



# MANITOBA SOCCER ASSOCIATION

ANNUAL REPORT 2023



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The MSA Board and Staff offer this annual report to showcase how we have advanced our priorities in 2023.

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# STRATEGIC PLAN

The MSA engaged MNP to assist in the development of a five-year strategic plan (2020-2024) for the organization. The MSA implemented the plan in January 2020. This is the last year (2023) of the current priorities, which will be updated for the 2024-2026 period.

## OUR VALUES

	<b>PLAYERS</b> Our focus is constantly on the best interest of the players - all players. This means inclusive and equitable access for all ages and abilities; a passion for a safe, positive player experience; and an emphasis on lifelong participation. We aim for healthy development of people and community, and players having fun while developing their skills.
	<b>INTEGRITY</b> Always striving to do the right thing, including dedication to fair, consistent application of standards, rules, and benefits; courage and transparency in our decision-making; and accountability to our members.
	<b>RESPECT</b> We respect and value the view and contributions of our members, partners, and players. Showing respect also means practicing humility - ensuring we listen, seek to learn, acknowledge when we're wrong, and continually improve. We believe respect extends to all aspects of the game and we support our members to ensure Respect in Sport at all levels.
	<b>TEAMWORK</b> Our success will come by working together, commitment and dedication to shared goals, and empowering the success of our members.
	<b>INNOVATION</b> We value an innovative, entrepreneurial approach to the ambitious pursuit of excellence, enabling our members and ourselves to be the best we can be.

## OUR STRATEGIES



### RESPECTED LEADERSHIP



#### RESPECTED LEADERSHIP

- ✓ Establish a member communication & engagement strategy and framework.

### CAPACITY TO GROW THE GAME



#### CAPACITY TO GROW THE GAME

- ✓ Remove MSA Out of Region transfer requirements. Work with members on implementation plan.
- ✓ Develop Referee recruitment, training, and retention plan.
- ✓ Implement Club Licensing Standards (SQS) and develop additional club licensing streams.
- ✓ Develop Coach Recruitment, training, and retention plan.

### ADVOCATE AND PROMOTE GROWTH



#### ADVOCATE AND PROMOTE GROWTH

- ✓ Review/establish professional partnerships.

# RESPECTED LEADERSHIP

## **1. Established a Member communication & engagement strategy and framework**

- *This is the last year of the implementation of the strategic plan. The Board of Directors has reviewed the current priorities and will be slightly revising the priorities for 2024-2026. Many of the priorities are key pillars for the MSA and will continue to be addressed.*
- *The Manitoba Soccer Night of Excellence is being planned for 2024, to recognize the achievements of the membership, which has been able to return to a more normal level of soccer activities in 2023.*
- *The next Hall of Fame Class will be chosen in 2024, but exact timing will be reviewed by the MSA. The induction ceremony for the 2020 and 2022 inductees was held in late 2022.*
- *Soccer activities in the province have returned to a more normal level, although we all recognize that the new norm still requires everyone to be safe and diligent.*
- *Meetings with Members have been done both virtually and in person to support the ongoing development of the sport and the participants.*
- *The MSA Governance Committee continues to work on the guiding documents and has provided support to the Members with their own By-Laws and Rules and Regulations. The MSA has reviewed its By-Laws to be aligned with the Canada Soccer Standard By-Laws.*
- *MSA continues to encourage the Members to adopt standard By-Laws that will support the development of the sport going forward.*
- *After many discussions with the Members, and meeting with potential suppliers, the MSA along with the Members have made the decision to move to RAMP as the new online provider. The work is ongoing to have a smooth transition to the new registration and league management system.*
- *There is an ongoing concern with the decrease in discipline at various levels of the game. The MSA continues to provide Members with support related to discipline and appeal cases.*
- *Meetings with Canada Soccer at all levels is ongoing, with MSA participating actively in the new Member Council that replaced the Presidents' Forum at Canada Soccer. The Executive Director and Technical Lead have regular meetings with Canada Soccer and other provincial associations.*
- *We are in constant communication with our Members through various social media.*
- *Women in Soccer working group is still active and MSA will be having a Referee Task Force to address the issues of respect in the game.*
- *MSA continues to consider new Members that meet the membership criteria.*



# CAPACITY TO GROW THE GAME

1. *Developed referee recruitment, training, and retention plan*
2. *Implemented Club Licensing Standards (SQS) and developed additional club licensing streams*
3. *Developed Coach recruitment, training, and retention plan*

- *The 2022-2023 Senior Men and Women Futsal Provincial Championships were held in Niverville and Red River College.*
- *The Provincial Champions (Legacy FC – Women and Pioneers FC – Men) attended the Futsal Nationals in Calgary, AB. First time a female team goes to Futsal Nationals from Manitoba.*
- *The 2023-2024 Futsal Provincial Championships are planned for early 2024 and it is hoped to include a youth category to the competition.*
- *The 2023 MSA Cup champions are:*

<i>U15G – Winnipeg Phoenix</i>	<i>Senior Women – FCNW Starz</i>
<i>U15B – World Soccer Academy</i>	<i>Senior Men – Winnipeg Lions</i>
<i>U17G – AK Academy</i>	<i>Masters Women – Winnipeg Bison FC</i>
<i>U17B – Bonivital SC</i>	<i>Masters Men – Bandits FC</i>
- *Referee recruitment has increased the number of **active** referees but there still is a demand for more referees, and the MSA with its Members are working on recruitment.*
- *Education sessions for referees were offered twice a month, plus there were the regular three times a month referee prospects sessions.*
- *More entry level clinics, small sided courses, refreshers, and fitness tests were offered on several occasions through the spring and summer.*
- *The three National Assistant Referees were appointed to numerous Canadian Premier League (CPL) matches throughout the country.*
- *Two officials were part of the NextGen program with one of them getting MLS2 and CPL appointments.*
- *An MSA Official attended the 2023 Canadian Futsal Championship.*
- *Two Officials have upgraded to Regional status and one to Provincial status.*
- *There will be an opportunity in early 2024 for many more officials who qualify, to take the Regional Upgrading course.*
- *MSA holding Futsal Referee Courses in 2023, and refresher courses for returning Futsal referees.*
- *MSA holding an instructor course for new instructors in 2023.*
- *MSA instructor in 2023 FIFA & Gold Cup Seminars, Member Association courses, and sessions.*



# CAPACITY TO GROW THE GAME

- *MSA continues to provide fitness testing for National Referees and NextGen referees to maintain their status, as well as fitness testing for local provincial, regional, and district referees.*
- *The MSA purple shirt campaign continues to be in place, and it has helped with the development of young referees.*
- *MSA referee mentoring and coaching has been ongoing throughout the year with 10 new mentors trained.*
- *We have had the resources available to have assessments completed over the last year.*
- *The MSA referee discipline panel had to deal with a couple of cases of referee conduct.*
- *Two Talent on Location Identification events for 2008, 2009 age groups.*
- *Manitoba Regional Excel Centre (REX) program continued for male and females from October to April.*
- *Canada Soccer held a REX Integration Camp for the 2008 and 2009 boys in November with Saskatchewan joining in Winnipeg. The event was to introduce concepts and identify the top 2008 and 2009 boys across the region.*
- *One female player (2007) was invited to attend a National Development Centre Combine in Quebec.*
- *REX Program attended the Whitecaps Combine in April.*
- *One male player was invited to return for a fully funded trial.*
- *Four females were invited to return for player funded trials.*
- *One female was invited to join the National Development Centre, Whitecaps FC Girls Elite Program in Vancouver.*
- *Ran a 6-week "Introduction to Soccer" mini soccer program for U4-U8 kids; 100 participants.*
- *Two Regional Grassroots events held in Western MB; one in Swan River and one in Flin Flon.*
- *An informal coaching clinic was held during the Swan River event.*
- *Five new members joined the MSA via the Club Licencing Program to become Quality Soccer Providers, with many more enquiring.*
- *Opened Levels 1 and 2 of the Club Licencing Program.*
- *Plans to start a new futsal league through WYSA, starting with a pilot project, are underway.*
- *Four futsal festivals were held, two in the West region and two in Winnipeg.*
- *The head coaches for the 2025 Canada Summer Games have been selected.*
- *Three Coach Developers have gone through coach developer training with Canada Soccer for the new C Diploma.*
- *League 1 Prairies has been introduced to the region in conjunction with Saskatchewan Soccer.*



# BY THE NUMBERS

- **COACHING CLINIC REGISTRATIONS 2022**  
GRASSROOTS TRAINED COACHES: 930  
ADVANCED COACHES: 9  
(C – 2 / B – 1 / A – 1 / Child – 3 / Youth – 2)
- **COACHING CLINIC REGISTRATIONS 2023**  
GRASSROOTS TRAINED COACHES: 532  
ADVANCED COACHES: 21  
(C – 17 / B – 4)



- **REFEREE REGISTRATIONS 2022**  
SMALL SIDED REFEREES: 66  
DISTRICT YOUTH REFEREES: 118  
DISTRICT SENIOR REFEREES: 92  
(Note – Many not active)
- **REFEREE REGISTRATIONS 2023**  
SMALL SIDED REFEREES: 134  
DISTRICT YOUTH REFEREES: 71  
DISTRICT SENIOR REFEREES: 82  
(Note – all of them active)

- **PLAYER REGISTRATIONS 2022**  
MINI YOUTH REGISTRATIONS: 3,360  
YOUTH REGISTRATIONS: 5,123  
SENIOR REGISTRATIONS: 2,896
- **PLAYER REGISTRATIONS 2023**  
MINI YOUTH REGISTRATIONS: 4,332  
YOUTH REGISTRATIONS: 6,757  
SENIOR REGISTRATIONS: 2,950





# ADVOCATE & PROMOTE GROWTH

## 1. Review/establish professional partnerships

- *The MSA high performance program (REX) was in full activity mode for the entire winter season.*
- *The boys' side of the program played in the men's league during the winter months, doing very well.*
- *The REX program travelled to Vancouver for a showcase in April 2023.*
- *The coaching staff received support from the Whitecaps.*
- *MSA has established a new three year partnership with the Whitecaps.*
- *Good discussions recently with Valour FC, going forward there will be support from Valour FC for the REX program as well as discussions on how MSA and Valour can support the community and player pathways.*
- *MSA looking to bring more coaches from universities to see the Manitoba players' qualities.*
- *Manitoba Soccer Association and Saskatchewan Soccer Association have established the groundwork to start League 1 Prairies with an exhibition series in 2024 and a full league schedule in 2025.*
- *Potential teams in League 1 Prairies are in the process of applying for consideration to the league at the time of printing.*



# AUDIT & FINANCE REPORT

- Monthly financial updates were provided to the Board of Directors to ensure they had detailed, timely, and accurate information.
- Quarterly detailed finance reports approved by the Board of Directors.
- The MSA still received the regular Sport Manitoba Base Grant and Directed Funding Program support.
- The Sport Program funding continues to be provided by Sport Manitoba.
- The MSA continues to secure additional funding from Sport Manitoba to support the programs.
- The 2022/2023 audit has been completed with the audited financial statements included as part of this report.
- The MSA had a shortage of \$88,673 in the 2022-2023 fiscal year.
- The 2023/2024 budget was presented with a deficit of \$24,627 for the current fiscal year.
- Due to the decrease in player registrations the budget revenues were conservative as we have yet to return to pre pandemic player registration numbers.
- Operating budget revenue includes registration fees, player development program fees, Sport Manitoba grants, as well as referee, and coach development fees.
- Expenditures from the operating budget include membership services, youth player development, youth player services, senior player services, as well as coach and referee development.
- The revenues and expenses decreased but we have been able to continue to operate and maintain a healthy financial position.

**Manitoba Soccer Association Inc.**  
**Financial Statements**  
March 31, 2023

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## Independent Auditors' Report

To the Directors of  
Manitoba Soccer Association Inc.

### *Opinion*

We have audited the financial statements of Manitoba Soccer Association Inc. (the "association"), which comprise the statement of financial position as at March 31, 2023, and the statements of financial activities and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the association as at March 31, 2023, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### *Basis for Opinion*

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the association's financial reporting process.

## Independent Auditors' Report - continued

### *Auditors' Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Winnipeg, Canada  
June 27, 2023

Chartered Professional Accountants

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**Manitoba Soccer Association Inc.****Statements of Financial Activities and Changes in Net Assets**

Year Ended March 31

**2023****2022**

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## Revenues

Membership Services (Page 9)	\$ 744,869	\$ 510,954
Youth Player Services (Page 10)	126,068	34,000
Senior Player Services (Page 11)	62,376	21,999
Youth Player Development (Page 12)	223,465	165,123
Coaches Development (Page 13)	16,278	20,943
Referee Development (Page 14)	396,797	233,943

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**1,569,853** 

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986,962

## Expenditures

Membership Services (Page 9)	801,874	616,414
Youth Player Services (Page 10)	115,579	26
Senior Player Services (Page 11)	66,427	12,228
Youth Player Development (Page 12)	251,417	185,212
Coaches Development (Page 13)	21,202	13,876
Referee Development (Page 14)	402,027	242,011

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**1,658,526** 

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1,069,767

Deficiency of revenues over expenditures

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**\$ (88,673)** 

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**\$ (82,805)**

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	Unrestricted Net Assets	Internally Restricted Net Assets	<b>2023 Total</b>	2022 Total
Net assets, beginning of year	\$ 354,933	\$ 46,016	\$ 400,949	\$ 483,754
(Deficiency) excess of revenues over expenditures (Note 7)	<u>(89,144)</u>	<u>471</u>	<u>(88,673)</u>	<u>(82,805)</u>
Net assets, end of year	<u>\$ 265,789</u>	<u>\$ 46,487</u>	<u>\$ 312,276</u>	<u>\$ 400,949</u>

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See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Statement of Financial Position**

March 31

**2023**

**2022**

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**Assets**

Current

Cash	\$ 668,804	\$ 584,630
Receivables	67,672	87,888
Government assistance receivable (Note 2)	-	16,275
Inventory	1,000	1,000
Prepays	8,619	5,348

**746,095** 695,141

Equipment (Note 6)	8,870	6,043
Internally restricted asset (Note 7)	46,487	46,016

**\$ 801,452** **\$ 747,200**

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**Liabilities**

Current

Payables and accruals	\$ 96,616	\$ 61,888
Unearned revenue	392,560	284,363

**489,176** 346,251

**Net Assets**

Unrestricted	265,789	354,933
Internally restricted (Note 7)	46,487	46,016

**312,276** 400,949

**\$ 801,452** **\$ 747,200**

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Commitment (Note 8)

Approved by the Board

\_\_\_\_\_ Director

\_\_\_\_\_ Director

See accompanying notes to the financial statements.



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**Manitoba Soccer Association Inc.**  
**Statement of Cash Flows**

Year Ended March 31

**2023**

**2022**

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Cash derived from (applied to):

Operating

Deficiency of revenues over expenditures	<b>\$ (88,673)</b>	\$ (82,805)
Amortization	<u>2,957</u>	<u>2,295</u>
	<b>(85,716)</b>	(80,510)

Change in non-cash operating working capital

Receivables	<b>20,216</b>	(75,721)
Government assistance receivable	<b>16,275</b>	25,491
Prepays	<b>(3,271)</b>	26,787
Payables and accruals	<b>34,728</b>	52,862
Government remittances payable	-	(1,009)
Unearned revenue	<u>108,197</u>	<u>110,576</u>
	<b>90,429</b>	58,476

Investing

Purchase of equipment	<u>(5,784)</u>	<u>(5,777)</u>
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Net increase in cash

**84,645**      52,699

Cash

Beginning of year	<u>630,646</u>	<u>577,947</u>
End of year	<u><b>\$ 715,291</b></u>	<u><b>\$ 630,646</b></u>

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**Cash consists of:**

Cash	<b>\$ 668,804</b>	\$ 584,630
Restricted Cash	<u>46,487</u>	<u>46,016</u>
	<u><b>\$ 715,291</b></u>	<u><b>\$ 630,646</b></u>

See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Notes to the Financial Statements**  
March 31, 2023

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**1. Nature of the organization**

As the Sport Governing Body, the Manitoba Soccer Association (the "association") provides responsible leadership and opportunities to participate in organized soccer through quality programs and services for players, coaches, officials and volunteers. The association is a not-for-profit corporation pursuant to The Corporations Act (Manitoba) and is tax exempt under the Income Tax Act.

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**2. Summary of significant accounting policies**

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies used are detailed as follows:

**Inventory**

Inventory is valued at the lower of cost and net realizable value. Cost is determined on a first-in, first-out basis.

**Revenue recognition**

The association follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Registration fee and referee pay revenues are recognized in the year to which they relate.

**Government assistance**

Government assistance for operating expenses received as a result of the Government of Canada COVID-19 response programs is recognized when received or receivable. During the year, the association received \$Nil (2022 - \$90,329) under the Canada Emergency Wage Subsidy (CEWS) and the Hardest-Hit Business Recovery Program, which has been recorded as a reduction in staff relation expenses. In addition, the association received \$Nil (2022 - \$4,955) under the Canada Emergency Rent Subsidy, which has been recorded as a reduction of office expenses.

**Amortization**

Amortization is provided on the declining balance basis at rates designed to write off the assets over their estimated useful lives as follows:

Equipment/maintenance	20%	declining balance
Computer hardware	30%	declining balance

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**Manitoba Soccer Association Inc.**  
**Notes to the Financial Statements**  
March 31, 2023

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**2. Summary of significant accounting policies - continued**

**Accounting estimates**

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically and are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

**Allocation of expenditures**

The association classifies its expenditures by program and allocates general support costs to a number of programs to which the expenditures relate. The association allocates general support costs by identifying the appropriate basis of allocating each component expenditure and applies that basis each year.

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**3. Financial instruments**

The association recognizes its financial instruments when the association becomes party to the contractual provisions of the financial instrument. Financial instruments are initially recorded at fair value with subsequent reporting at amortized cost.

It is management's opinion that the association is not exposed to significant credit, currency, interest rate, liquidity, market or other price risk.

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The association is exposed to less than significant credit risk.

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign currency rates. The association is not exposed to currency risk as all transactions occur in Canadian currency.

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The association is not exposed to interest rate risk as there is no external debt or other instruments with variable interest rates.

Liquidity risk is the risk that the association will encounter difficulty in meeting obligations associated with financial liabilities. The association has maintained positive working capital that minimizes its exposure to liquidity risk.

Market risk and other price risk are the risks that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market prices. The association is not exposed to market risk as it is not exposed to currency or interest rate risk.

Management believes these risks are manageable and do not represent a threat to the association's ability to continue as a going concern.

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**Manitoba Soccer Association Inc.**  
**Notes to the Financial Statements**  
March 31, 2023

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**4. Fundraising revenues**

Fundraising revenues include travel contributions and clinic registrations which are allocated to various programs administered by the association.

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**5. Economic dependence**

The ability of the association to continue its operations is substantially dependent on grant revenues.

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**6. Equipment**

	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>2023 Net Book Value</u>	<u>2022 Net Book Value</u>
Equipment/maintenance	\$ 48,469	\$ 43,739	\$ 4,730	\$ 1,649
Computer hardware	<u>56,488</u>	<u>52,348</u>	<u>4,140</u>	<u>4,394</u>
	<u>\$ 104,957</u>	<u>\$ 96,087</u>	<u>\$ 8,870</u>	<u>\$ 6,043</u>

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**7. Internally restricted asset**

The board of the association has restricted \$26,772 (2022 - \$26,501) for the purpose of providing financial assistance to those who cannot afford provincial programs as well as \$19,715 (2022 - \$19,515) to fund the ongoing awarding of the Archie Nunn Scholarship. Net transfers of \$Nil (2022 - \$30,000) were made from internally restricted to unrestricted net assets in fiscal 2023. During the year interest income of \$471 (2022 - \$92) was earned on the restricted assets with no expenses being allocated to the internally restricted funds.

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**8. Commitment**

The association entered into a lease agreement during fiscal 2010 on office space located at 211 Chancellor Matheson Drive. The base lease term expired December 14, 2019 and the association signed a five-year renewal period ending December 19, 2024, with one five-year option period remaining subsequent to the renewed lease expiry date. The lease requires the association to make monthly payments of \$1,167 over the course of the lease term, subject to annual inflation for years two to five at the discretion of the association in accordance with the unadjusted Consumer Price Index for the City of Winnipeg.

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**Manitoba Soccer Association Inc.**  
**Schedule of Membership Services**

Year Ended March 31	2023	2022
<b>Revenues</b>		
Sport Manitoba grant	\$ 78,000	\$ 78,000
Federal emergency funding grant	-	16,375
Sport program funding	19,700	21,200
Appeals fees and fines	-	500
Fees - affiliations	36,307	31,382
Other	18,505	7,739
Forgivable portion of government loan	-	10,000
Registration fees	<u>592,357</u>	<u>345,758</u>
	<u>744,869</u>	<u>510,954</u>
<b>Expenditures</b>		
Accounting and audit	7,009	7,303
Advertising and promotion	2,004	2,107
Amortization	2,957	2,295
Bad debt	-	50
Books, manuals and equipment sales	-	680
CSA players levy	100,662	88,542
Emergency federal funding grants	-	15,392
Insurance	77,929	53,171
Office (Note 2)	84,746	64,273
Other	668	960
Project:		
Staff relations (Note 2)	487,050	347,622
Administrative equipment	30,251	33,486
Board of Directors	5,393	509
Annual general meeting	3,001	24
Awards banquet	<u>204</u>	<u>-</u>
	<u>801,874</u>	<u>616,414</u>
Deficiency of revenues over expenditures	<u>\$ (57,005)</u>	<u>\$ (105,460)</u>

See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Schedule of Youth Player Services**

Year Ended March 31	2023	2022
Revenues		
Sport Manitoba grant	\$ 4,500	\$ 10,000
Sport program funding	4,000	4,000
Registration fees	12,000	12,000
Project:		
U-15 provincial championship	6,237	-
U-15 national championship	61,445	4,000
U-17 provincial championship	6,237	-
U-17 national championship	<u>31,649</u>	<u>4,000</u>
	<u>126,068</u>	<u>34,000</u>
Expenditures		
Instructors' honoraria	202	-
Project:		
U-15 provincial championship	6,477	13
U-15 national championship	66,651	-
U-17 provincial championship	6,812	13
U-17 national championship	<u>35,437</u>	<u>-</u>
	<u>115,579</u>	<u>26</u>
Excess of revenues over expenditures	<u>\$ 10,489</u>	<u>\$ 33,974</u>

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See accompanying notes to the financial statements.

**Manitoba Soccer Association Inc.**  
**Schedule of Senior Player Services**

Year Ended March 31	2023	2022
<b>Revenues</b>		
Sport program funding	\$ 1,500	\$ 1,500
Registration fees	5,000	5,000
Sport Manitoba grant	5,000	7,000
Project:		
Futsal MSA cup	1,796	1,999
Futsal national championship	6,500	2,500
Men's national championship	17,857	2,000
Women's national championship	13,891	2,000
Men's provincial championship	6,260	-
Women's provincial championship	4,572	-
	<u>62,376</u>	<u>21,999</u>
<b>Expenditures</b>		
CSA Club Nationals Delegate	-	13
Project:		
Futsal MSA cup	9,174	11,888
Futsal national championship	10,149	13
Men's national championship	20,470	-
Women's national championship	15,633	-
Men's provincial championship	7,324	13
Women's provincial championship	3,677	301
	<u>66,427</u>	<u>12,228</u>
(Deficiency) excess of revenues over expenditures	<u>\$ (4,051)</u>	<u>\$ 9,771</u>

See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Schedule of Youth Player Development**

Year Ended March 31	2023	2022
Revenues		
Sport Manitoba grant	\$ 49,200	\$ 67,700
Project:		
Grassroots	22,958	2,900
Rex/Residency	49,257	50,225
SPIN	975	525
Regional development	30,000	-
Canada Games - Boys	29,935	13,679
Canada Games - Girls	32,351	13,652
Pre-prospects	<u>8,789</u>	<u>16,442</u>
	<u>223,465</u>	<u>165,123</u>
Expenditures		
Project:		
Grassroots	23,649	10,806
Rex/Residency	133,862	127,658
Regional development	25,756	2,559
Canada Games - Boys	29,242	13,652
Canada Games - Girls	31,549	13,679
Pre-prospects	7,359	16,558
Bad debt	<u>-</u>	<u>300</u>
	<u>251,417</u>	<u>185,212</u>
Deficiency of revenues over expenditures	<u>\$ (27,952)</u>	<u>\$ (20,089)</u>

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See accompanying notes to the financial statements.



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**Manitoba Soccer Association Inc.**  
**Schedule of Coaches Development**

Year Ended March 31	2023	2022
Revenues		
NCCP registration fees	\$ 16,178	\$ 20,943
Miscellaneous	<u>100</u>	<u>-</u>
	<u>16,278</u>	<u>20,943</u>
Expenditures		
Apparel	-	250
Equipment	226	330
Instructors' honoraria	9,750	1,300
Manuals	-	122
Miscellaneous	316	261
Professional development	2,229	6,389
Rentals - facilities	8,681	2,756
Travel	<u>-</u>	<u>2,468</u>
	<u>21,202</u>	<u>13,876</u>
(Deficiency) excess of revenues over expenditures	<u>\$ (4,924)</u>	<u>\$ 7,067</u>

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See accompanying notes to the financial statements.

**Manitoba Soccer Association Inc.**  
**Schedule of Referee Development**

Year Ended March 31	2023	2022
<b>Revenues</b>		
Sport Manitoba grant	\$ 5,000	\$ 5,000
Sport program funding	4,500	4,500
Referee pay	357,803	196,191
Referee development levy	1,700	2,500
Equipment	529	12
Exhibition matches fees	-	732
High school / U of M referee game fees	19,237	20,800
Project:		
Referee clinics	<u>8,028</u>	<u>4,208</u>
	<u>396,797</u>	<u>233,943</u>
<b>Expenditures</b>		
Apparel	92	6,651
Equipment	4,006	899
High school / U of M referee game fees	32,789	17,032
Miscellaneous	1,609	627
Professional development training	678	809
Recruitment / retention	686	1,000
Referee assessments	2,126	351
Referee pay	345,088	201,476
Project:		
Referee clinics	<u>14,953</u>	<u>13,166</u>
	<u>402,027</u>	<u>242,011</u>
Deficiency of revenues over expenditures	<u>\$ (5,230)</u>	<u>\$ (8,068)</u>

See accompanying notes to the financial statements.

# YOUR MSA LEADERSHIP

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RAMONA ROHRINGER – VICE PRESIDENT

ANDREW CARVALHO - TREASURER

KEITH DRIEDGER

ANDREA LEAR

PABLO SZAJT

GLENN NANKA

LINTON SELLEN

KAREN BECK

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CHRIS LOURENCO – TECHNICAL LEAD

FRANK LYU – TECHNICAL MANAGER

JOANNE SUTHERLAND – FINANCE MANAGER

FELIPE FERREIRA – GRASSROOTS AND COMPETITIONS MANAGER

JULIO RUIZ – REFEREE DEVELOPMENT MANAGER AND REFEREE ASSIGNOR

VACANT AT MOMENT OF PRINTING – MEMBER SERVICES MANAGER

## OUR PARTNERS



# THANK YOU

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KELLY MCLURE

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ELEANOR FARRANT

PABLO SZAJT

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LINTON SELLEN

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JANA BRUNEL

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PETER MUIR - CHAIR

JANA BRUNEL

BILL MARR

# HONOREES

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FRANK CAPASSO

MARIO PERRINO

RALPH CANTAFIO

DAVE ZACHARIAS

VICTOR BATZEL

FRANK MAJOR

FRED STAMBROOK

VALERIE RUDGE

PAUL RUDGE

TED HOTCHKISS

WALTER MCKEE

LYNDA MCLEISH

PAT ROE

## HALL OF FAME

CHRISTINE O'CONNOR

FRANK CAPASSO

MARIO PERRINO

RALPH CANTAFIO

DAVE ZACHARIAS

VICTOR BATZEL

FRANK MAJOR

FRED STAMBROOK

HARRY HARWOOD

LORRIE THOMPSON

TONY NOCITA

1987 LUCANIA FOOTBALL CLUB TEAM

1987 SWEATSHACK SPIRIT TEAM

DICK DERRETT