ESSPA Board of Directors Meeting <u>Agenda</u>

Date: July 21, 2022 Time: 5:00 to 6:00pm Location: Airways Annex

- 1. Call to order 5pm sharp
- 2. Special Meeting hold at end of August, please read information on Page 2 (12 min)
- 3. Shale purchase please read information on Page 3 & 4 (15 min)
- 4. Approve minutes from April 6th Directors meeting (emailed info previously) (2 min)
- 5. Approve minutes from May 5th Emergency Directors meeting (emailed info previously) (2 min)
- 6. Tournament Director Rich Ferguson information follows on Page 5 & 6 (3 min)
- 7. Tournament in August? (10 min)
- 8. Volunteer acknowledgement? (10 min)
- 9. Start thinking of status of 60+, Cuthbertson & Hirsch divisions (5 min)
- 10. Tournaments P&L statements please see information on Page 7 & 8

<u>Item 2 – Special Meeting</u>

According to section 8.1 of the bylaws, amendments can be made by a special resolution at an AGM or a Special Meeting.

We would like to call a Special Meeting to make 2 amendments to our current bylaws. We propose that this meeting would take place the last week of Aug. at 7:45 after games are finished to allow for maximum participation.

The first resolution would be to change our current fiscal year end to Dec. 31.

There are several reasons to make this change. In speaking with our accountant and other people with accounting background this makes much more sense than our current year end of Aug. 31. In August we are still playing ball, doing maintenance, renting the facilities and incurring expenditures. Closing the books before the season is over makes things unnecessarily complicated.

After our books are closed we need them audited and then have to prepare statements to present to the members at the AGM. We do not have a clear picture of our finances going forward in Aug. and as a result this can make it difficult to tell the membership what our financial situation is when we still have money coming in and going out.

The fees need to be set and we currently have had to have the membership agree to our fees being "x amount or lower" because we have not been able to set a budget and are not entirely certain of the finances.

Another reason for changing our year end to Dec would be that the books could then be closed when we are done the season and know what money we have going forward. The board would have time to plan and determine a budget that could then be presented to members at the AGM. This would give members much more insight in to ESSPA's financial situation and priorities.

This also is in line with our membership, as the bylaws currently state that membership is from January 1st to Dec. 31st of each year.

Due to the change in financial year end and reporting, the other Special Resolution would be to change the AGM to mid to late March.

This also had its benefits. Many people have returned from winter vacations and are looking forward to ball season. We would have an in-person registration after the AGM, thus killing two birds with one stone! We also potentially have a larger attendance and potentially get more people volunteering for Board positions, committees and other things. (This has been very successful for community leagues).

Item 3 - Shale Purchase

Information email from Dennis Stucke

I would like to make a motion that ESSPA purchase shale from a supplier in Moosejaw.

A load would be approximately 44 yards of 1/4 minus shale with the cost being \$7000 to \$7500. The value may change due to the final yardage loaded, the freight cost and the fuel surcharge.

We require shale to maintain the diamonds since the constant rain has washed the fines in the shale away.

Based on our previous experience with shale suppliers and the written information below I recommend that the shale come from our supplier in Moose Jaw who has supplied our last two 40 yard plus loads.

This expenditure was not part of this year's budget. It was acknowledged that we would attempt to use the shale that we had and purchase additional shale in spring of 2023 if possible. The shale purchase would have to come out of bank funds and not be covered by this year's budget. Unfortunately the continuous rain from the May weekend up until July 9 was not expected.

Information:

St Albert uses 5/16 inch shale and it has 1/4 inch rocks in it (comes from Alberta beyond Stettler). We used this supplier 3 loads ago and even though the size was guaranteed to be 1/4 minus it was filtered with a 5/16 screen and it held rocks

John Fry Park uses River City Garden Center for its shale, this shale comes from Sask. but is 5/16 screen. Rick P. and I viewed the product and it has most pieces 5/16 or slightly larger with a smaller amount of fines

Leduc uses 5/16 inch shale from beyond Steller because it does not break down and go to dust they put up with the rocks and cut balls.

When we had shale 3 loads ago the 5/16 was deemed to be to coarse, it did not break down quickly (that is why Leduc and John Fry use the 5 /16 0 it cuts the balls up

The same shale supplier has rock that is 1/4 inch round in his shale and these cause bad bounces. It was deemed that we would not use this supplier again.

Some of the rock now on the diamonds is from the bottom of the shale pile and these rocks are from that supply that was 3 loads ago. I apologize I did not recall that some of this poor shale was on the ground at the bottom of our good shale when we spread shale this year.

Item 3 – Quote for 1/4" Red Shale from Colored Shale Products Inc.,

July 12, 2022

Richard Patry Edmonton Slo-Pitch Association Edmonton, Alberta patryr@shaw.ca

Attention: Richard

RE: PRICE QUOTE FOR RED BALL DIAMOND SHALE DESTINATION: EDMONTON, ALBERTA

We are pleased to submit the following price quote for our red shale. 1/4" Minus Red Shale (Ball Diamonds)

Shale & Delivery Price: \$150.75 per cubic yard (Delivered with Super B trains, approx 40 = 43 per cubic yard per load)

Please Note: Taxes are not included in the above prices. Quote may be revised in the future due to operating costs and carbon tax increases. Invoice is calculated according to Colored Shale Products Inc.'s scale tickets. In any event of any dispute the scale ticket provided by Colored Shale Products Inc. will prevail.

Upon confirmation of an order we require a minimum of 2 weeks notification before delivery.

Depending on weather conditions shipping cannot be guaranteed after October 31, 2022.

This price quote is valid for, however we reserve the right to increase the price according to fuel price increases. If you have any questions please feel free to contact our company either by phone or email. We appreciate the opportunity to send you a price quote. Thank you Richard.

Regards,

Denise Therrien

Colored Shale Products Inc. 306-693-8800 306-631-1955

Item 6 - Tournament Director - Rich Ferguson

Thank you for all of that background Richard. You have great qualifications! We wanted to be sure you were aware of what the job entailed. A lot of turnover of volunteers is generally because people don't always know what to expect or what they were getting themselves in to. We are happy to have new ideas and perspectives- we just hope to keep them!!

Kerri

On Wed., Jul. 13, 2022, 2:46 p.m. rich ferguson, <richferguson39@hotmail.com> wrote: Good Day

To answer your question regarding my experience with all of this, back in Thunder Bay going way back 1988 to 1998 played men's competitive in Coors light league I assisted in obtaining sponsors and prizes for tournaments. I ve never played in a league that had a committee which I think is great. We moved to Penticton, and I played men's competitive as well, Overall, I ve play for 30 plus yrs. in various compacities but never with a league like this..

As for the role the only thing out of the expectations is the contacts but can definitely get a few good sponsors for tournaments. I have ideas that I think the board would like, I love to see more tournaments maybe bigger payouts and bring more eyes to our league which would help attract players into the fold.

I'm in Safety and Operations so forecasting and budgeting isn't an issue, attending meetings not an issue either as I am free most nights. I just want to help and maybe an outsider with a new perspective may be an asset.

If you still want to discuss I'm very interested but I feel I may not be what you are wanting, either way anyway I can help the league I am willing to do

Thank you

Richard Ferguson

Sent: July 12, 2022 12:14 PM

To: Rich Ferguson <richferguson39@hotmail.com>

Cc: K Easter <keaster66@gmail.com>; canamairframe <canamairframe@gmail.com>; ME Mimeault <themimeaults@shaw.ca>; Grant Huys <Grant@hawkhuys.com>; Lorne Belley

<lornebelley@gmail.com>

Subject: RE: Tournament Director

Hi Richard,

[Due to so many other summertime commitments, it is difficult to tie down enough members to sit and have a chat. So please, courtesy of our Past President Kerri, permit us to get this ball rolling via email. Kerri touches on all the key points, below. As a Tournament Director, you become a Board Member and with that comes whatever support or help you need. Grant Huys, for example, and Darrell Bignell, each have a great deal of experience organizing tournaments.]...

"Thanks for your interest in the position of tournament director. We want to share some information with you about the position and get to know about your background and experience.

We are hoping that by providing you with information, you can make sure you know what you are signing up for! We have some volunteers who realize they don't have the time or inclination to attend meetings and end up leaving as a result.

As a group of volunteers, we also have a variety of people with different backgrounds, opinions (in some cases agendas or causes) and expectations. We have lost some board members who had difficulty dealing with people who were not like minded. The bottom line is that we serve the interests of all our members. We need to work together to continue to improve and run a fun and appropriately competitive league. We need to follow our bylaws and ensure that we are fair and transparent in all our dealings.

The tournament director is responsible to form a tournament committee to organize the tournaments that the board agrees to run. The tournament dates should be predetermined by the board at a planning meeting in January.

The director chairs the committee and acts as a liaison between the committee and the board. The director would request a budget for the tournament to cover costs of licenses, balls, umps, etc.

The director would work with the bookings director to secure the dates through the City.

The director/ committee would need to determine if a concession or food trucks would be required and ensure that necessary arrangements and permits are looked after.

The director would need to ensure there is a liquor permit if required and who would do the purchasing and overseeing of serving alcohol.

The director and committee would need to determine what groups are playing in the tournaments and what the draw, the registration fee and pay outs for prizing will be. This needs to ensure that ESSPA does not lose money. All info needs to be given to the media director so the tournaments can be advertised.

The director needs to debrief with the committee and report back to the board on the results, suggestions for changes or improvements, etc.

The director is expected to attend board meetings which should not be more than once a month but should not be too frequent between Oct and Jan.

Please share your experience with slo-pitch, tournaments, and volunteer boards with us so we can assist you if you are still interested in taking on the role.

Thanks very much for your participation in the league and your interest in assisting to make it a great place to play ball."

Bill Donlevy President ESSPA 780.935.2763

<u>Item 10 – Tournament P&Ls</u>

Sp	ring Fling Profit/Loss	Analysis		
Revenue	Amount	Notes		
Registration Fees - Mens	1,875.00	5 Teams @ \$375		
Registration Fees - Womens	1,875.00	5 Teams @ \$375		
Total Registration Fees	\$ 3,750.00			
Expenses				
Round Robin Win payouts	800.00	\$40/win for round robin games		
1st Place payouts	900.00	\$450 for men/women		
2nd Place payouts	700.00	\$350 for men/women		
3rd Place payouts	450.00	\$225 for men/women		
Cash secured from concession	580.00	Purchased from concession to cover Sunday payouts		
Total Payouts Made	\$ 3,430.00			
Tournament Fees proceeds	\$ 320.00	Total Registration Fees less Payouts made		
Proceeds from Beer/Cooler Sales	\$ 2,132.25			
Other Expenses:				
SPN Sanction Fee	400.00	\$40/team		
12" balls (assumed 2 dozen)	157.48	74.99/doz + GST (78.74) present day value		
11" balls	78.74	balls purchased for women's side		
Beer/Coolers initial purchase	490.45	ESSPA purchase of initial beer/coolers		
Total Other Expenses	1,126.67			
Total Profit	\$ 1,325.58			

AS	SPA Profit/Lo	ss Anal	ysis	
Revenue	Amount			Notes
Concession Sales	2,105.15			
Beer Sales	2,354.25			
Recycling of Cans	67.55			
Total Revenue		\$ 4,	526.95	
Expenses				
Beer Purchased	679.25			
Liquor Permit	25.00			
2-dozen 12" Worth Balls (from ESSPA stock)	157.48			74.99/dozen & GST present day value
Concession Related Purchases	977.18			
Total Expenses		\$ 1,	838.91	
Less Float provided by ESSPA		\$	200.00	
ASSPA Total Profit		\$ 2,4	88.04	
Inventory from weekend, available for next to	urnament/ev	ent		
Coolers				
Vizzy		cans		
Ranch Water	11	cans		
Beer				
Coors Light	4	cans		
Kokanee	1	cans		
Concession				
Powerade/Gatorade		items		
Water		items		
Weiners		(3 pckgs)		
Trail Mix		pckgs		
Packaged Nuts	17	pckgs		
Buns - Hamburg		bags		
Buns - Hotdog	4	bags		