Hockey Regina Inc Board of Directors Meeting Minutes Thursday April 30, 2020

Attendance:

Virtual meeting: Trevor Mitchell (Chair), Christie Bjolverud, Cory Shaw, Scott Tresek, Geoff Thachuk, Mark Burton, Larry Wees, Dave Diewold, Sean Kilback, Shauna Schell, Becky Palandri, Blair Watson

Regrets: Ross Johns

1. Call to order

Trevor called the meeting to order at 7:02PM.

2. Approval of previous minutes

• MOTION: To approve the March 3 and March 17 Board minutes. Moved Cory, Seconded Scott CARRIED

3. SHA update

- Trevor presented a brief update from SHA
 - O Start dates are up in the air
 - o Memo from SHA coming out shortly
 - Hockey Canada put together committees
 - Health and safety, coaching, game modification

4. Midget AAA agreements

- SHA has put together a template for agreements between U18AAA and minor hockey associations. This is more directed towards associations that have limited control/contact with their team. HRI teams report directly to the HRI Board
- The dates for team finalization, etc will probably change

5. 2020/21 Registration (Appendix A)

- Dates:
 - Registration in other Association across Sask/Alberta are starting registration from May 1 through July 1
 - The office is proposing June 1-30 for early registration with a registration deadline of Sept 16. These dates are subject to change depending on the condition with respect to beginning the season
 - MOTION: To adopt the registration dates as presented. Moved Geoff, Seconded Scott CARRIED

Fees:

- o Blair presented the evaluation fee schedule
- Only change to the registration fee is for U11C, due to adding one more skate
- MOTION: To adopt the registration fee as presented. Moved Dave, Seconded Cory CARRIED

6. Government programs

- Wage subsidy:
 - HRI is eligible for the 10% wage subsidy for wages form March 18-June
 18. We are taking advantage of it.
 - o Currently we are not eligible for the 75% wage subsidy.
- Canadian Emergency Business Account loan
 - O HRI is eligible to for a \$40,000 interest free loan. We would have until December 31, 2022 to repay the loan. Only need to repay \$30,000 if paid by 2022
 - MOTION: Approval for the HRI office to apply for the \$40,000 loan, with the intention of repaying \$30,000 by December 31, 2022. Moved Geoff, Seconded Christie CARRIED

7. Financial projection (Appendix B)

- Blair presented an updated financial projection
- A profit of \$300,000 is forecasted
- Equipment is down \$100,000
- Blair indicated that HRI is in good financial position to handle the worst case scenario of there not having a 2020/21 season and thus no revenue.

8. Next Meeting

TBD

2020/21 Registration

Registration Dates

Early registration: June 1-30 (?)Registration deadline: September 16

Registration/Evaluation Fee

Negistiation/ Lva	uation	100
	2020	2019
U9 (M+F)	65	65
U11-A	95	95
U11-B	75	75
U11-C	75	60
U11 Female	75	75
U13-AA	110	110
U13-A	95	95
U13-B	75	75
U13-C	60	60
U13 Female	95	95
U15-AA	120	120
U15-A	100	100
U15-B	75	75
U15-Female AA	120	120
U15-Female A	70	70
U18-AA	120	120
U18-A	95	95
U18-B	70	70
U18-Female AA	120	120
U18-Female A	70	70

Note: Late fee of \$25 after June 30

Upfront Registration fee

• U7: \$300

• U9: \$500

• U11: \$600

U13: \$700

• U15 + U18: \$800

Note:

- ✓ Payment plan: July 1, August 1, Sept 1, Oct 1
- ✓ Quit before Sept 16: 100% refund
- ✓ Quit after Sept 16 and prior to be placed on a team: 90% refund

What are other Associations doing?

Saskatoon

- Open June 1-30
- Collect \$250, balance by Aug 31

Prairie Storm

- Open June 1
- Collect \$600, balance prior to evaluations

Moose Jaw

- Open May 1
- Collect \$50, balance by Oct 1, payment plans

Lethbridge

- Open now
- Collect full fee when register

Calgary

- Open July 1
- Collect full fee, payment plans

Red Deer

- Open May 1
- Collect \$75/\$100, balance due Oct 31, payment plans

St Albert

- Open May 1
- · Collect full fee, payment plans

Spruce Grove

- Open May 15
- Collect full fee, payment plan (paid by Aug 15)

Airdrie

- Open June 1
- Collect \$75, payment plan (paid by Oct 1)

HOCKEY REGINA INC Income Statement

30-Apr	Project 2019/20	Budget 2019/20	2018/19	2017/18
REVENUE	×			
Registration	2,760,000	2,785,000	2,593,372	2,539,594
Tryout fee	215,000	215,000	176,920	157,115
Associate Member fee	32,000	32,000	47,850	45,050
Bingo (est)	=	35,000	435	36,298
Sponsorship	65,000	75,00 <mark>0</mark>	77,377	78,058
Interest Income	29,500	20,000	27,882	12,771
Misc	12,500	5,000	9,624	6,350
	3,114,000	3,167,000	2,933,460	2,875,236
Hockey Expenses				
Association fees	4,800	5,000	4,775	3,800
Clinics	25,000	21,500	19,438	19,621
Contract Services	88,500	90,000	87,093	82,610
Fees - SHA	164,000	175,000	169,517	150,216
Ice Rental	1,535,000	1,665,000	1,598,419	1,664,276
Miscellaneous/Respect in Sport	·	-		
Referees + Timekeepers	297,000	365,000	323,161	366,376
Trophies/Awards	20,000	10,000	8,262	7,186
Uniforms	100,000	200,000	222,897	158,534
Total Hockey expenses	2,234,300	2,531,500	2,433,562	2,452,619
Admin Expenses				
Advertising/Promotion	21,500	28,000	25,155	21,064
Amortization	62,000	62,000	18,595	2,486
Bank Charges	50,000	45,000	40,350	6,122
Insurance	7,600	8,000	7,486	6,534
Meetings	10,000	1 <mark>5,00</mark> 0	14,789	13,455
Office Equipment & Supplies	16,000	20,000	26,628	15,210
Professional Fees	10,500	11,000	10,354	10,009
Rent	63,100	63,000	69,340	24,633
Telephone/fax	12,500	16,000	15,113	15,821
Wages + Benefits	328,000	335,000	310,363	251,480
Total Admin Exp	581,200	603,000	538,173	366,814
Total Expenses	2,815,500	3,134,500	2,971,735	2,819,433
. Stat Exponed	2,010,000	3,134,300	2,011,100	2,010,700
Net Income/(Loss)	298,500	32,500	(38,275)	55,803