

# **BARRIE WOMEN'S HOCKEY ASSOCIATION**

# 2020 AGM Agenda:

Call to Order Minutes of Previous AGM (2019) Financial Statement / Accountant's Report President's Message Board of Directors Reports Correspondence New Business Adoption of Motions

### Motion #1

• Motion put forward by Rob Whitehead, President of BWHA, to add Cheryl and Randy Stock as honourary lifetime members of the BWHA

Election of Board of Directors

## Board of Director positions to be elected:

Director of Women's House League – No nominations received Director of Equipment – Mario Liguori Director of Competitive – Rob Emerson Director of Game Officials – Mike Robinson Director of Tournaments – Jason McKenna Treasurer – Lisa Lee President – Rob Whitehead

Motion to adjourn

## NOTE:

ALL nomination forms were to be submitted using the NOMINATION FORM provided on the BWHA website and delivered to the BWHA Office or via email to <u>info@bwha.ca</u> sixty (60) days prior to AGM. The deadline for submissions was: Wednesday, March 25, 2020 (6:00PM). Nominations will not be accepted at the BWHA AGM.

ANY motions or items for new business were to be submitted using the NOTICE OF MOTION FORM provided on the BWHA website and delivered to the BWHA Office or via email to info@bwha.ca thirty (30) days prior to AGM. The deadline for receipt of motions or items for new

business was Saturday, April 25, 2020 at 12:00PM. New motions or items for new business will not be accepted at the BWHA AGM.



# BARRIE WOMEN'S HOCKEY ASSOCIATION Monday May 27, 2019-7pm Dorian Parker Center-Sunnidale Park

# Meeting Agenda: 31 people, 41 votes

Call to Order- Rob W called meeting to order at 7:01pm; intro of members, Rob Emerson, Mike Robinson, Ron Hunt, Rob Whitehead, Gary Reid, Rob Redden, Lisa Hooper, Christa MacDougall, Kelli Madronich, Ted Dean. Absent members included Joe Givens, Mario Liguori, Debbie Robinson

Minutes of Previous AGM (2018) - Motion made to accept the minutes from the 2018 AGM

- MOVED Kurt Roberston
- SECONDED Eric McFadden
- PASSED

Financial Statement / Accountant's Report – Trent Turnball from Smyth, Sykes, Leeper and Tunstall was present this evening to go through financial situation; condensed financial statement in the package handed out this evening, big picture revenue up by 35,000\$, tournament fees down a bit, rep fees up substantially; costs up 38,000\$; deficit grew by approx. 3000\$; not a concern because deficit does not continues to grow; spoke to Kevin today about concerns re: financials; will try to get year end quicker so can get numbers in sooner; April #s came back higher so looks better; any questions he had were answered quickly, if had any concerns were dealt with in timely fashion

Motion made to accept the financial statement from April 30, 2018

- MOVED Rob Emerson
- SECONDED Christa MacDougall
- PASSED

Motion made to accept Smyth, Sykes, Leeper and Tunstall as auditors for upcoming year

- MOVED Eric McFadden
- SECONDED Lisa Hooper
- PASSED

At this time a question was posed by Kurt Roberston regarding the financials from 2018; he questioned whether the timing of the fiscal year should be changed so that statements are better updated and consistent at time of AGM's, based on the fact that tournament fees had shown to be down – answer to Kurt was that board knew right after tournament the previous year that changes needed to be made, we held town hall type meetings to get suggestions on how to improve the tournament and it showed in the changes made to the 2018 Sharkfest and how it was much more profitable *question* 

Report from Board of Directors – no questions or concerns were brought up from the members present regarding the Board of director's reports

New Business – Members were given the reminder that if anyone has an issue they wish to discuss please forward along to any board member for it to be brought up at next board meeting

Election of Board of Directors - 6 positions were up for election tonight

- Rob Emerson for Registrar
- Kristine Niskanen for secretary
- Rob Redden for Director of Coach and Player development
- Christa MacDougall for Director of Junior House League
- Tammy McKnight for Director of Equipment
- Jason McKenna (not present) and Anita White for Director of Fundraising and Sponsorship – Anita was present so she took a moment to speak, before election held, as to why she wants to be part of board - private vote held 42 votes in total, 40 votes for Anita and 2 for Jason

# Board of Directors results for 2019-2020 executive:

Registrar – Rob Emerson (acclaimed)

Secretary – Kristine Niskanen (acclaimed)

Director of Coach and Player Development - Rob Redden (acclaimed)

Director of Youth House League – Christa McDougall (acclaimed)

Director of Equipment – Tammy McKnight (acclaimed)

Director of Sponsorship Fundraising – Anita White as per results of private vote as listed above

Chief Trainer – will be discussed at next board meeting

# NOTE:

ALL nomination forms were to be submitted using the NOMINATION FORM provided on the BWHA website and delivered to the BWHA Office or via email to info@bwha.ca sixty (60) days prior to AGM. The deadline for receipt of nominations was Thursday, March 28, 2019 @ 6:00PM. \*NO nominations are accepted at the BWHA AGM.

ANY motions or items for new business were to be submitted using the NOTICE OF MOTION FORM provided on the BWHA website and delivered to the BWHA Office or via email to info@bwha.ca thirty (30) days prior to AGM. The deadline for receipt of motions or items for new business was Saturday, April 27, 2019 at 12:00PM. \*NO new motions or items for new business are accepted at the BWHA AGM.

# **Question Period from members**

- Erik McFadden he brought up the wind suit question and concerns whether appropriate for the older age divisions; members were made aware that this issue had come up at our previous meeting and Tammy was advised to begin looking for better options and different styles for the 2020 hockey; members were also advised that we might possibly look at having different styles for different age divisions; on another note Erik also brought up how well run the apparel night was; thanks to Tammy McKnight and her volunteers for how organized the evenings were
- Kurt Robertson he offered up idea for trying to fill all divisions in Sharkfest and not have teams not be able to play in their own home tournament because of lack of numbers and divisions not filling; he suggested a reciprocal arrangement where they offer other associations a discount if bring a certain number of teams to our tournament and we would get the same in return for attending their tournament; Kelly Madronich addressed Kurt and let him know that BWHA really didn't have to get teams to come to fill the tournament, had a lot of teams, only had to offer discounts to make sure the Bantam B division was filled; offering AA was new that year and have more plans in place to make sure divisions fill at this level; issue is truly with ice times we have increased number of teams/games but we have not seen an increase in the amount of ice we are given
- Kurt Robertson another question/suggestion he had was with regards offering/holding intermural rep scrimmages, hold them AFTER provincials but BEFORE tryouts to give coaches a chance to see girls, especially those moving up divisions, before tryouts start
- Cliff Eastman posed question about increasing the number of House League tournaments from 3 to 4; he was advised that reasoning for keeping it at 3 is to keep it fair for all families vs those who can and cannot afford it; also the HL teams play against a number of teams now from outside Barrie and when factor in DS teams some HL members actually end up playing in more tournaments than the rep teams do
- Cliff Eastman another question regarding evaluation skates; there was a member who wanted to go out as goalie but told that she couldn't because she

didn't have equipment; going forward if members want to try out as goalies it can be arranged for use of equipment if set up beforehand

- Cliff Eastman asked if there had been any feedback from others about the new picture format; he had heard some families say that wasn't really a "team" picture it was explained to him about how much cheaper it was to do it this way and that players who were absent could still get added into the picture because of the way it was formatted (using green screen)
- Lisa Lee questioning if there was an evaluation process in place for coaches, a way to get opinions across about a coach without being afraid to voice an opinion in case it could "affect" their daughter; Rob Redden addressed and said that there used to be an evaluation process in place but was mainly all negative; he said that maybe we could look at starting the process again of how to evaluate coaches and pass feedback along when making decisions about choosing coaches
- Mike Muloney questioning about need to do evaluation skates for HL differently; not just based on all drills but use scrimmages as well as a way to assess players; he was advised that going forward for the 2019-2020 season there will be changes made to the evaluation process
- Bill Drummond not so much a question but an observation on how it would be nice if Barrie had an actual girls home rink; a place where all our awards are hung all together; when other associations came to Barrie and our home rink they could see how we have done as an association if all our awards were all in the same place

Motion was made to adjourn the 2019 BWHA AGM

MOVED – Kristine Niskanen

SECONDED - Erik McFadden

PASSED

### BARRIE WOMEN'S HOCKEY ASSOCIATION FINANCIAL STATEMENT HIGHTLIGHTS FOR THE YEAR ENDED APRIL 30, 2019 (UNAUDITED)

These highlights have been extracted from the annual financial statements reviewed by Smith, Sykes, Leeper & Tunstall LLP and should be read in conjunction with the accountants' review engagement report thereon dated March 2, 2020. These summarized financial highlights do not contain all the disclosures required by Canadian generally accepted accounting principals. Readers are cautioned that these highlights may not be appropriate for their purposes. For more information on the Association's financial position, results of operations and cash flows, reference should be made to the related complete financial statements. Copies of the complete financial statements are available from the executive of the Barrie Women's Hockey Association.

Summary of Operations		2019		2018	
For the year ended April 30, 2019					
REVENUES					
Registration Fees	\$	422,182	\$	411,715	
Rep Team Fees		372,346		321,932	
Tournaments		165,598		149,447	
Sponsors		9,839		17,477	
Promotional apparel, net of expenditures		20,842		1,713	
Clinics		20,105		6,473	
Interest		2,019		1,242	
		1,012,931		909,999	
EXPENDITURES					
Ice rentals		642,908		577,168	
Tournaments		118,187		112,813	
OWHA league and insurance fees		53,216		47,799	
Clinics		38,725		35,472	
Office and miscellaneous		34,223		43,533	
Referees		26,344		25,755	
Equipment and supplies		26,681		30,524	
Amortization		20,413		19,356	
Office Rent		16,046		13,560	
Wages and benefits		13,318		14,791	
Professional fees		9,477		7,601	
Trophies		3,891		4,432	
Team pictures		2,808		3,375	
Advertising and promotion		0		450	
		1,006,237		936,629	
EXCESS OF REVENUES OVER EXPENDITURES (EXPENDITURES					
OVER REVENUES) FOR THE YEAR	S	6,694	\$	(26,630)	
Summary of Financial Position As at April 30, 2019		2019		2018	
ASSETS					
Cash	\$	20.027	c	144 721	
Accounts receivable, Inventory and Prepaid expenses	Ф	30,037	\$	144,731	
Property, plant and equipment		110,087		99,804	
Property, plant and equipment		19,203	_	32,717	
	S	159,327	S	277,252	
LIABILITIES AND NET ASSETS					
	-	15,374	\$	15,028	
Accounts payable and accrued expenses	\$		Ψ		
Accounts payable and accrued expenses Deferred fees	\$	25,765		150,730	
	\$		_		
	\$	25,765	_	150,730	

These financial statements do not contain certain disclosures required by generally accepted accounting principles.

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## **BARRIE WOMEN'S HOCKEY ASSOCIATION**

## FINANCIAL STATEMENTS

APRIL 30, 2019

(UNAUDITED)

# SMITH, SYKES, LEEPER & TUNSTALL LLP

CHARTERED PROFESSIONAL ACCOUNTANTS LICENSED PUBLIC ACCOUNTANTS

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# **BARRIE WOMEN'S HOCKEY ASSOCIATION**

# FINANCIAL STATEMENTS

# APRIL 30, 2019

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### **INDEPENDENT PRACTITIONERS' REVIEW ENGAGEMENT REPORT**

To the Shareholders of: Barrie Women's Hockey Association

We have reviewed the accompanying financial statements of **Barrie Women's Hockey Association** that comprise the balance sheet as at **April 30, 2019**, and the statements of income, retained earnings and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for private enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Practitioners' Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on the financial statements.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of **Barrie Women's Hockey Association** as at **April 30, 2019**, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for private enterprises.

# Smith, Sykes, Leeper & Tunstall LLP

CHARTERED PROFESSIONAL ACCOUNTANTS Licensed Public Accountants

Barrie, Ontario. March 2, 2020.

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### BARRIE WOMEN'S HOCKEY ASSOCIATION (Incorporated Under the Laws of Ontario) BALANCE SHEET APRIL 30, 2019 (UNAUDITED)

		2019	2018		
CURRENT ASSETS					
Cash	\$	30,037	\$	144,731	
Accounts receivable		33,716	*	21,150	
Inventory		43,042		40,424	
Prepaid expenses	-	33,329		38,230	
		140,124		244,535	
Property, plant and equipment (Note 3)		19,203		32,717	
	\$	159,327	\$	277,252	
CURRENT LIABILITIES Accounts payable and accrued expenses Deferred fees and deposits	\$	15,374 25,765	\$	15,028 150,730	
	_	41,139	_	165,758	
NET ASSETS					
Invested in property, plant and equipment (Note 4)		19,203		32,717	
Unrestricted net assets		98,985	-	78,777	
		118,188		111,494	
	\$	159,327	\$	277,252	

Approved on Behalf of the Board,

\_\_\_\_\_, Director.

\_\_\_\_\_, Director.

The accompanying notes are an integral part of these financial statements.

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## BARRIE WOMEN'S HOCKEY ASSOCIATION STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED APRIL 30, 2019 (UNAUDITED)

			2019		 2018
	Prop	vested in perty, plant equipment	restricted	Total	Total
Net assets, beginning of the year	\$	32,717	\$ 78,777	\$ 111,494	\$ 138,124
Excess of revenues over expenditures		0	6,694	6,694	(26,630)
Changes in net assets invested in prop plant and equipment (Note 4)	erty,	(13,514)	13,514	0	0
NET ASSETS, END OF THE YEA	R\$	19,203	\$ 98,985	\$ 118,188	\$ 111,494

The accompanying notes are an integral part of these financial statements.

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## BARRIE WOMEN'S HOCKEY ASSOCIATION STATEMENT OF REVENUES AND EXPENDITURES FOR THE YEAR ENDED APRIL 30, 2019 (UNAUDITED)

	2019	2018
EVENUES		
Registration Fees	\$ 422,182	\$ 411,715
Rep Team Fees	372,346	321,932
Tournaments	165,598	149,447
Promotional apparel, net of expenditures (Note 5)	20,842	1,713
Clinics	20,105	6,473
Sponsors and donations	9,839	17,477
Interest	2,019	1,242
	1,012,931	909,999
XPENDITURES		
Ice rentals	642,908	577,168
Tournaments	118,187	112,813
OWHA league and insurance fees	53,216	47,799
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Wages and benefits	13,318	14,791
Professional fees	9,477	7,601
Trophies	3,891	4,432
Team pictures	2,808	3,375
Advertising and promotion	0	450
	1,006,237	936,629

The accompanying notes are an integral part of these financial statements.

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# BARRIE WOMEN'S HOCKEY ASSOCIATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED APRIL 30, 2019 (UNAUDITED)

	2019	2018
CASH PROVIDED BY (USED FOR)		
OPERATIONS		
Excess of revenues over expenditures (expenditures over revenues) for the year	\$ 6,694	\$ (26,630)
Items not requiring an outlay of cash:	00.412	10.256
Amortization	20,413	19,356 (470)
(Gain) on disposal of property, plant and equipment	(248)	<u>(470</u> )
	26,859	(7,744)
Changes in operating working capital		
Accounts receivable	(12,566)	31,208
Inventory	(2,618)	(21,932)
Prepaid expenses	4,901	(17,302)
Accounts payable and accrued expenses	346	(3,114)
Deferred fees and deposits	(124,965)	27,430
	(134,902)	16,290
CASH (USED FOR) PROVIDED BY OPERATIONS	(108,043)	8,546
INVESTING		
Additions to property, plant and equipment	(7,216)	(31,198)
Proceeds on disposal of property, plant and equipment	565	970
CASH (USED FOR) INVESTING	(6,651)	(30,228)
	(114,694)	(21,682)
NET CHANGE IN CASH POSITION	(114,074)	(21,002)
Cash position, beginning of the year	144,731	166,413
CASH POSITION, END OF THE YEAR	\$ 30,037	\$ 144,731

The accompanying notes are an integral part of these financial statements.

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## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Organization -

The Organization was incorporated December 16, 1994 under the Canada organizations Act as an organization without share capital. The object of the organization is to promote, foster and encourage the development of women's hockey.

These financial statements are prepared in accordance with Canadian Accounting Standards for Not-For-Profit Organizations (ASNPO) and include the following significant accounting policies:

### Use of estimates -

The preparation of the financial statements in conformity with Canadian accounting standards for notfor-profit organizations (ASNPO) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Significant items subject to such estimates and assumptions include the estimated useful lives of property, plant and equipment; and the valuation allowances for accounts receivable. Actual results could differ from those estimates.

### Cash and cash equivalents -

Cash consists of cash on deposit, cheques issued and outstanding, and deposits outstanding.

### Financial instruments -

The Organization initially measures its financial assets and liabilities at fair value. The Organization subsequently measures all its financial assets and financial liabilities at amortized cost. Changes in fair value are recognized in net income. Financial assets and liabilities measured at amortized cost include cash, accounts receivable and accounts payable and accrued expenses. There are currently no financial instruments subsequently measured at fair value.

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of any write-down is recognized in net income. Any previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. Any reversal is recognized in net income. There are no impairments in the current year.

### Prepaid expenses -

Included in prepaid expenses are costs incurred to determine the rep teams for the following season. These costs include tryout ice, referee and other related costs which will be expensed when the rep teams have been determined.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Inventory** -

Inventory is stated at the lower of cost and market value. Market value is considered the replacement value or estimated realizable value, whichever is lower.

The cost of inventories comprises all costs of purchase and other costs incurred in bringing the inventories to their present location and condition. The costs of purchase comprise the purchase price, import duties and non-recoverable taxes and transport, handling and other costs directly attributable to the acquisition of finished goods.

### Income taxes -

The organization is not subject to federal or provincial income taxes pursuant to exemptions accorded to not-for-profit organizations in the income tax legislation.

### Leases -

Leases are classified as either capital or operating leases. A lease that transfers substantially all of the benefits and risks incidental to the ownership of property is classified as a capital lease. All other leases are accounted for as operating leases wherein rental payments are expensed as incurred. At the inception of a capital lease, an asset and an obligation are recorded at an amount equal to the lesser of the present value of the minimum lease payments and the property's fair value at the beginning of such lease. Assets recorded under capital leases are amortized on a straight-line basis over the estimated useful lives of the respective assets on commencement of use of the related assets.

## **Donated Services -**

The organization is dependent on the voluntary services of many individuals. Since these services are not normally purchased by the organization and because of the difficulty in estimating their fair value, these services are not recorded in these financial statements.

## **Revenue recognition -**

The Organization follows the deferral method of accounting for contributions.

Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions are recognized as revenue in the year in which the related expenses are recognized. Contributions restricted for the purchase of property, plant and equipment are deferred and amortized into revenue at a rate corresponding with the amortization rate for the related property, plant and equipment.

Fees, tournaments, sponsorship, apparel sales and clinic revenues are recognized when earned, collection is reasonably assured and all significant obligations have been fulfilled.

Interest income is recognized when earned and collection is reasonably assured.



## 2. FINANCIAL RISKS AND CONCENTRATION OF RISK

The Organization is exposed to the following risks related to its financial assets and liabilities:

### Credit risk -

Credit risk arises from the possibility that the entities to which the Organization sells may experience financial difficulty and be unable to fulfill their contractual obligations. This risk is mitigated by proactive credit management policies that include regular monitoring of the debtors' payment history. The Organization provides credit to its customers in the normal course of business. The main customer base is focused on the Barrie area, where other revenues from tournaments may come from customers within central Ontario. Actual exposure to credit losses has been minimal in prior years and there has been no change to the risk exposure from 2018. At year-end, the allowance for doubtful accounts is \$0 (2018 - \$1,375).

### Liquidity risk -

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly in respect of its accounts payable and accrued expenses, coupon liabilities. The Organization expects to meet these obligations as they come due by generating sufficient cash flow from operations. There has been no change to the risk exposure from 2018.

## Market risk -

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign currency risk, interest rate risk and other price risk.

### Foreign currency risk -

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Organization is not exposed to currency risk. There has been no change to the risk exposure from 2018.

### Interest rate risk -

Interest rate risk is the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in market interest rates. The Organization is not currently exposed to interest rate risk. There has been no change to the risk exposure from 2018.

## Other price risk -

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Organization is not exposed to other price risk.

## 3. PROPERTY, PLANT AND EQUIPMENT

		Cost	 umulated ortization	Net <u>2019</u>		Net 2018
Rep sweaters	\$	47,593	\$ 37,039	\$ 10,554	\$	22,163
PWHL sweaters		2,644	1,322	1,322		0
Development stream sweaters		7,397	3,750	3,647		5,497
Tryout sweaters		2,686	1,343	1,343		1,791
Hockey equipment		1,100	1,016	84		450
Office furniture and equipment	_	12,133	 9,880	 2,253	_	2,816
	\$	73,553	\$ <u>54,350</u>	\$ 19,203	\$	<u>32,717</u>

Property, plant and equipment are recorded at cost. Amortization is provided annually at rates calculated to write-off the assets over their estimated useful lives as follows:

Rep sweaters	- 3 year straight line basis
PWHL sweaters	- 2 year straight line basis
Development stream sweaters	- 4 year straight line basis
Tryout sweaters	- 6 year straight line basis
Hockey equipment	- 3 year straight line basis
Office furniture and equipment	- 20% declining balance

# 4. NET ASSETS INVESTED IN PROPERTY, PLANT AND EQUIPMENT

The net assets invested in property, plant and equipment const	ists of th	e following:	
		<u>2019</u>	<u>2018</u>
Net book value of property, plant and equipment	\$	19,203	\$ 32,717

The changes in net assets invested in property, plant and equipment is calculated as follows:

Purchase of property, plant and equipment Amortization Net book value of property, plant and equipment sold	\$	7,216 (20,413) (317)	\$ 31,198 (19,356) (500)	
Change in net assets invested in property, plant and equipmen	t \$_	(13,514)	\$ <u>11,342</u>	

## 5. PROMOTIONAL APPAREL, NET OF EXPENDITURES

Promotional apparel consists of inventory purchased and sold throughout the year. The Organization works to provide apparel on a cost recovery basis to it's membership:

	<u>2019</u>	<u>2018</u>
Apparel sales Apparel inventory expensed in the year	\$ 132,544 (111,702)	\$ 97,977 <u>(96,264</u> )
	\$ 20,842	\$ 1,713

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# 6. LEASE COMMITMENTS

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The Organization has entered into a lease for its premises with minimum aggregate annual payments for the next three years follows:

2020 2021 2022		18,758 21,470 1,808	
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# BARRIE WOMEN'S HOCKEY ASSOCIATION BALANCE SHEET APRIL 30, 2020

	April 30 2020	April 30 2019	April 30 2018
ASSETS			
Current			
Cash	68,136	30,037	144,731
Accounts receivable	48,238	33,716	21,150
Apparel inventory	22,670	43,042	40,425
Prepaid expenses	8,733	33,329	38,230
	147,777	140,124	244,536
Capital assets	19,805	19,204	32,717
	167,582	159,328	277,253
LIABILITIES & NET ASSETS			
Current Liabilities			
Accounts payable and accrued liabilities	8,088	15,376	15,029
Deferred registration fees	-	25,765	150,630
Deposits	<u> </u>	<u> </u>	100
	8,088	41,141	165,759
Net Assets			
Invested in capital assets	19,805	19,203	32,717
Unrestricted	139,689	98,984	78,777
	159,494	1 <u>18,187</u>	111,494
	167,582	159,328	277,253
	107,302		

# BARRIE WOMEN'S HOCKEY ASSOCIATION STATEMENT OF REVENUE AND EXPENDITURES APRIL 30, 2020

	For the year ended April 30 2020	For the year ended April 30 2019	For the year ended April 30 2018
REVENUES			
Registration Fees	429,560	422,182	411,715
Rep Team Fees	307,745	372,346	321, <del>9</del> 32
Tournaments	175,043	165,598	149,447
Clinics	17,695	20,105	6,473
Sponsors	12,010	9,839	17,477
Donations	488	-	-
Interest	2,854	2,019	1,242
Promotional apparel, net of expenditures	18,373	20,842	1,713
	963,768	1,012,931	909,999
EXPENDITURES			
lce rentals	551,810	642,908	577,168
Sharkfest tournaments	120,660	118,187	112,813
OWHA league and insurance fees	52,719	53,216	47,799
Clinics / development	40,146	38,725	35,472
Office and miscellaneous	41,404	34,225	43,533
Equipment and supplies	28,508	26,681	30,524
Referees	20,075	26,344	25,755
Amortization of capital assets	19,881	20,413	19,356
Office rent	18,033	16,046	13,560
Wages	16,282	13,318	14,791
Professional fees	9,059	9,477	7,601
Trophies	-	3,891	4,432
Team pictures	3,158	2,808	3,375
Advertising and promotion	100	-	450
	921,835	1,006,239	936,629
Excess of (expenditures over revenue)	41,933	6,692	(26,630)

DRAFT 5/14/20

# 2019/20 Annual General Meeting: President's Report

Rob Whitehead - President

Another successful season for the members of the Barrie Women's Hockey Association (BWHA) has come to a close. The season was full of accomplishments at all levels and was building towards an exciting finish for many teams. Unfortunately, the season came to a disappointing and abrupt end for everyone, due to the current Covid-19 health crisis.

The strength of the BWHA has always been its grass roots players and volunteers, within our House League program. Players and parents at the youngest levels continue to create a stable foundation for our association. Our competitive levels of hockey continue to be the beneficiary of our strong House League program, providing a spring board for players and coaches to develop and move up to a higher level of hockey. By providing exposure to females, of all ages, to the sport of hockey and offering an avenue for them to join in the game, the BWHA has seen its registration grow. It is our hope that providing opportunities to these female players, along with a safe and enjoyable environment for them to develop their skills, they will continue to play the game, long after their minor hockey days are behind them. I truly believe that those before us have done a terrific job of instilling these fundamental beliefs deep inside our association. The proof of this is that we are starting to see the 2<sup>nd</sup> generation players entering our association. Females who have played in the earlier days of our association, now have their daughter's participating in female hockey. These females are also volunteering within the BWHA and paying forward, through their volunteerism, the opportunities they were afforded at a younger age within the female game. This is the true measure of a successful association. To accomplish this, it takes an enormous amount of coordination and volunteerism each and every year. I would like to thank those who have come before us, for their efforts. Without them, we would not be here today. I would also like to extend thanks to our current BWHA executives, volunteers (convenors, coaches, managers, trainers on ice helpers), players and parents for working together to make a lasting impact.

I would also like to recognize and thank the local business community, who provide sponsorship funds our HL and Competitive teams. Without you and your contributions, females in our community may not have had the opportunity to play and the "Thank You" cannot be overstated. You have made a difference in the youngest within our community. Please take a moment to review the list of sponsors on our website <u>www.bwha.com</u> and remember them when you consider your next purchase. Local businesses support your local community—take the time to reciprocate. Along with local sponsorship, Tim Hortons and McDonalds offer a national hockey sponsorship that the BWHA is a beneficiary of. Through the Timbits program, Fundamental and Novice HL players receive jerseys, socks and promotional items each season, thanks to Tim Hortons. McDonalds provides sponsorship through its AtoMc program for HL Atom players, who also receive jerseys, socks, coaching materials and promotional items each season. These national sponsors have been an integral part of Minor Hockey across the country for many years and we extend our thanks to them for there generosity.

<u>To the BWHA executives</u>: I am thankful that I get to volunteer beside 16 other executives, who offer their energy and countless hours organizing the season, so that females can play the best sport in the world. The positions these executives hold, arguably, are some of the most thankless roles an individual can take on. Each executive strive to do their best, be professional, diplomatic and fair with every decision made. While perception can often be that the executive or an executive member may have their own agenda, as a board we have leaned on neutral advice, on many issues from various leaders in our community and abroad. I am extremely proud of how our executive operates, communicates and facilitates the female hockey opportunity to our members. I truly believe that each executive member is involved, for the betterment of the BWHA and its members. It is their way of giving back to the game they played as a child and/or giving back to their community by organizing the largest minor sport and perhaps activity in our community.

<u>To our Convenors, Coaches, Managers, Trainers and Team Staff</u>: Thank you for being involved; without you we have no leadership. Through your volunteerism, you put in a commit a huge amount of your time both in and outside the arena. If you even make a small impact on your players, they will continue to play this game for years to come and hopefully follow in the footsteps you have left for them. Your efforts don't go unrecognized and they are truly appreciated.

<u>To our Game Officials (on and off the ice)</u>: Thank you for your efforts. We can't play the game without you. You are appreciated even though there are times when you feel you may not be. You don't make up the rules; you just apply them to the game. We need you and we respect you for the job that you do.

<u>To the Parents</u>: Thank you for the countless hours you spend getting your daughters to and from the rink. Thank you for the hours spent in cold arenas and airing our smelly equipment. Thank you for entrusting the BWHA with you hard earn income, which allows your daughter to play the sport of hockey. Your years spent within the sport of hockey are some of the best years you will ever have. Enjoy each moment spent with your child both inside and outside the rink. Enjoy the time you spend in the car and those parent daughter chats. Time goes by very quickly and believe it or not, you will miss the weekend games, the weekday practices and yes, even the early morning games at tournaments. The wins and losses become irrelevant and forgotten, but the memories and friendships you will make during these years will remain and hopefully last forever.

<u>To our Players</u>: You are the luckiest athletes because you get to play this great game. I challenge you to be the best athlete you can be. Take no short cuts in practice ..... "practice like you play". Compete to the best of your ability each game. Doing this will allow you to be proud of yourself, regardless of the outcome. I have always believed that children who participate in team sports, learn valuable life skills. They learn to work with others. They figure out how to communicate and cooperate with their teammates. The learn to take direction and implement it into their personal and team success. These athletes experience team experiences and spirit that promotes accountability, responsibility and sportsmanship. They develop the ability to accept the highs and lows in gamesmanship and day to day life, with grace and humility. Best of all, these lessons stay with them into adolescence and adulthood, which can be nothing short of positive and hopefully allow them to make their way through life in a constructive and productive manner.

The BWHA's mission is provide an opportunity for all females to play hockey in a safe, healthy and supportive environment, which are necessary to facilitate player and team development. We are committed to develop skilled, productive players, by fostering in all our players the desire to pursue personal excellence. The BWHA has continued to grow each and every year and with just over 800 organization members, playing female hockey from Fundamental through Senior Competitive levels. Again, I stress that none of this could have been accomplished without the countless volunteers. The BWHA was founded on the strength of its volunteers and without you, our members and female players would not realize the opportunity to play this great game.

I am proud to be a part of the BWHA and it is my privilege to represent the BWHA in my role as President. I truly love this game and I love being at the rink, in almost every capacity. The energy that our BWHA members exude is infectious and I hope that never changes. Even with the accomplishments of this past season and those from the years before, we need to continue to work hard and make each year a bit better than the past. In order to accomplish that, we continue to ask our members for their involvement and support. Thank you for being in attendance for the 2019/2020 AGM. I wish you and your family good health and safety during this challenging time. I look forward to seeing you around the rink next season.



# **BARRIE WOMEN'S HOCKEY ASSOCIATION**

# **ANNUAL GENERAL MEETING 2019-2020**

# **DIRECTOR'S REPORTS**

# 2019/20 Annual General Meeting: Director of Competitive Teams

Ron Hunt – Director of Competitive Teams

No report submitted

# 2019/20 Annual General Meeting: Coach and Player Development Report

Rob Redden – Director of Coach & Player Development

I would like to take this opportunity to thank our volunteer 2019/20 Coaches, Assist Coaches, Managers and Trainers, for without, the BWHA would not function. It has been a pleasure to work alongside all of you and hope to see you all continue to participate in some capacity within the BWHA in the future.

## COACH DEVELOPMENT

- Ran two coaching development programs (Skating & Edges / Puck Control & Shooting)
  - o Clinic was well attended
  - Clinics facilitated by Two Way Hockey
  - Again, little support from OWHA to provide Hockey Canada courses
    - o BWHA to do all leg work, find instructors, create outline
    - Have been given 'OK' to run our own courses
    - Details are to be sent to OWHA, at which time registration will be set up. No clinics ran again in 2019/20 due to effort required to plan
    - o Do have some interest from local skills coaches to run in future.

## HOUSE LEAUGE DEVELOPMENT

- Successful 2<sup>nd</sup> season of HL development with Revolution 216
- Revolution 216 (Haley Irwin & Sam Reid) were selected to run a 4 session/HL team (Nov-Bantam) shared ice development with players and coaches
- Goals were to have both new and exp coaches learn new ways in teaching small area skills as well as new/different terminology to instruct skills/key teaching points
- Work in small groups to reduce the coach to player ratio while increasing puck touches at high repetitions through drills
- Feedback was positive from most coaches as well as Revolution 216
- Some coaches still not buying in, wanting to run system practices instead.

# COMPETITIVE PLAYER DEVELOPMENT

- Successful 2<sup>nd</sup> season of Competitive Player Development
- Unusual limited participation from Novice Competitive Plays
- Competitive team players were given the opportunity to register in skill specific programs at NTR
  - o Pro
- players that wanted more got more
- Specific to player interest/skill
- Worked on basic hockey fundamentals
- o Cons
  - same night as some competitive team ice
  - lack of down time for player recovery
  - limited space, some programs fill quickly
- The request was to focus on player specific skill development in the areas of puck control, puck protection, shooting and passing
- Goals are to develop better individual player specific skills in a small game like environment
- DS Players really enjoyed participating in development programs once DS tryouts were complete

## ELITE PLAYER DEVELOPMENT

- Ran trial program Sharks Elite Development Academy
- Used unallocated BWHA ice to facilitate program
- 22 Spaces in trial program
- Players selected from PWAA and up
- Ran 6 on ice sessions (one cancelled due to Covid)
  - Limited to 22 SEDA participants
  - o No goalies selected as arrangements for Goalie Instruction could not be made
- Program had many questions as it was quickly planned and executed
- Ran one off ice program Sports Psychology that was open to all Competitive Players PW and above
  - Program was to be attended by parents and players
  - o Great feedback
- One off ice program was cancelled due to Covid Off Season Planning
  - o Pro
    - Trial of program complete
    - Higher tempo / concepts due to age of participants / similar skill level
    - Worked on basic hockey fundamentals broken down week by week to build on previous skill
    - Occurred every 3-4 weeks as to limit athlete burnout
    - Completely funded by participants no BWHA funding for program
    - Great feedback by players and parents
  - $\circ \quad \text{Cons}$ 
    - Limited number of participants due to limitations of ice
    - 2 ice times conflicted with PWAA practice
    - Working in off ice programs around team schedules
  - Plans are to expand the program both on ice and off ice for 2020/21

## GOALIE DEVELOPMENT

- Competitive teams were allotted \$300 per team for development (all but one took advantage of this)
- House League Goalies were given the opportunity to attend FREE BWHA provided goalie development HL Goalie development was offered at National Training Rinks
- Some HL goalies attended each week, other players attended only when it was their "turn" at goalie
- Feedback both from parents and NTR state that this program was well attended
- Goalie development will continue to be a priority for Coach and Player Development into 2019/18
- HL again has asked if BWHA would run development for the full season (Due to cost of program, current budget would not allow)

## HOCKEY SHARE

- Hockey Share in 3<sup>rd</sup> year at the Competitive Team level
- Over 800 drills being shared / Currently 20 active accounts
- Hope to copy all drills to a central BWHA account for 2020/21

# **OTHER ACTIVITIES**

- Selected DS Coaches & worked with 2019/20 Programs
- Assisted in BWHA Discipline Committees
- Assisted in Competitive Coach Interviews
- Assisted with Competitive Coach Meetings & Tryouts
- Attended regular BWHA Board Meetings
- Begin plans for 2020-21 development program for both HL and Competitive Teams

Respectfully - Rob Redden, Coach and Player Development

# **Equipment & Apparel Report**

Tammy McKnight & Mario Liguori – Directors of Equipment

It was our pleasure to be part of the BWHA Executive this past season.

It is due to the efforts taken by the executive, along with our association's volunteers (HL / Rep coaches, managers, trainers, on ice helpers, etc) that will allow our organization to continue to be successful.

During the 2019/2020 season, the Directors of Apparel & Equipment (Sr. / Jr.) assisted HL / DS programs with: Ordering of all Jr. & Sr. HL team jerseys/socks ¬ Submitted, secured and collaborated with McDonalds to support and provide our Atom HL division with jerseys and socks for the 2019/2020 season. This initiative will save the BWHA approximately \$2000 in costs. McDonald's also provided coaching guides, toques. Along with McDonald's we had also secured our Tim Horton's sponsor for the Novice and Fundamental program. Tim Horton's provides us with Jerseys and Socks along with mementos for the kids throughout the season.

Supplied BWHA Jr. & Sr. house league with socks/jerseys/pucks/pylons/goalie gear by mid-September 2019 & was able to collect our gear this spring in a safe manner under the circumstances we have had to deal with. Supplied BWHA DS teams with jerseys & socks cleaned – Worked with Christa MacDougall (Director of Jr. HL) to distribute/collect HL evaluation jerseys. During the 2019/2020 season, the Directors of Apparel & Equipment (Sr. / Jr.) assisted Rep program with: – Scheduled Rep player sizing sessions, to ensure all rep players would be able to be fitted for the appropriate apparel/equipment required for the 2019/2020 season.

We did a trial run in May 2019 of having the coaches or managers attend the sizing for our rep program, we did this based on level as the try outs ended and the trial was a success.

Throughout the 2019/2020 season we worked with Kevin Anderson and Lisa Lee (BWHA Accountant/Bookkeeper) to track all of the HL, DS and Rep team and individual BWHA apparel/equipment. All teams were billed for their pickup of team orders in September.

Set up BWHA apparel/equipment table throughout the Sharkfest tournament weekend. Sold current BWHA inventory at Sharkfest and reduced inventory of old stock, discontinued apparel and retired rep jerseys through the sale of these.

Continue to keep efficient inventory levels of apparel and equipment throughout the season to meet the needs of the membership, while not tying up too much BWHA capital.

Continue to work with our suppliers and partners to offer the best jerseys/uniforms/apparel/equipment in the OWHA, at a cost effective price for BWHA players and parents.

Continue the initiative to improve our goalie gear for HL distribution and lessen our out dated gear in inventory.

It has been a challenge this spring to collect the Rep/DS jerseys; we appreciated everyone's patience and consideration.

For the 2020-2021 seasons we are doing a trial on moving towards wearing Khaki pants for the Bantam and Midget age groups. We will advise 3 companies and styles that are approved pants that the girls can wear to replace their wind suit pants and teams will order team shorts for warm up. Again this is a trial only and we may replace this the following year. Your feedback as always is welcome. Novice, Atom and Peewee will be required to wear the Bauer warm up suit.

Thank you to everyone for supporting us throughout the year. Be safe, Tammy and Mario

# 2019/20 Annual General Meeting: Fundraising & Sponsorship Report

Anita White - Director of Fundraising & Sponsorship

It has been an absolute pleasure being part of the Executive Board this year. It is my first year and to say that I have learnt a lot on what it takes to run a very successful organization is an understatement. One thing that I have learnt is that our Board of Directors works tirelessly all through out the year for our girls and has every single one of them in their best interest.

As soon as I was elected, I hit the ground running and here is what I was able to accomplish in my very short time on the Board:

- All 13 House league teams received sponsorship.
- We received additional sponsor funds from Pro-oil Changers and Scotiabank
- Sponsorship revenue totalled \$7,200

• Most of this season's sponsors have already indicated their interest in sponsorship again; as well 1 new sponsor have already approached me to begin discussion regarding the upcoming season

• In lieu of payment, some sponsorship this year included house league jerseys and socks for our fundamental, novice and atom divisions; goalie equipment cleaning

In addition to House League sponsor, I was responsible with recruiting vendors for Sharkfest. I was extremely successful and had to turn vendors away as we were at capacity at each of our venues including IRC this year.

- Revenues from Sharkfest were \$2,300
- Total Revenue from Sponsorship and Sharkfest was \$9,500

In addition, I also volunteered to run the Melissa Sutton Ice'd Pink Day this year at Allandale Rec Centre, and I was able to raise \$2,064.65 for the Canadian Breast Cancer Society in Melissa's name.

# 2019/20 Annual General Meeting: Director of Game Officials Report

Mike Robinson - Director of Game Officials

### Game Summary

Total Games:

343 REP Games (vs. 338 LY)
249 HL Games (vs. 334 LY)
6 DS Games (vs. 16 LY)
318 Sharkfest Games (vs. 306 LY)

### Total of 916 Games (vs 994 LY)

Despite the abrupt ending to the season, we only saw 78 fewer games played this past year. HL was impacted the most, losing many playoff games, and all of championship weekend.

### **Roster**

Over 90 Active on-ice officials, and 20 time-keepers. 100% of regular season and playoff games covered by OWHA registered officials.

For Sharkfest, we used over 100 on/off-ice officials

### Game Fees

Our fees for 2019-2020 were equal to that of 2018-2019.

TOTAL FEES (Excluding Tournament) 2019-2020 – 598 Games Total - \$58,972 (\$98.61 AVG) 2018-2019 – 688 Games Total - \$66,402 (\$96.51 AVG 2017-2018 – 650 Games Total - \$57,496 (\$88.46 AVG) 2016-2017 – 646 Games Total - \$58,343 (\$90.31 AVG) 2015-2016 – 605 Games Total - \$53,817 (\$88.95 AVG)

AVG game fee was up slightly, due to fewer HL games being played.

There will be an increase planned for the 2020-2021 Season, as approved by the board of directors

### **Clinics**

We hosted 2 clinics, and saw over 50 officials attend.

7 Jr. Female officials were reimbursed for their clinic fees by meeting the requirements of our program. (Attend Clinic, remain in good standing, officiate a minimum number of games) We will proceed with a similar incentive for 2020-2021 season.

### 2020 Hiring

For this upcoming season, we will be looking to hire on 3-4 new Sr. Officials, and 3-4 new Jr. officials. We will also be looking to hire 2-3 new timekeepers.

Mike Robinson - Director of Officials

# Women's House League Report

Lisa Hooper – Director of Women's House League

The Women's Recreational League had another successful year. Six teams competed in the recreational league that was unfortunately cut short due to the Covid-19 pandemic. 21 of 23 games were completed before the league was suspended and ultimately canceled. A league champion was not determined.

Each of the teams was supported by a team representative that liaised with the Director of Women's House League to facilitate game night support and league event planning.

The number of players per team was 15, with positive results on the game day player numbers throughout the season. The teams were a mix of experienced hockey players playing alongside relative newcomers to the sport. The league has a fun and enjoyable culture that strives to achieve a high degree of sportsmanship yet still maintain a competitive spirit.

A goalie rebate program was offered this past season requiring registered goalies to sign an agreement to achieve an attendance threshold for the season and be willing to back fill for absences. This program was very successful. The league was fully rostered with goalies this past season with an additional back-up goalie available for injury or illness coverage, this too was a successful addition to the goalie program.

All games this past season were played on Sunday evenings, with the majority of the games through the season at the Barrie Molson Centre. Due to events occurring at the Barrie Molson Centre throughout the season, a few games were shifted to Innisfil Recreation Centre and Allandale Arena.

The league was unable to hold the annual year end league banquet this year due to the Covid 19 pandemic.

The league has a goal to continue growing attracting women interested in trying out the sport as well as those young ladies who have grown up as Sharks and want to continue to play the sport they enjoy.

Lisa Hooper Director Women's House League BWHA

# 2019/20 Annual General Meeting: Youth House League Report

Christa MacDougall- Director of Youth House League

We started hl off a little different this season by allowing each player two on ice skates before evaluations. Coaches were on the ice for the first two skates running drills and scrimmages, but no evaluating was done. The drafts ran pretty smooth overall coaches, players, and parents were happy with the new process and everyone felt the teams were more balanced. The only negative feedback was the lack of goalies in both the peewee, and bantam divisions.

We had a total of 592 players in the SMGHL for 2019-20 season. We had a total of 3 fundamental teams 2 from Barrie and one from North Simcoe with a total of 43 players. The novice program ran with a total of 6 teams 2 Barrie, 1 Orillia, 1 Collingwood, 1 North Simcoe and 1 Huntsville for a total of 96 players. The atom division ran with a total of 6 teams 3 Barrie, 1 Collingwood, 1 Huntsville, and 1 north Simcoe with a total of 89 players. The peewee division ran with 8 teams 3 Barrie, 2 Huntsville, 2 Orillia, 1 Collingwood with a total of 115 players. The bantam division ran with 8 teams 4 Barrie, 2 Huntsville, 1 Orillia, and 1 Collingwood for a total of 107 players. The midget division ran with 11 teams 6 Barrie, 1 Collingwood, 1 North Simcoe, 1 Orillia, and 2 Huntsville teams for a total of 142 players.

Our novice program ran along with the new guidelines set out by Hockey Canada with the half ice program. Overall ran smoothly; there were definitely some bumps in the road along the way, but we will get that all ironed out for next season.

Unfortunately, the season came to an abrupt end due to the covid19 pandemic just weeks before our championship weekend. We had semi finals set up for Saturday March 21<sup>st</sup> with Collingwood, Huntsville, and North Simcoe hosting different divisions followed by championship day back in Barrie on March 22<sup>nd</sup>. I did receive a lot of negative feedback with the dates of semis and championship weekend due to March break. We will investigate making sure this conflict doesn't occur again.

Overall, it's been a good season. I have met with a couple of coaches with suggestions for next season which I will follow up with board for approval

Thank you Christa MacDougall

# Ice Scheduler's Report

Debbie Robinson – Office Coordinator & Ice Scheduler

Taking into account ice being cut off on March 13, for the 2019 – 2020 season the Barrie Sharks used 2739 hours of ice.

The breakdown is as follows:

- 452 hours at Innisfil, Stroud & Lefroy
- 185 hours at NTR
- 46 hours at Nottawasaga
- Total of 683 hours (25%) of our ice allocation was non City of Barrie ice
- 370 hours were used for Sharkfest

The divisional percentage breakdown is as follows:

- Rep Teams 56%
- H/L Teams 14%
- PWHL 5%
- Women's H/L 2%
- Development Stream 1%
- Fundamentals 1%
- Sharkfest 14%
- Development 3.5%
- Barrie set/up removal .5%
- Unused ice 3%

The cost of ice this year in Barrie was \$240 per hour.

Arenas used were:

- BMC 1 pad
- East Bayfield Community Centre 2 pads
- Allendale Recreation Centre 2 pads
- Holly Community Centre 2 pads
- Eastview 1 pad
- National Training Rinks 2 pads
- Innisfil Recreation Centre 2 pads
- Stroud Arena 1 pad
- Nottawasaga 2 pad
- Lefroy 1 pad

# **Barrie Junior Sharks Report**

Ted Dean - General Manager, Barrie Junior Sharks

The Jr Sharks program has taken some significant strides in the right direction over the past 2 seasons and is projected to continue to do so, over the next 3 seasons.

In the spring of 2018, GM - Ted Dean and Head Coach – Ed Mauro, implemented a plan to improve the culture of the Barrie Jr Sharks program by focusing on the players, association and community to make Barrie a place young female hockey players want to play. With the goal of having the majority of players from north of Highway 9.

With only 2 players returning for the 2018-2019 season and the original head coach resigning after the first tryout and no time to recruit players, the task seemed monumental. The team battled all season not only on the ice, but off the ice overcoming 97 player games lost to injuries. They finished with a 8-25-2-3 record for 21 pts. The foundation for the new culture for the Jr Sharks was put in place and the rebuilding had begun. The team participated with community food drives, BWHA mentorship program and strengthening community relationships. One example was the installation of a 16' x 8' banner in the East Bayfield Green Rink referring to being the "Shark Tank".

The 2019-20 team had 7 returning players and the reality that the 2001-2003 group didn't have the same development as the 2004 and onward players was remedied by recruiting 8 players south of Highway 9. The team started strong finishing with one of the best records for the Jr Sharks at the Stoney Creek Showcase tournament. The team had modest improvements finishing with a 8-21-7-2 record for 25 points 4pts out of the playoffs. They improved in the following categories from the previous season: Win % +19%, Goal differential +42%, PIM -9%, GAA -57% and Save Pct +5%. Another brick laid on the foundation of the Jr Sharks culture was the construction of the new private team locker room located in the East Bayfield Community Centre (Shark Tank). City delays had the team officially move in on February 6th with 3 games remaining. The room is pro-style equipped with custom stalls, showers, washer/dryer, trainer's table, television, Gatorade cooler and a private entrance that has a history of BWHA jerseys hanging on the wall. Over the past 2 seasons, 10 players have moved on to play in the OUA/NCAA.

What affect the pandemic has on the 2020-21 season is yet to be determined. We have various budgets to account for various scenarios. The team will have 6 returning players and 5 players from south of hwy 9. We will be a faster more agile team that will continue to improve in all aspects of the game both on and off the ice contributing to the culture growth.

The BWHA has done a superb job in developing the younger players skills and the ratio of players from south of hwy 9 should see a continued drop in those players. The big question right now is: what will hockey look like whenever it starts up again.

# **Registrar's Report**

## Nancy Hooper - Registrar

This was another strong season for the Barrie Women's Hockey Association with 771 players registered to 47 teams – including 18 youth house league teams, 20 youth competitive teams, and 9 senior teams (6 house league, and 3 tournament teams). Once again this year, total registrations are rather stable in comparison to previous years - 771 players in 2019-20, 772 in 2018-19, and 771 in 2017-18. Similar to last year, this number is again the product of both growth in our competitive program, and some contraction in our youth house league program.

## Competitive Program Growth:

In 2019-20, the BWHA grew to a total of 20 competitive teams (+1 from 2018-19, and +3 since 2017-18). This included the introduction of our first Intermediate A team, competing in the Lower Lakes Female Hockey League. This new team accounts for 15 of the new players in our competitive division, while an additional 4 were included on rosters for teams that selected for 18 players, or had mid-season injury replacements.

## Youth House League Contraction:

The diminishing registration counts at our youngest house league age groups is somewhat concerning:

- Novice house league declined to 32 players, down from 43 players in 2018-19, and 56 in 2017-18
- Atom house league has rebounded somewhat to 43 players, up from 38 players in 2018-19, but still below the 58 players registered in 2017-18

While some of these changes are simply demographics – larger and smaller birth-year classes shifting between the OWHA's two-year age groups, it is clear that the Novice house league level is not seeing the entry of new players that it did in the past. On a positive note, our Fundamentals program grew slightly this year after contraction or the past few seasons.

Full registration details for all levels can be found on the following pages.

# 2019-2020 Registration Details:

# Youth House League:

Division	201	9-20	2018	3-19	2017-	18	2016-1	.7	2015	-16
Division	Teams	Players	Teams	Players	Teams	Players	Teams	Players	Teams	Players
Fundamentals	n/a	27	n/a	24	n/a	28	n/a	28	n/a	21
Novice House League	2	32	3	43	4	56	4	64	4	64
Atom House League	3	43	3	38	4	58	4	55	4	53
Peewee House League	3	45	4	52	4	56	4	56	4	55
Bantam House League	4	55	4	55	4	52	4	55	5	72
Midget House League	6	81	5	89	5	79	5	76	5	85
TOTAL	18	283	19	301	21	329	21	334	30	350

\*Note: 5 additional Development Stream (DS) teams were operated, with players registered to house league

# Youth Competitive Teams:

Division	2019-2	20	2018-:	19	2017	7-18	2010	6-17	2015	-16
Division	Teams	Players	Teams	Players	Teams	Players	Teams	Players	Teams	Players
Novice	<b>1</b> (B)	17	<b>1</b> (B)	17	<b>1</b> (B)	17	<b>1</b> (B)	17	<b>1</b> (A)	18
Atom	<b>3</b> (AA, A, BB)	51	<b>3</b> (AA, A, B)	51	<b>3</b> (AA, BB, B)	50	<b>3</b> (AA, A, B)	50	<b>3</b> (AA, A, B)	52
Peewee	<b>4</b> (AA, A, BB, B)	68	<b>4</b> (AA, A, BB, B)	68	<b>4</b> (AA, A, BB, B)	68	<b>4</b> (AA, A, BB, B)	68	<b>3</b> (AA, A, BB)	51
Bantam	<b>5</b> (AA, A, BB, BB, B)	86	<b>5</b> (AA, A, A, BB, B)	84	<b>4</b> (AA, A, BB, B)	67	<b>4</b> (AA, A, BB, B)	68	<b>4</b> (AA, A, BB, B)	68
Midget	<b>5</b> (AA, A, BB, BB, B)	87	<b>5</b> (AA, A, BB, B, B)	85	<b>4</b> (AA, A, BB, B)	68	<b>4</b> (AA, A, BB, B)	70	<b>4</b> (AA, A, BB, B)	54
Intermediate	<b>2</b> (AA, A)	34	<b>1</b> (AA)	19	<b>1</b> (AA)	18	<b>1</b> (AA)	18	<b>1</b> (AA, BB)	35
TOTAL	20	343	19	324	17	288	17	291	16	278

## Senior Teams:

Division	2019-3	20	2018-	19	2017	-18	2016	-17	2015	-16
	Teams	Players	Teams	Players	Teams	Players	Teams	Players	Teams	Players
Senior*	<b>3</b> (A, B, B)	55	<b>3</b> (A, B, B)	53	<b>3</b> (A, B, C)	51	<b>4</b> (A, BB, B, C)	69	<b>3</b> (A, B, C)	51
Senior Recreational League	6	90	6	94	8	103	8	107	8	105
TOTAL	9	145	9	147	11	154	12	176	12	173

\*Note: Teams operated independently at arms-length from the BWHA.

ALL DIVISIONS	2018-	-19 20		2017-18		2016-17		2015-16	
	Teams	Players	Teams	Players	Teams	Players	Teams	Players	
TOTAL	47	771	49	771	50	801	48	801	

# 2019/20 Annual General Meeting: Sharkfest 2019 Tournament Report

Rob Emerson – Director of Tournaments

The 2019 edition of Sharkfest was once again a great success with 144 teams playing 329 games in Barrie from November 15 to 17, 2019. Gold medals and championship banners were awarded to 17 divisional champions.

Once again, Sharkfest also provided teams with special A4A pucks to be awarded to their Avery Andrew Player of the Tournament. In honour of our former Barrie Jr. Sharks captain, teams were asked to recognize a player on their team that best exemplified "Avery qualities" throughout Sharkfest weekend both on & off the ice, including leadership, passion for the game, effort, friendship & respect.

Division	BWHA Teams	Visiting Teams	Total Teams	
Youth House League	16	28	44	
Youth Competitive	12	78	90	
Senior Competitive	2	8	10	

TOTAL: 144

The 144 teams in Sharkfest 2019 were an increase of 7 over the 137 teams hosted at Sharkfest 2018, leading to a record \$175,400 in gross revenue. At the same time, we were able to make more efficient use of nearly the same amount of ice – 363.5 hours of ice were used throughout the weekend, on 11 sheets of ice at 7 community centres. In the end, Sharkfest 2019 yielded a net profit of \$55,236.49, which was an increased of more than \$6,000 or 13% over 2018.

### **Revenue**

Registration Fees Discounts - Fee Reduction Hotel Revenue Vendor Revenue <u>Expenses</u>	\$170,000.00 (1,875.00) 4,800.00 2,550.00	\$175,475.00
Ice Rental Facilities Rental Referees & Timekeepers Medals, Banners & Awards OWHA Sanction Website & Other Expenses	\$81,324.69 1,608.39 29,090.00 5,110.99 1,440.00 1,664.44	\$120,238.51
Net Income	_	\$55,236.49

As always, Sharkfest would not have been a success if not for the help of a large number of volunteers who all came together to make the weekend an amazing experience for female hockey players from across the province. Special thanks goes to: Ted Dean, who mobilized and coordinated a small army of volunteers at arenas across Barrie; Mike Robinson for scheduling a record 82 on-ice officials; Kelly Madronich for organizing our A4A Awards and championship banners, Anita White for recruiting and organizing all of our Sharkfest vendors; and our Jr. Sharks players and parents, for spending countless hours at the rink all weekend.

# 2019/20 Annual General Meeting: Chief Trainer Report

Carey Wake – Chief Trainer

No report submitted

# **Treasurer's Report**

Lisa Lee - Treasurer

- Unaudited excess of Revenues over Expenditures (Expenditures Over Revenue) for the year 2018-19 of \$6,694
- Net Asset Position of \$118,188 as at April 30, 2019.

Result of excess over Expenditures (Net Income)

2009	\$48,000	2015	\$5,387
2010	\$24,000	2016	-3,468
2011	\$64,000	2017	(\$23,047)
2012	\$20,000	2018	-26,630
2013	\$4,000	2019	6,694
2014	(\$774)		

## Registration fees for the 2019/2020 season were as follows:

House League	2019//2020	2018/2019
Fundamentals	350	350
Novice	625	610
Atom	625	610
Peewee	625	610
Bantam	625	610
Midget	625	610
Senior	450	450

Competitive	2019//2020	2018/2019
Novice 1	1425	1400
Atom 1	1625	1600
Atom 2	1425	1400
Atom 3	1425	1400
Peewee 1	1950	1925
Peewee 2	1625	1600
Peewee 3	1425	1400
Peewee 4	1425	1400
Bantam 1	1975	1950
Bantam 2	1750	1725
Bantam 3	1750	1400
Bantam 4	1425	1400
Bantam 5	1425	
Midget 1	1975	1950
Midget 2	1775	1750
Midget 3	1625	1600
Midget 4	1450	1425
Midget 5	1450	
Intermediate A	1125	

Additional teams in 2019/20, increase in fees due to increase in cost of ice, material and overhead costs.

The association is up to date with all government tax filings.



# **Barrie Women's Hockey Association**

1 Saunders Road, Unit 5 Barrie, Ontario L4N 9A7

Phone705-721-9699Fax705-721-9990

Website: <u>www.bwha.ca</u> E-mail: <u>info@bwha.ca</u>

2019-2020 Annual General Meeting

# NOTICE OF MOTION FORM

Any motions or items for new business must be submitted using the NOTICE OF MOTION FORM and delivered to the BWHA Office or via email to info@bwha.ca\_thirty (30) days prior to AGM – DEADLINE: Saturday, April 25, 2020 (12:00PM).

Motions submitted via postal mail must be postmarked before the April 25, 2020 deadline. Motions will only be received from Active Members in good standing. No new motions will be accepted at the AGM.

			emailed to	e build
Amendment to:	By-Law Article _	NA	Jerer	MARIE
	Policies & Procedures_	NA		
CURRENT WORDING: (If appl	icable)			
PROPOSED WORDING;	STIDD TO ADD	, CHERYL #	Knorry Stock	AS
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RATIONALE FOR CHANGE:	CHERYL & RAWA	oy were T	He FOUNDERS	of
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**Barrie Women's Hockey Association** 1 Saunders Road, Unit 5 Barrie, Ontario L4N 9A7 Website: www.bwha.ca Phone 705-721-9699 E-mail: info@bwha.ca 705-721-9990 Fax HITSHAM) Submitted by: Kala Date Submitted March 20 /20 Signature FOR OFFICE USE ONLY []Yes [ ]No Eligible Notified Received VOLUNTEERS WHO HAVE SERVED THE BUILDA SELFLESSING, IN A VOLUNTEER CAPACITY AND WHO HAVE MADE A SIGNIFICANT IMPACT ON OUR ORGANIZATION. UNFORTUNATION RANDY PASSOTO AWAY TO SOON AND 15 NOT WITH US TO RECEIVES THE WAR DESCRISTO RECOGNITION IN PORSON. HIS SPIRIT LIVES IN AM OF US AT THE BWAA. CHORYL WAS RECCONIZED THIS SPRING AT ORR BWAA /R. SHARKS FAMILY DAY GAME RANA & CHORYL'S DAVE HTOR ASHED WAS ALSO AN ACTIVE MOMBOR OF THE BUSHA, AS A PLAYER & OFFICIAL for MANI YOURS.

Notice of Motion \_ 2020 AGM - Cheryl and Randy Stock

	on _ 2020 AGM - Cheryl and Rand	SLOCK	
	nen's Hockey Association <info@bwha.ca></info@bwha.ca>		
	4, 2020 at 8:22 am		
To: Secretary			
Cc: BWHA Offs	ce, Prosident	`	<u>.</u>
AGM 2020 Motion	_ Rob Whitehead _ pg1 _ 3 20 2020.jpg (646.7 KB)	AGM 2020 Hotion _ Rob Whitehead _ pg2 _ 3 26 2020 jpg (444.6 KB) - Download all	
Kristine			
Please find attact	ed a Notice of Motion form (2 pages), comp	leted and submitted by me, for the 2020 AGM	
Please keep this	on file for reference and print for date stamp	confirmation, as deadline for these Notice of Motions forms is April 25th, 2020	
Thanks.			
Rob Whitehead			
President			
Barrie Women's I	Hockey Association		
www.bwha.ca			



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2019-2020 Annual General Meeting

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Amendment to:	By-Law Article	
	Policies & Procedures NA	
CURRENT WORDING: (If appl	licable)	
PROPOSED WORDING;	OTTON TO ADD CHERYL & EMODY STOCK	AS
HONORARY LIFETIN	OTTON TO ADD CHERYL & EMDOY STOCK HE MERUBERS OF THE BWHA.	
RATIONALE FOR CHANGE:	CHERYL & RANDY WELE THE FORNDERS O DUGHT WOMEN'S HELLOY TO CENTRAL ON	F
THE BLOKE & THE	OUGHT WOMEN'S HELLOY TO CENTRAL ON	ITAIC

THE BUDHA & FOROUGHT WOMEN'S HELKOY TO CENTRAL ONTARIO BOTH WOLG INABURAL WINNERS OF THE JEAN ME CANN AWARD (UNSUNG HEROES) AND WOLE INDUCTED INTO THE BARRIE SPORTS HALL OF FAME IN 1997. LIFETING MOMBERS ARE DISTINGUISHED

**Barrie Women's Hockey Association** 1 Saunders Road, Unit 5 Barrie, Ontario L4N 9A7 Phone 705-721-9699 Website: www.bwha.ca Fax 705-721-9990 E-mail: info@bwha.ca 14.TB 4374 Submitted by: Kala A Date Submitted Maker 20 /20 Signature FOR OFFICE USE ONLY Received Notified Eligible [ ]Yes [ ]No VOLUNTEORS WHO HAVE SORVED THE BWHA SELFLUSSEY, N A VOLUNTZER CAPACITY AND WHO AAVE MADE A SIGNIFICANS IMPACT ON OUR DREAMIZATION. UNFORTUNATECY RANDY FRESOTO AWAY TO SOON AND 15 War With US To Recents THE WAR Described RECOGNITION IN PORSON. HIS SPIRIT LIVES IN AM US AS THE BUSHA. CHERYL WAS RECEONTED THIS SPRING AT ORR BWAA JR. SHARINS FAMILY DA GAMA KANA & CHORYL'S DAVENTRAL ASHLOY WAS ALSO AN ACTION MORNIBOR OF THE BUSHA, AS A RAYOR & OFFICIAL for Manuel Jonnes.