	\$26,800	Estimate Based on Last Year
Lacrosse Canada SAGM	\$11,920	Location TBD, 6 person estimate
Lacrosse Canada AGM	\$4,090	Based on Toronto Flights and hotel on Expedia, 2 people
Total	\$86,021	





ALBERTA LACROSSE ASSOCIATION

TOTAL

Basic Operations

Personnel	\$292,262
Insurance, Office, Subscriptions	\$172,733
Lacrosse Canada Fees	\$100,590
Meetings	\$86,021
Total	\$651,606



ALBERTA LACROSSE ASSOCIATION

Programs

Lacrosse Literacy

Development Clinics

Provincials

Coaching Clinics





Lacrosse Literacy (School Program)

Expenses		
Instructors	\$9,750	130 sessions at average \$75 per session
Record Checks	\$750	15 instructors at \$50
Mileage	\$5,200	130 sessions at average \$40 each
Equipment	\$4,500	Kit includes 30 sticks, balls, sponge balls
SubTotal	\$20,200	
Revenue		
Fees from Schools	\$16,900	130 sessions at \$130 average
Net	-\$3,300	





Lacrosse Roots (Indigenous Program)

Expenses		
Instructors	\$7,000	130 sessions at average \$75 per session
Record Checks	\$1,000	20 instructors at \$50
Mileage	\$3,000	130 sessions at average \$~24 each
Equipment	\$0	\$9,000 spent last fiscal year
SubTotal	\$11,000	
Revenue		
Grant	\$20,000	
Net	\$9,000	But net \$0 to \$20,000 grant





Development Clinics

Expenses		
Facilities	\$11,250	75 hours at \$150 per hour
Instructors	\$2,500	Going to use Technical Staff more
Record Checks	\$200	
Mileage	\$5,000	Estimate to get TT and coaches
SubTotal	\$18,950	
Revenue		
Registration Fees	\$5,000	200 players at \$25 each
Net	-\$13,950	





Coaching Clinics

Expenses		
Facilities	\$1,000	Covered by host except special cases
Instructors	\$12,000	Small bump from last year
Mileage	\$5,000	Now covered by ALA
SubTotal	\$18,000	
Revenue		
Registration Fees	\$0	No cost recovery of this item typically
Net	-\$18,000	





Minor Box Provincials

Expenses		
Facilities	\$10,000	Small increase from 2022-23
Officials	\$15,500	Estimate based on increased fees
Awards	\$10,000	9 Banners, 600 medals
Promotions and Ceremonies	\$5,900	
SubTotal	\$41,400	
Revenue		
Team Fees	\$33,000	33 teams at \$1,000 each
Net	-\$8,400	





Major Box Provincials

Expenses		
Facilities	\$4,500	Missing some invoices from 2023
Officials	\$16,500	Estimate depending on new fees
Awards	\$5,000	6 Banners, 275 Medals
Ceremonies and Supplies	\$3,200	
SubTotal	\$29,200	
Revenue		
Team Fees	\$21,000	21 teams at \$1,000
Net	-\$8,200	





ALBERTA LACROSSE ASSOCIATION

General Revenue

Fees

Grants

Other



Fees 2023 Minor Box

Group	Registrants	Fee	Total
U7	671	\$42.50	\$28,517.50
U9	1225	\$54.50	\$66,762.50
U11	1322	\$54.50	\$72,049.00
U13	1342	\$60.25	\$80,855.50
U15	1211	\$60.25	\$72,962.75
U17	858	\$60.25	\$51,694.50
Rec	59	\$30.25	\$1,784.75
Coaches	1331	\$32.75	\$43,590.25
Managers	325	\$24.25	\$7,881.25
Exec	14	\$24.25	\$339.50
Trainers	129	\$24.25	\$3,128.25
		Total	\$429,565.75



Fees 2023 Field

Group	Registrants	Fee	Total
U7	30	\$48.25	\$1,447.50
U9	117	\$48.25	\$5,645.25
U11	88	\$48.25	\$4,246.00
U13	112	\$48.25	\$5,404.00
U15	172	\$48.25	\$8,299.00
U17	97	\$48.25	\$4,680.25
U19	51	\$48.25	\$2,460.75
Coaches	44	\$32.75	\$1,441.00
Managers	3	\$24.25	\$72.75
Exec	0	\$24.25	\$0.00
		Total	\$33,696.50



Fees 2023 Total and 2024 Budget



Group	2023	2024 Budget
Minor Box	\$429,565.75	\$450,000
Major Box	\$85,615.25	\$85,000
Officials	\$14,601.00	\$14,000
Field	\$33,696.50	\$34,000
Total	\$563,478.50	\$583,000

~3.5% Increase in Fee Revenue estimated without changing fees

Grants, Casino, Other

Group	2023	2024 Budget
Casino	\$75,723	\$75,000
SPAR	\$58,762	\$46,700
ASG	\$25,000	\$0
Indigenous Outreach	\$20,000	\$20,000
CPRA	\$5,804	\$0
Total	\$185,288	\$141,7000

We have other miscellaneous income of GIC Interest, Tournament Fees, Camp Fees, Travel Permit Fees, Transfer fees collected from Major teams, Appeal fees and AGM Fees of \$21,478 budgeted at same amount as last year



Projects

Pilot Projects	
CALL Female Only Try It Days	\$1,726
SALA Hybrid Field Program	\$13,500
Referee Development	\$10,000
House Projects	
RMLL Super Clinic	\$5,000
Wheatland/SALA Crossover Event	\$3,500
Total	\$33,276





ALBERTA LACROSSE ASSOCIATION

Revenue

Excluding Team Alberta

2022-23	2023-24 (Budget)
\$813,682	\$816,078

Expenses

Excluding Team Alberta

2022-23	2023-24 (Budget)
\$575,210.99	\$848,750



ALBERTA LACROSSE ASSOCIATION

Team Alberta

Hypothetical Figures Based on Approved
Teams Depending on Committee Direction





Team Alberta - Tryouts

Expenses		
Facilities	\$6,000	5 teams, 8 hours each, \$150 per hour
Pinnies	\$7,500	5 teams, 60 attendees each, \$25 each
SubTotal	\$13,500	
Revenue		
Tryout Fees	\$24,000	5 teams, 60 each, \$80 per player
Net	\$10,500	



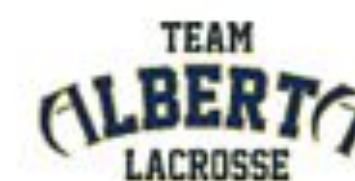


Team Alberta - Representative Potential Team

Expenses		
Apparel and Equipment	\$6,043	~\$300 per player
Practice Facility	\$5,000	30 hours of practice
Trainer	\$2,300	Average for having at almost all sessions
Travel, Food, Accommodations	\$30,000	Slightly higher than last year
Coach Expense	\$5,680	Mileage, Honorarium. Not event travel etc.
SubTotal	\$49,023	
Revenue		
Player Fees	\$47,200	20 at \$2,200 each. 4 Alternates at \$800 each
Net	-\$1,823	<\$100 per player deficit

New Teams for 2024

Prairie Cup	
Expenses	\$30,000
Revenue	\$30,000
Net Estimated Cost	\$0
Jenny Kyle U15 Field Festival	
Expenses	\$10,000
Revenue	\$10,000
Net Estimated Cost	\$0



PRAIRIE CUP REGIONAL CHAMPIONSHIP



Team Alberta - Representative Totals

Expenses		
Tryouts, all teams	\$13,500	
5 teams, all expenses	\$245,115	
Expenses Total	\$298,615	
Revenue		
Tryout Fees	\$24,000	
Player Fees	\$276,000	
Revenue Total	\$300,000	
Net	\$1,385	



ALBERTA LACROSSE ASSOCIATION

THANK
YOU