

**Hockey Regina Inc  
Board of Directors Meeting  
Minutes  
Tuesday Dec 2, 2014**

**Attendance:**

Stephen Eger (Chair)  
Tom Millette  
Michael Ah-Fat  
Blair Watson (Staff)

Dennis Cooley  
Rick Hagglund  
Courtney Birnie

Andrea Hoffman  
Christie Bjolverud

**Regrets:**

Larry Wees

Brent Bobyck

Lester Boey

**1. Call to order**

Stephen called the meeting to order at 7:11PM.

**2. Approval of previous minutes**

*MOTION: To approve the previous minutes. Moved Rick, Seconded Tom  
CARRIED*

**3. Board annual agenda & meeting dates (Appendix A)**

- Tom, Michael, Larry and Blair met to do a first draft of an annual agenda
- Tom presented the first draft at the meeting
- General discussion on addition/deletions/modifications, etc. Time frame for coach selection, interviews was discussed
- Tweaks will be made to be presented at next meeting

**4. Midget AAA budget**

- The Rebels and Pat C's budget was delivered to the Board

**5. HRI Nov 30 financial (Appendix B)**

- Blair presented the financial up to Nov 30
- The referee/timekeeper cost will be higher than budget due to using more 4-man ref systems than was budgeted for
- Equipment cost will be slightly higher than budget
- Projection for a slight loss of \$24,000

## **6. Directors reports**

- Midget AAA – Nothing to report
- Female – Nothing to report
- Midget – Nothing to report
- Bantam – Nothing to report
- Pee Wee – Nothing to report
- Atom – Nothing to report
- Novice – Nothing to report
- Initiation – Nothing to report
- Tournaments – B2 tournament set to go in 2 weeks. Female tournament runs this week.
- Sponsorship - Blair and Larry met with the Pat C's pertaining to the Pats sponsorship. Blair and Larry will continue with working on an agreement.

## **7. Next Meeting**

January 13, 2014  
7:00PM @ HRI

[illegible]



## IRI Board Annual Agenda and Meeting Dates

Meeting number:		January	February	March	April	May	June	July	August	September	October	November	December
		1	1	2	1	2	1	0	2	3	2	1	2
Tentative Dates:		6-Jan	3-Feb	3-Mar	AGM April 1	12-May	16-Jun		11-Aug	8-Sep	6-Oct	17-Nov	8-Dec
				24-Mar	21-Apr	26-May			25-Aug	22-Sep	20-Oct		Social Dec 17
Recurring Agenda Items:									TBD Sept 29				
Approval of Agenda		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Minutes - each regular meeting		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Action Report		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
President's Report		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Financial Snapshot		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Director Reports - Round Table		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
1-Camera as required		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Adjournment		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Non-recurring Specific Items:													
HA Attendance - Roles/Developments/Issues		<input checked="" type="checkbox"/>											
Strategic Plan - Define Age Division Vision		<input checked="" type="checkbox"/>											
Establish Criteria/Matrix for Team Formation		<input checked="" type="checkbox"/>											
Set Registration Fees, Packages, Deadlines etc.		<input checked="" type="checkbox"/>											
Board Input to Bylaw/Regulations Amendments			<input checked="" type="checkbox"/>										
Board Feedback Process Decided			<input checked="" type="checkbox"/>										
Review Evaluation Contract and Award It			<input checked="" type="checkbox"/>										
Approve Auditors for the ending Fiscal Year				<input checked="" type="checkbox"/>									
Director reports tabled for AGM				<input checked="" type="checkbox"/>									
IRI Operation Report for AGM Reviewed				<input checked="" type="checkbox"/>									
Finalize Annual Agenda and Meeting dates				<input checked="" type="checkbox"/>									
Approve the Strategic Plan for 2015_16				<input checked="" type="checkbox"/>									
Approve Audited Financial Statements					<input checked="" type="checkbox"/>								
Approve Changes to Bylaws and Regs					<input checked="" type="checkbox"/>								
Directors Report to Memberships					<input checked="" type="checkbox"/>								
Select Board Members					<input checked="" type="checkbox"/>								
Establish Committees and Members					<input checked="" type="checkbox"/>								
Coach Interview Team and Process Approved						<input checked="" type="checkbox"/>							
Decide on AAA coaches						<input checked="" type="checkbox"/>							
Receive results of Coaches' Interviews						<input checked="" type="checkbox"/>							
Determine Coach Artists for each division						<input checked="" type="checkbox"/>							

Rebels 2013-14 Team Budget - September 18, 2013					
Revenue		Expense			
Affiliated Player Fees	1,800	Registration Fees	3,750		
Player Fees Sept	45,000	Dressing Room	2,205		
Player Fees Oct	18,000	Ice Rentals	22,000	\$172/hr during season	
Player Fees Nov	5,300	Tournament Fees			
Player Fees Dec	10,500	Pembina	1,200		
Player Fees Jan - if needed	-	Shaftesbury	1,450		
Player Fees Feb	13,400	Stoney Creek	23,014	air/hotel/van/food	
Player Fees Stoney Creek		Notre Dame (Dec)	1,900		
Bingo Credits	1,265	Referees & timekeepers	3,875		
Gates & 50/50 Sales	6,125	Travel - Bus	17,821	incl. one round playoffs	
		Travel - Meals	5,000		
		Travel - Hotels	8,000		
		Coach Expense	1,100		
Fundraising - Individual	23,350	Honorariums for staff	10,000	*new in 2013	
		Other Expense	1,000		
		Goalie coach	400		
Total Income	124,740	Equipment Fund Assessment	4,200		
		Scout Books / Calendars	1,248		
		Skill Development	1,000		
		Photos / DVDs	384		
		Playoffs allowance	3,000	Est of 4 games	
		Windup	2,400		
		Windup individual tickets	1,800		
		Team Clothing	3,647	Will vary by family	
		Total Expenses	120,393		
Balance	\$4,347.34				
Expenditure per player	\$6,688	Gross			
	\$6,348	After gate sales applied			
	18	# of players			
Installments:	Sept	2500			
	Oct	1000			
	Nov	1000			
	Dec	1000			
	Jan pmt if needed	1000	Not needed if fundraising is min 1000		
		6500			



## INCOME

Regina Pat Canadians Budget 2014 - 2015

### Sponsorship

Regina Pats	0.00
Private Sponsorship	20000.00
Other	0.00
<b>Total Sponsorship</b>	<b>\$20,000.00</b>

### Team Operations

Fees	20	5700.00	114000.00
Game Gate	25		6000.00
50/50	25		3500.00
Spring Camp	95	125.00	11875.00
Fall Camp	60	125.00	7500.00

**Total Team Operations** **\$135,375.00**

### Fund Raising

Yearbook/Sponsorship			18000.00
Parents Fees MAC's tourn	20	1000.00	20000.00
Bank Balance June 30, 2014			11000.00
<b>Total Fund Raising</b>			<b>\$49,000.00</b>
<b>Total Income</b>			<b>\$204,375.00</b>

## EXPENSES

Registration Fees	3500.00
Ice Rental	55250.00
Transportation	28100.00
Accomodations / Food	16800.00
Equipment	14500.00
Trainer's Supplies	1550.00
Promotions	500.00
Game Costs	21250.00
Administration	10750.00
Year Book	6000.00
Tournament	21250.00
Honorariums	25025.00
<b>Total Expenses</b>	<b>\$204,475.00</b>

<b>Total Income</b>	<b>\$204,375.00</b>
<b>Total Expenses</b>	<b>\$204,475.00</b>
<b>Surplus / Deficit</b>	<b>-\$100.00</b>

**EXPENSES****Registration Fees**

SMAAAHL		3,500.00
Hockey Regina		0.00
<b>Total Registrations</b>		<b>\$3,500.00</b>

**Ice Rental**

Exhibition Games		2,250.00
Pre Season Practice Ice		4,000.00
League Games		16,000.00
Practice Ice (Oct. to Feb 23.) - estimate		24,000.00
Spring Camp Ice		5,000.00
Fall Camp Ice		4,000.00

<b>Total Ice Rental</b>		<b>\$55,250.00</b>
-------------------------	--	--------------------

**Transportation**

Exhib. And League Games	25	27,500.00
League Meetings		600.00
<b>Total Transportation</b>		<b>\$28,100.00</b>

**Travel: Rooms / Food**

Accommodations: season	3	3,800.00
Meals		13,000.00
<b>Total Travel: Rms. / Food</b>		<b>\$16,800.00</b>

**Equipment**

New Equipment (gloves / helmets)		2,600.00
Repairs		400.00
Bags	20	75.00
Name Bars: Jerseys		1,700.00
Name Plates: Stalls /Bags	20	800.00
Tape: Sock and Stick		2,500.00
Team clothing (Underwear / track suits)		5,000.00
<b>Total Equipment</b>		<b>\$14,500.00</b>

**Trainer Supplies**

Medical Supplies	1,000.00
Cleaning Supplies	250.00
Hygiene Supplies	100.00
Sharpening Supplies	200.00

**Total Trainer's Supplies** **\$1,550.00**

**Players / Team Promotions**

Entertainment	500.00
<b>Total Players</b>	<b>\$500.00</b>

**Game Costs**

On Ice Officials (Ref / Lines)	25	250.00	6,250.00
Off Ice Officials	25	220.00	5,500.00
Referee Assign Fees/Mileage			1,600.00
Spring and Fall Camp			800.00
Promotions			800.00
Tickets (Game and Season)			800.00
Baraz place rental (dress room / sound system)			5,500.00

**Total Game Costs** **\$21,250.00**

**Year Book**

Set up Fees	2,600.00
Cost	3,400.00

**Total Year Book** **\$6,000.00**

**Administration**

Sask Tel: Internet	0.00
Team Pictures	750.00
Year End Banquet	4,000.00
Office Supplies	1,000.00
Sponsorship costs	4,000.00
Education	1,000.00

**Total Administration** **\$10,750.00**



**Tournament**

Bus			0.00
Rooms (7 nights)	10	125.00	8,750.00
Meals (7 days)	25	60.00	10,500.00
Other - registration fees			2,000.00
<b>Total Tournament Costs</b>			<b>\$21,250.00</b>

**Honorariums**

Trainer	7	750.00	5,250.00
Head Coach	7	1700.00	11,900.00
Manager	7	1000.00	7,000.00
Assistant Coaches	7	125.00	875.00
Assistant Coach	7	250.00	1,750.00
Equipment staff	7	300.00	2,100.00
<b>Total Honorariums</b>			<b>\$25,025.00</b>

<b>Total Expenses</b>	<b>\$204,475.00</b>
-----------------------	---------------------

<b>Total Income</b>	<b>\$204,375.00</b>
---------------------	---------------------

<b>Surplus / Deficit</b>	<b>-\$100.00</b>
--------------------------	------------------

**HOCKEY REGINA INC**  
**Income Statement**

30-Nov 2014/15		Projection 2014/15	Budget 2014/15	2013/14	2012/13	2011/12	2010/11	2009/10
<b>REVENUE</b>								
1,000,000	Registration	2,205,000	2,230,000	2,146,562	2,045,323	1,953,913	1,988,955	1,063,582
60,000	Associate Member fee	60,000	60,000	56,100	73,550	51,600	50,800	43,200
127,000	Tryout fee	127,000	127,000	121,665	110,607	115,525	111,450	87,080
19,000	Bingo	72,000	72,000	66,121	105,098	98,120	61,074	34,092
30,000	Sponsorship	60,000	60,000	63,072	62,576	59,211	65,653	69,684
3,500	Interest Income	7,500	7,500	7,600	3,500	-	-	-
-	Misc	2,000	2,000	2,605	2,005	5,539	4,026	1,819
<b>1,239,500</b>		<b>2,533,500</b>	<b>2,558,500</b>	<b>2,463,725</b>	<b>2,402,659</b>	<b>2,283,908</b>	<b>2,281,958</b>	<b>1,299,457</b>
<b>Hockey Expenses</b>								
3,000	Association fees	3,000	3,500	3,500	3,850	3,250	4,425	5,700
-	Clinics (net of costs)	1,000	1,000	817	282	3,698	2,108	(209)
49,500	Contract Services	70,000	70,000	67,544	68,785	59,868	50,281	43,234
120,000	Fees - SHA	130,000	130,000	128,705	131,151	134,257	123,387	128,935
440,700	Ice Rental	1,555,000	1,580,000	1,519,239	1,492,174	1,392,077	1,285,788	591,668
1,000	Miscellaneous/RiS	5,000	5,000	8,457	33,980	1,620	2,346	1,424
30,500	Referees + Timekeepers	310,000	295,000	310,948	222,188	222,947	200,686	197,207
-	Trophies/Awards	16,000	16,000	11,261	12,259	11,636	11,381	9,471
80,000	Uniforms	160,000	140,000	121,424	199,274	131,560	140,917	121,483
<b>724,700</b>	<b>Total Hockey expenses</b>	<b>2,250,000</b>	<b>2,240,500</b>	<b>2,171,895</b>	<b>2,163,943</b>	<b>1,960,913</b>	<b>1,821,319</b>	<b>1,098,913</b>
<b>Admin Expenses</b>								
12,500	Advertising/Promotion	16,000	16,000	15,428	13,382	13,801	16,189	11,460
-	Amortization	3,500	3,500	3,993	3,852	9,114	2,300	2,696
3,000	Bank Charges	6,000	6,000	1,831	1,512	2,657	1,155	2,126
5,000	Insurance	5,000	5,000	4,717	4,450	4,385	4,323	4,260
3,000	Meetings	4,500	4,500	4,467	2,931	4,283	3,569	4,537
-	Miscellaneous	-	-	-	-	-	-	3,637
8,500	Office Equipment & Supplies	19,000	19,000	16,502	17,711	23,909	14,931	25,215
9,000	Professional Fees	10,000	10,000	9,380	8,453	8,212	9,028	8,500
13,000	Rent	24,000	24,000	22,327	20,059	20,059	19,133	18,207
5,500	Telephone/fax	10,000	10,000	8,921	9,510	9,873	11,347	12,987
105,500	Wages + Benefits	210,000	210,000	174,305	143,125	155,805	125,373	143,107
<b>165,000</b>	<b>Total Admin Exp</b>	<b>308,000</b>	<b>308,000</b>	<b>261,871</b>	<b>224,985</b>	<b>252,098</b>	<b>207,348</b>	<b>236,732</b>
<b>889,700</b>	<b>Total Expenses</b>	<b>2,558,000</b>	<b>2,548,500</b>	<b>2,433,766</b>	<b>2,388,928</b>	<b>2,213,011</b>	<b>2,028,667</b>	<b>1,335,645</b>
<b>349,800</b>	<b>Net Income/(Loss)</b>	<b>(24,500)</b>	<b>10,000</b>	<b>29,959</b>	<b>13,731</b>	<b>70,897</b>	<b>253,291</b>	<b>(36,188)</b>

Players		
	Budget	Actual
Initiation	260	300
Novice	470	480
Atom	460	470
Pee Wee	450	430
Bantam	360	340
Midget	280	255
Junior C	18	18
B/M Rec	65	80
	<b>2,363</b>	<b>2,373</b>

Teams		
	Budget	Actual
	20	23
	41	40
	30	32
	27	26
	21	20
	16	14
	1	1
	4	5
	<b>160</b>	<b>161</b>