

Fundraising Policy

1.01 Definitions

1.01.01 The following terms have these meanings in this Policy:

- I. *MLA*—Manitoba Lacrosse Association
- II. *Venture*—A fundraising proposal that is project-specific or event-specific
- III. *Sanctioner*—The Organization
- IV. *Donors*—The parties (groups, organizations, individuals) that are solicited for funds

1.01.02 The MLA supports raising funds through fundraisers and suggests that each team or participant consider its own fundraising activities. This Policy will assist both the MLA and its teams and participants with making proper and informed decisions about fundraising; particularly so that all fundraising ventures have a likelihood of profitability, effectiveness, efficiency, and are reflective of the MLA's values.

1.02 Application of this Policy

This policy applies to the MLA and its teams and participants.

1.03 Fundraising Principles

1.03.01 The MLA and its teams and participants shall consider and apply the following principles when determining whether or not to approve a fundraising Venture:

- I. Profitability; whether or not the result of the Venture is expected to exceed the time and resources invested in its implementation.
- II. Feasibility; that the Venture is able to be executed and monitored
- III. Cost-effectiveness; that all costs (both up-front and hidden) must be factored into the expenses of the Venture
- IV. Jurisdiction; that the team or participant receiving the benefits of the Venture is identified and clarified
- V. Adheres to values; that the Venture must be in line with the values of the Sanctioner
- VI. Unconfirmed income; that the funds raised from the Venture must not be budgeted as hard revenue
- VII. Tax receipts; that the Venture must respect all federal and provincial laws and regulations governing fundraising and tax receipts

1.04 Pre-Venture Procedure

1.04.01 The group, committee, person, or entity proposing a Venture must submit a written proposal that answers the following questions:

- I. What is the Venture?
- II. How long will the Venture last?
- III. Is the Venture province-wide or regional?
- IV. What potential Donors will the Venture solicit funds?

- V. What staff resources from the Sanctioner will be required?
- VI. What other expenses will be required to start or maintain the Venture?
- VII. Will the Sanctioner be required to partner with a group, company, or organization?
- VIII. What funds, resources, or other benefits are expected to be gained from the Venture?
- IX. Who benefits from the Venture and what is the distribution of benefits?
- X. What can go wrong with the Venture and how have these risks been managed?

1.04.02 The proposal must be submitted to the Sanctioner for approval before the Venture may begin. The Sanctioner shall approve or reject the proposal within fifteen (15) days of receiving it.

1.04.03 If the proposal is rejected, the Sanctioner shall explain reasons for the rejection. A revised proposal may be submitted to be accepted or rejected by the Sanctioner within ten (10) days of receiving the revision.

1.05 Organization Approval

1.05.01 The MLA must approve any Ventures that are intended to be province-wide and that may solicit funds primarily from outside the region. Further, any Ventures that may be in direct competition or conflict (in terms of location or Donors solicited) with Ventures from other organizations must also be approved by the MLA.

1.05.02 Approval must be obtained from the MLA before any Venture is initiated that is radical, unusual, or that contravenes sections of this Policy.

1.06 Solicitations

1.06.01 Donors solicited must receive informed, accurate, and ethical advice about the value and tax implications of contributing to the Venture.

1.06.02 All communication with Donors must be accurate, reflect the Sanctioner's values, and conform to this Policy.

1.07 Post-Venture Procedure

1.07.01 Once the proposal has been approved, and during and after the Venture's fundraising activities, the Venture must:

- I. Comply with all applicable provincial, and federal laws
- II. Not engage in activities that harm members or volunteers, that conflict with ethical or legal obligations (pursuant to the MLA's *Code of Conduct and Ethics* and the MLA's *Conflict of Interest Policy*), or that exploit a relationship with a potential Donor, member, employee, or volunteer
- III. Track all funds and benefits collected, record all expenses, and determine the net result of the Venture
- IV. Distribute benefits and funds as per the Venture's proposal

- V. Seek approval from the Sanctioner before distributing funds and benefits outside the scope of the proposal

1.07.02 When the Venture has concluded, a report must be submitted to the Sanctioner detailing the result of and distribution of funds and benefits from, the Venture. If approval from the MLA was required for a Venture (under the Organizational Approvals section of this Policy) a report must also be submitted to the MLA.

Board Approved – January 11th, 2017