# Meeting Inter Halifax Soccer Club January 31st

Attendance -Staff: Kieran Collins (DO) Board Members: Mark McFarland, Megan Meeds, JP Furey, Jayne Hawkins Non-voting member: Claudette Porter 6 PM start (BMO field 4 boardroom) Halifax City Soccer Club - referred to as City Halifax Dunbrack Soccer Club - referred to as Dunbrack Inter Halifax Soccer Club - referred to as Inter Halifax DO = Director of Operations, TD = Technical Director

# Approval of meeting minutes: Mark approves, Claudette seconds

Approval of agenda: Claude first, Jayne second

## Kieran's update

Budget review, for example in the expenses he's been able to put in what the league costs us. At the start we didn't really know what the costs were going to be. We erred on the safe side. Overestimated our spend and underestimated the revenue from players.

Mark: Is this conservative or stretched? Kieran says conservative. Ultimately our budget will be based on registrations. How are we going to get those registrations? We need a team at every age. The player base in this organization should stay fairly constant.

The big challenge will be the female side? Currently we could field one of each group. JP would almost forecast one less girls team then you have in the forecast budget. Can we set the assumptions as low as possible? If we need more money, can we look at sponsorships more long term.

The U19 would essentially be a college prep year. In the winter they may not play in the men's league, but exhibition games against the Whitecaps.

Need to be committed to keeping our costs low. Start a fundraising committee?

JP - what sticks out is the labour figure. Now we have Mesut. Is 32,000 for secondary. Julie is not in there - she'll likely invoice \$10K for the year.

Jayne - at what point is the board involved when a staff comes on. It's up to us. Hiring someone that reports directly involved. Could put together an ad hoc committee to hire someone full time, for example Mesut.

Kieran applied for Grant staff for inter halifax, can loan a staff. At the city we're hiring a social media person and they can advise a Grant staff employee.

It's up to use to keep the dunbrack people informed

Claudette - it's important that we build a brand.

Home games are at Dal & SMU on the weekends. Build events out from there.

## Licensing

They'll give us the next level down but you'll have 6 months to resign once reach a certain milestone. City and Dunbrack don't need to be above a PS level 1. Only when Inter goes for their Youth National License will we then need to resign.

**Agreement :** Shouldn't it be OUR board that drafts the agreement, it's our job to convey that message, our players own this club.

Action Item: We need to have it approved again (with additions/removals)

# **Operations Synergy**

Memo of understanding - we need an operating agreement that we both sign off on. Once both clubs sign off on that, we have one each from the board, they could even been observers. We never actually papered an agreement - we need to do that. The Inter Board, we'll want to have reps from both clubs as we want kids to come from both boards.

Back to Julie - can we give her the power of decision

Kieran : When you merge you lose what made the home clubs more successful. They don't want to play each other. For example, can we have one person in charge of coach education for all 3. Do all three clubs needs a TD? Both don't need a club register. Skill Centre Director. They run independently. Need a curriculum or philosophy that people are held accountable to. Operations side seems to be taking a back seat to the soccer.

What's one thing we could test now: Minis, Skill Centre, Technical Director, Coach Education and Community

Coach Education is a good place to start. Training & tracking coaches.

Communications Barb/Julie - can we give her more power

Both clubs don't need a TD?

## SNS and Canada Soccer

What do we want our Inter perspective what do we want the rules to be for transfers/releasing players SNS: How do we hold them accountable: Lets go to the AGM and vote down stuff Our stance is that we don't want to be elitist, we want to give preference to our own players first. Only when we need our players for certain teams (like the girls teams) then we use a four part criteria for selecting players (similar to that of City) Advertising should be restricted outside of their catchment area

Signing authority for City -what is it? What's our payment policy Julie - How would you fix the financial thing - carve out those transactions and bring them over to a new set of books. On the fee side, expense side? Bookkeeping \*Meeting adjourned\*