



Kanata Minor Hockey Association 2022/23 AGM April 19, 2023

Quorum has been met

In Attendance

President- Erin Murphy
VP Hockey Programs -Terry Zanatta
VP Operations- Chad Mariage
VP Communications- Sarah Brearey
Treasurer- Chris Greenwood
Director at Large Risk and Safety- William Burnie
Director at Large Officials/AAA/AA /A/B League Rep -Nik McLean
District Chair- Ralph Petersen

Invited Guests

Annette Jensen, Manager MKP Accounting Professionals

Meeting is called to order 7:05 pm

Erin Murphy

Meeting is being recorded for the purpose of minuet taking. Everyone is reminded that this AGM is being done as a webinar, all in attendance will not have their audio on or video, if you have a question during the question period, please raise your hand and your audio will be turned on so that you may speak.

Voting will be done virtually, when it is time to vote a pop up will appear on your screen asking the motion question, you will be asked to the vote. Voting results will be calculated and shown instantaneously.

I would like to thank everyone for taking the time to attend this AGM

MOTION 1 – *Adopt minutes from 2021/22 AGM*

1st – Chris Greenwood 2nd Nik Mclean

Motion carried

Presidents Report- Erin Murphy

To our Board of Directors, General Manager, Committee members, Head Coach`s, Assistant Coach`s, Goalie, Coach`s, Trainer`s, Safety officers and all other team volunteer`s, I want to say “Thank You” for all the many hours you dedicated to making this season successful. A season does require a large amount of work from our volunteers, your efforts are truly appreciated. We were able to implement some great programs this year, that we hope to carry over through the years to come. A special thanks to Ralph Petersen for heading the First Shift Program- a very important program that helps promote hockey to youngsters that have not previously been involved with hockey before this has the potential of bringing in new players to our association.

Our AGM does mark the end of the current season and the process of planning for next season does begin. I hope everyone has a great summer and I look forward to seeing you back in the arena`s next season.

Erin Murphy

Financial Statement Report- Annette Jensen MKP Accounting Professionals

We have audited the financial statements of Kanata Minor Hockey Association, which comprise the statements of financial position as at April 30, 2022 and April 30, 2021 and the statements of fund operations and changes in net assets (operating and capital asset fund) and statement of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effect of the matter described in the Basis for Qualified Opinion paragraph (in Schedule 2), these financial statements present fairly, in all material respects, the financial position of Kanata Minor Hockey Association as at April 30, 2022 and April 30, 2021 and the results of its operations and cash flows for the years then ended, in accordance with Canadian accounting standards for not-for-profit organizations.

Treasurer- Chris Greenwood

Ice cost were a very significant (71%- 2021/22). total of our operating budget (Usual is 58%) but due to the challenges we had with the closures due to Covid it increased. Looking at this past season the cost has decreased to 61 % of our total operating budget so we are heading back to down to where we want to be for ice costs. Our operation costs are quite flexible but our Administration costs are fairly fixed.

Our revenues for registration are still coming up short from where we were in 2020 (pre pandemic) this has a lot to do with U18's that aged out and a lower number of U7's coming in. Hopefully the First Shift Program will drive our registration increases moving forward. We are hoping to build up our participant base moving forward.

2022 represents our 3rd year of consecutive losses. Although we do see a trend of starting to come out of it, this year we are again expecting a loss. The challenge we are facing moving forward is to find away to make our fees enough to cover our expenses and increased costs. This year we did not anticipate the increase in ice costs and therefore our registration fees were not enough to cover the increases. We will work harder on budget forecasting moving forward. Our goal is to find creative ways to fundraise and build up our Capital Asset Fund and maintain a healthy Operating Budget moving forward.

This year we purchased new competitive jerseys which came out of our Capital Asset Fund, (233 k) we now need to build our depleted Capital Asset Fund (which now has 100K)

The future is looking brighter for KMHA, we simply need to find a way to keep ahead of the expense curve and the Ice costs going forward.

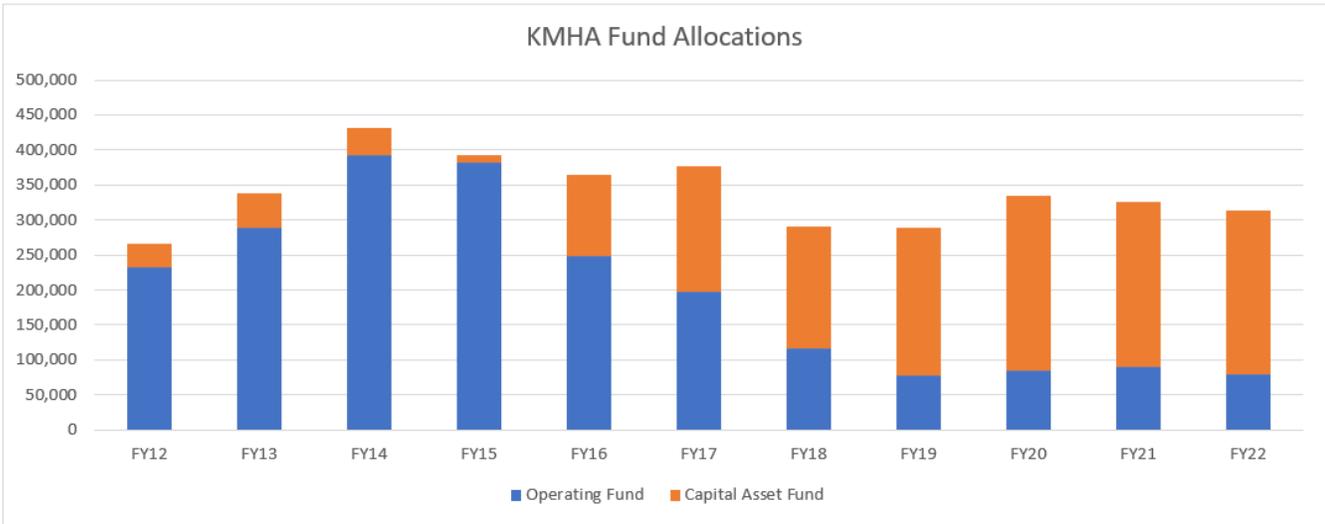


KMHA AGM

FINANCIAL REVIEW

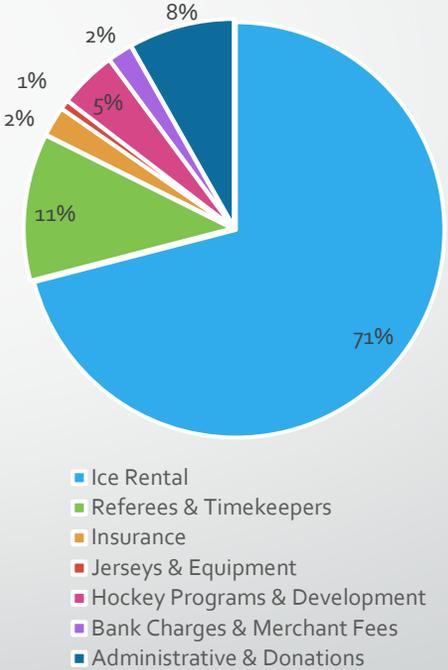
2023

The year that was...2022



KMHA Fund Allocations	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
Operating Fund	232,259	289,432	393,552	382,886	248,360	197,222	115,765	77,155	85,611	90,971	79,496
Capital Asset Fund	34,640	49,549	38,478	10,242	116,436	180,035	174,467	211,543	249,885	234,404	233,896
TOTAL Fund Balance	266,899	338,981	432,030	393,128	364,796	377,257	290,232	288,698	335,496	325,375	313,392

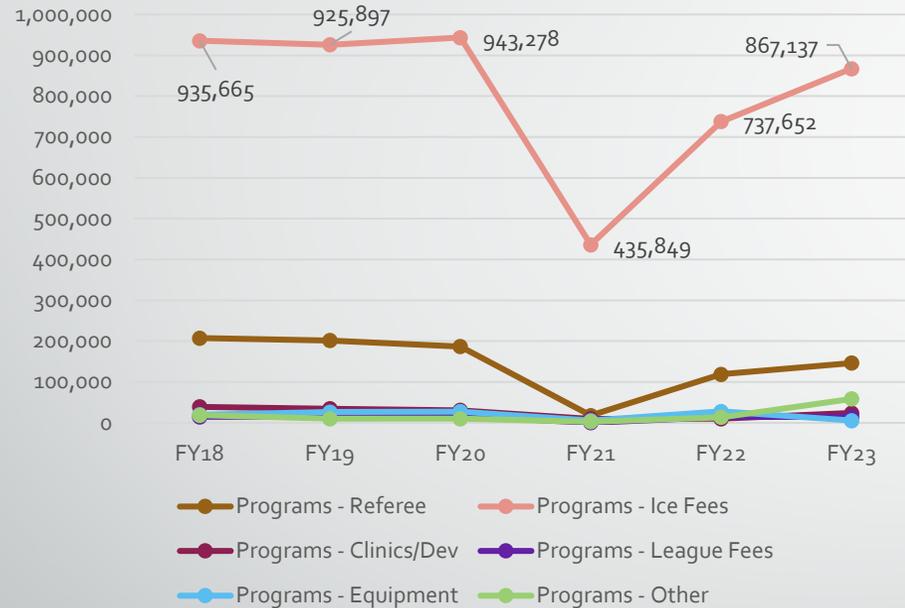
Registration Fee Breakdown 2021/22



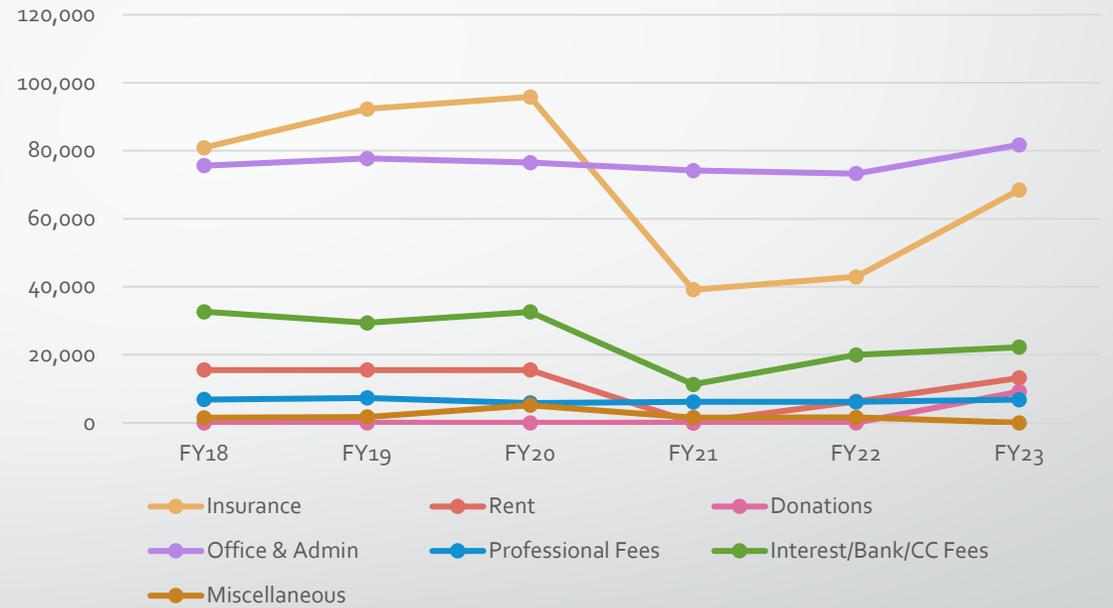
- Operating Fund contains \$40,000 CEBA loan that was repaid Fall 2022
- Capital Asset Fund is less than \$275K target, no contributions again in FY22
 - Ice costs were significant for the year ended 2022, to be expected coming out of COVID

The year just wrapping up...2023

KMHA 6 Year Program Cost Comparison to 2023
FORECAST



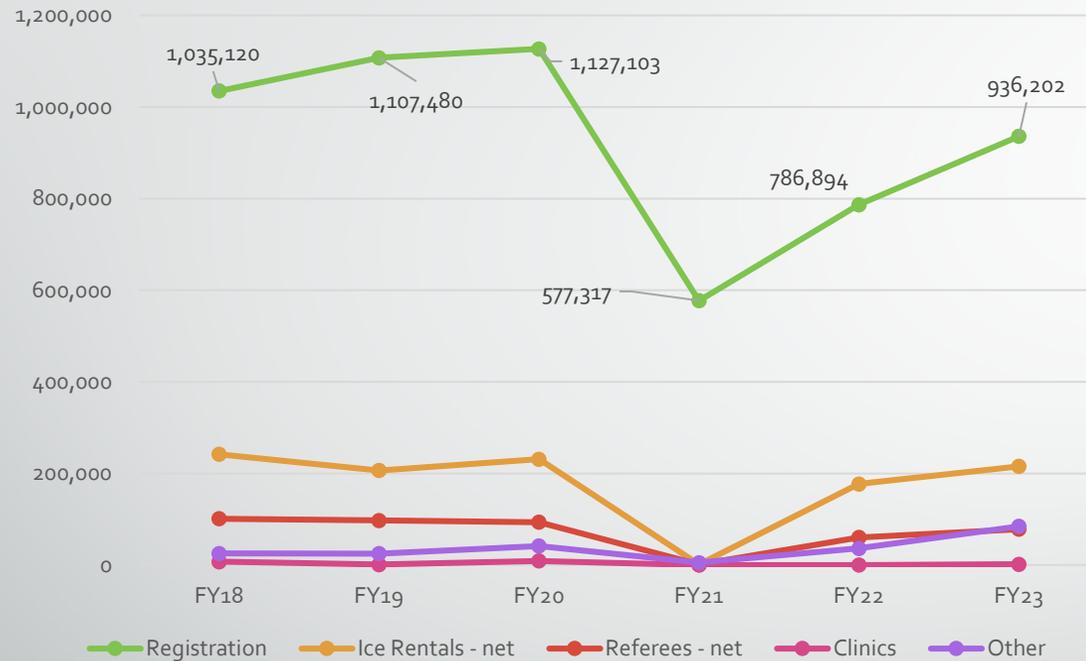
KMHA 6 Year Administration Cost Comparison to 2023
FORECAST



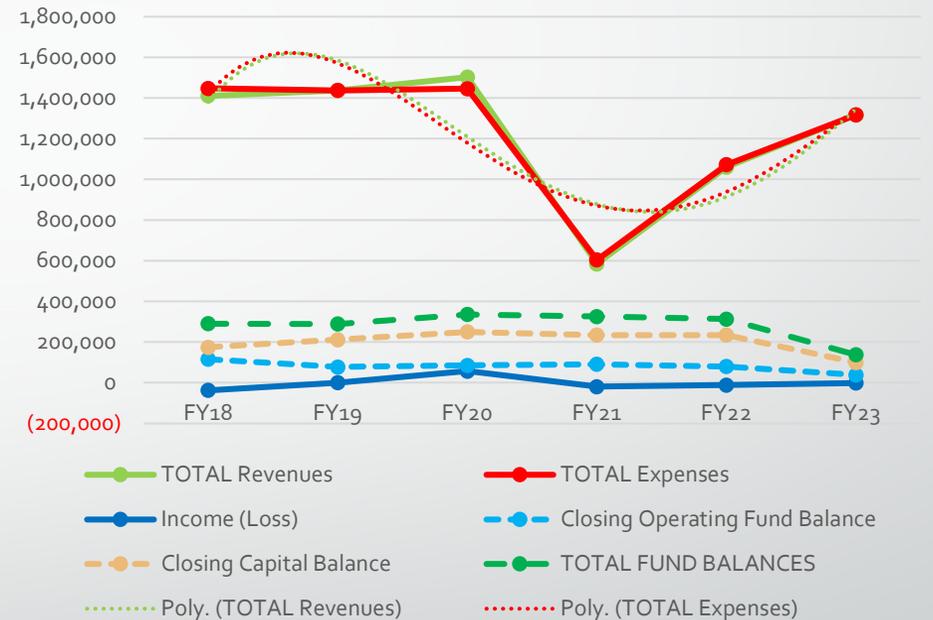
- Program Costs are mostly variable, excludes \$112K in jerseys (capital)
- Office & Professional Fees are fixed, other costs are variable
- Insurance linked directly to original registrations (higher in 2023)

The year just wrapping up...2023

KMHA 6 Year Revenue Comparison to 2023 FORECAST



KMHA Fund Balance Summary - 2023 FORECAST



- 2023 marks the 3rd consecutive year of operating losses (-\$19K/- \$11K/- \$1K)
- Revenues were not sufficient to offset the increase in ice and referee costs
 - Capital Asset Fund was used to purchase \$112K in competitive jerseys

VP Hockey Programs- Terry Zanatta

I would like thank all the players, and their families, without them there would be no KMHA. I see a lot of our teams spending time helping out our community be it with donations, the Food Cupboard etc.,

I would like to make a special note and let you know that I take my role of VP Hockey Programs very seriously and will continue to provide extra value to the KMHA members by providing programs with the sole intent of player development while having fun.

A special thank you to our House League Coordinator Jason Dunn and our Rep Coach Coordinator Kelly Holden, Jeff Tetzlaff for creating practice plans for all our house league teams. Also, a huge thank you to all the volunteers that spent countless hours coaching, volunteering, taking time to make our unique programs that we presented this season a success This season we had several very unique programs new to KMHA

Coach Development Series, U11, U13, U15 House League Series. U7-U9 Goalie development Series – a very special thank you to James Edge for running this very successful 2 ice time program that's main goal was to have players that might be interested in the position of goalie, come out and try the position, ask questions, put on the equipment, etc., we were expecting maybe 10 and we had 30 enroll in the event- This is will hopefully spark the interest in the position and help out with the goalie shortage that all minor hockey associations are facing.

Again, a very big thank you to all the helped out and volunteered with KMHA Hockey Programs this season.

VP Operations- Chad Mariage

Overall, the 2022/23 season, represented as close to a return to normal operations as we have seen since the pandemic started in 2020. It was fantastic to see some normalcy around the rink and in various aspects of the Association's operations. For example, this season saw the return of picture day and the U15 Charity Tournament, two important pieces for the KMHA which will be expanded upon later. My sincere thank you to all the volunteers to without them our season would not be as successful as it was.

I would like to thank Erin Murphy for serving again as registrar, I am pleased to say that we had 1191 players register this season slightly up from last year. We hope that the great additional work done this season by Hockey programs and communications will increase this number again in 2023/24.

I would like to thank Louise Foley and all the volunteers that helped with the equipment room and jersey return, hand out and jersey repairs as always, the equipment room is an area that requires hard work and time, Louise Foley your dedication and leadership in ensuring the smooth operation to the equipment room is very much appreciated. In addition to these regular tasks, Louise has been able to work on and improve processes such as equipment sign out among others and has made improvements to the room. We recently had a jersey sale in which overstocked tryout jerseys and used Rep jerseys were being sold in order to accommodate more room in the equipment room area and help recover some funds for jerseys

A special thank you to the Malcomson family- Canadian Tire Kanata for their continued support with our U7 program They supply our U7 division with jerseys and goalie gear.

Ice scheduling, I would be remiss if I did not thank Ralph Petersen once again for a job well done as our Ice Scheduler. Over 3200 ice hours of scheduling happens during the season, Ralph shared with me the spreadsheets, data base etc., and quite frankly it is daunting. Managing the ice is an incredible job with very low ice burnt hours. A special thank you to all coaches and team managers for inputting their blackout dates.

Admittedly there were many hiccups with photo pick up and delivery this season. I am in discussion with other suppliers to see what options are out there so that that moving forward we can offer you the best service and delivery. I welcome any comments as it relates to the photos and phot day.

The U15 Charity tournament came back after several years of hiatus due to the pandemic. I created a new brand for the tournament and a new logo. Player of the game awards were ball caps with the new logo which from a visibility perspective is good branding for us. Our tournament sold out by November (tournament was in February) with 36 teams and 3 divisions. This year our donations from the tournament went to The Kanata Food Cupboard and Shepards of Good Hope (with specific focus on the Kanata Location on Castlefrank, each received a donation of \$4600.00. A huge thank you to the tournament sponsors- Kanata Central BIA, Holiday Inn Kanata, Ottawa 67's ad Gabriel Pizza -Goldridge Avenue Kanata location. A special thank you to William Burnie and Stena Bergeron for all their time and effort. They spent the entire weekend at the tournament ensuring its success. Finally, a thank you to Nik McLean and all the officials and timekeepers that were terrific during the entire U15 Charity Tournament.

Being new to this role, my main objectives for this year were to (a) continue to inform our KMHA community of key information and events through our three main social media platforms (Facebook, Instagram, and Twitter); and (b) look for opportunities to promote KMHA and increase engagement from players and families. These goals were achieved in the following ways:

- ❖ ***Keeping families informed of tryout/sort out schedules, HEO updates, and KMHA events***
- ❖ ***Highlighting KMHA “good news stories” such as tournament wins, team building events, food drives and other charity fundraisers, and our house league championships***
- ❖ ***Requesting and posting hockey-themed Halloween and Christmas photos***
- ❖ ***Running a “Why I Love Hockey” contest (sponsored by the Ottawa 67s) to promote the sport of hockey and collect quotes and photos that can be used in future advertising campaigns***

This year also saw the return of our “KMHA Night Out” at an Ottawa Senators game, with over 600 tickets sold to KMHA players, families, and friends to watch the Sens take on the Tampa Bay Lightning on April 8th. It was a great success, and lots of fun too!

I would like to extend a big thank you to the KMHA organization and membership and Board of Directors for all their support as I was new to this role and appreciated their guidance and support. I would also like to thank the coaches and team managers for their and engagement in sharing their team stories to post on our SM platforms.

We had a number of corporate sponsors and program partners who generously supported the KMHA in various ways; be it monetary sponsorship, in-kind donations, or program partnerships. Thank you to our sponsors for their support this year:

Canadian Tire, Pro Hockey Life, Pita Pit, Mavericks Donuts, Dave Stathos, Ottawa 67’s

We will be looking for new sponsorship opportunities for next season.

If anyone has any feedback or would like to discuss future sponsorship opportunities, please

reach out.

If anyone has any feedback that they would like to share with me I would love to hear from you and carry it forward to next season.

Sarah Brearey

[Director at Large Risk and Safety- William Burnie](#)

I am happy to report there were no issues regarding Covid 19 this season.

This season the focus was on Maltreatment. Maltreatment came in many forms, on Ice, off Ice, online. This has been a learning curve for myself, coaches, players team staff members and parents and will continue to be a learning process in the years to come.

I hope to spent time this summer to gather information from this past season and document and distribute to all the teams in the fall a document that will elaborate on Maltreatment, what it is, examples etc.,

Player safety continues to be a main focus with safety on the ice, and off the ice in the hallways etc. We need to all work together, coaches, officials' parents to teach our children and each other that negative vocalizing during a game and post-game will not improve the player safety situation., instead we need to have the adults contact the appropriate executive and have the process of problem resolution and mediation take place to resolve any difficult situation both on and off the ice.

Most of this season's issues have been resolved. There remain a few outstanding issues that we continue to work on and resolve.

Have a great summer, William

Director at Large Officials AA/ A B league Rep- Nik McLean

Thank you to everyone for all their hard work this season, players parents team officials and officials. This year our first year back from Covid was a bit of a challenge.

Our competitive teams were well represented this season and wore their Blazers jerseys with pride.

Our officials' numbers were down this season. We are hoping to increase the number of officials by putting in place a strong campaign to requite new officials and get past officials back on the ice.

Thank you to all Nik McLean

District Chair – Ralph Petersen

Thank you to all the volunteers and the Board of Directors both at the association level, District level, HEO and Interlock levels. Many associations have not recovered financially due to Covid, our association is not unique on this.

The number of on Ice infractions has increased this season resulting in game suspensions.

KMHA is not high on the spectrum throughout the branch on this. A lot of this is due in part to the new Maltreatment rule. There is an adjustment in general to players and bench staff alike on what can and cannot be said on the ice, hopefully we will see less of these types of infractions moving forward.

In closing, I would again like to thank all involved for their hard work this season, our bench staff, team officials, parents, and Board of Directors. It was great to have hockey back to “normal” this season

President- Erin Murphy

Congratulations to the following award recipients for this season;

U7 - Mike Brown

U9 - Scott Bissett

U11 - Scott Lamarche

U13 - Nathan Mills

U15 - Chris Greenwood

U18 - Cameron Watt

HL volunteer of the year - John Yee

AA/A Coach of the Year - Peter Bangs

B Coach of the Year - Ryan Shea

Rep volunteer of the year - Kelly Holden

Paul Van Steen award- Dean Barrett

Volunteer of the Year-William Burnie

Board of Director Positions- Election

The following Board of Director Positions were **acclaimed** (no other names were submitted for the position, therefore the person that submitted their name was acclaimed).

President Erin Murphy

Vice President Operations Chad Mariage

Director at Large Risk and Safety-William Burnie

Director at Large Officials, AA/A/B league Rep- Nik McLean

Vice President Communications- Sarah Brearey

New Business

No New business was brought forward.

Motion 2-

Appoint MKP Professional Accountants as KMHA Accountants for the 2023/24 season.

1st Chris Greenwood 2nd Nik McLean

Motion carried

Final thoughts from President Erin Murphy

Thank you to all for making the 2022/23 season a memorable one. A special thank you to my fellow Board of Directors for all their hard work and contributions for a great season. I am looking forward to a great 2023/24 season.

Wishing you all a wonderful summer

Erin

Motion 3

Adjourn the 2022/23 AGM

1st Terry Zanatta 2nd Chad Mariage

Motion carried,

Meeting adjourned 8:23 pm

Erin Murphy
Erin Murphy (May 15, 2023 09:24 EDT)

Minutes 2022-23 AGM

Final Audit Report

2023-05-15

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By:	lori thornton (info@kmha.ca)
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-  Signer president@kmha.ca entered name at signing as Erin Murphy
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-  Document e-signed by Erin Murphy (president@kmha.ca)
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