



# **MANITOBA SOCCER ASSOCIATION**

ANNUAL REPORT 2024



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The MSA Board and Staff offer this annual report to showcase how we have advanced our priorities in 2024.

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# STRATEGIC PLAN

The MSA engaged MNP to assist in the development of a five-year strategic plan (2020-2024) for the organization. The MSA implemented the plan in January 2020. The MSA Priorities were updated in 2024 for the 2024-2026 period.

## OUR VALUES



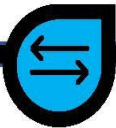
### PLAYERS

Our focus is constantly on the best interest of the players – all players. This means inclusive and equitable access for all ages and abilities; a passion for a safe, positive player experience; and an emphasis on lifelong participation. We aim for healthy development of people and community, and players having fun while developing their skills.



### INTEGRITY

Always striving to do the right thing, including dedication to fair, consistent application of standards, rules, and benefits; courage and transparency in our decision-making; and accountability to our members.



### RESPECT

We respect and value the views and contributions of our members, partners, and players. Showing respect also means practicing humility – ensuring we listen, seek to learn, acknowledge when we're wrong, and continually improve. We believe respect extends to all aspects of the game and we support our members to ensure Respect in Sport at all levels.



### TEAMWORK

Our success will come by working together, commitment and dedication to shared goals, and empowering the success of our members.



### INNOVATION

We value an innovative, entrepreneurial approach to the ambitious pursuit of excellence, enabling our members and ourselves to be the best we can be.

# STRATEGIC PLAN

## **OUR MISSION**

“To create an environment through standards, leadership, and collaboration that enables access to high quality soccer and fosters a lifelong enjoyment of the sport for all Manitobans.”

## **OUR VISION**

“A thriving, dynamic, and unified soccer community throughout Manitoba.”

## **OUR STRATEGIES**



### **ATTAIN RESPECT IN LEADERSHIP**

- ✓ Establish and Maintain Member Communication and Engagement.
- ✓ Maintain MSA Information Resources.
- ✓ Maintain MSA Administrative Operations Procedures.
- ✓ Maintain comprehensive Board Governance Resources.



### **ADVOCATE AND PROMOTE GROWTH**

- ✓ Support the Growth of the Player and Coach Pathway.



### **CAPACITY TO GROW THE GAME**

- ✓ Remove Boundaries for all Levels of the Game.
- ✓ Maintain Referee Recruitment, Training, and Retention.
- ✓ Maintain the Club Licensing Program.
- ✓ Coach Recruitment, Training, and Retention.
- ✓ Engage Stakeholders / Members on Growth Strategy

# ATTAIN RESPECT IN LEADERSHIP

## **1. Established and maintain Member communication & engagement**

## **2. Maintain MSA information Resources**

## **3. Maintain MSA Administrative Operations Procedures**

## **4. Maintain comprehensive Board Governance Resources**

- *The Board of Directors has reviewed and updated the priorities for the 2024-2026 period.*
- *The 2024 Manitoba Soccer Night of Excellence was not held. There were changes to the Hall of Fame Committee that it is now the Awards Selection Committee. The desire of the Committee is that we host the Night of Excellence in early 2025.*
- *After many discussions with the Members, and meeting with potential suppliers, the MSA along with the Members have moved to RAMP as the new online provider.*
- *The registration of players has started to return to normal numbers. The fact we are now using a new platform will also assist with a more accurate tracking of registrations.*
- *There have been good meetings with Members to work on programs that can provide a benefit to the membership.*
- *The MSA Governance Committee has reviewed policies, MSA Rules and Regulations, as well as the By-Laws. Changes to the By-Laws will be more significant in the future once the MSA receives updated Canada Soccer By-Laws with implications to the provinces. The CS By-Laws are being revised in the next few months after a comprehensive independent analysis.*
- *There were less disciplinary cases this year but an increase in the appeals received by the MSA.*
- *The MSA established a Respect in Soccer working group that has provided the MSA with recommendations for implementation. MSA is reviewing the suggestions and has started to act on some.*
- *MSA Executive Director and Technical Lead continue to meet with counterparts in the country.*
- *The MSA Vice President is the Deputy Chair of Canada Soccer Members Council and has contributed to many of the CS discussions and projects.*
- *The MSA Board provides monthly reports to the Members.*
- *The Board is constantly reviewing its processes and governance documents.*



# CAPACITY TO GROW THE GAME

- 1. Remove Boundaries for all levels of the Game**
- 2. Maintain referee recruitment, training, and retention**
- 3. Maintain the Club Licensing Program**
- 4. Coach recruitment, training, and retention**
- 5. Engage stakeholders / Members on growth strategy**

- The 2023-2024 Senior Men and Women Futsal Provincial Championships were held in Niverville and Red River College. Future competitions will take place at the Sport For Life Centre in Winnipeg.
- The Provincial Champions (Legacy FC – Women and Pioneers FC – Men) attended the Futsal Nationals in Calgary, AB. With the Women bring home a silver medal.
- MSA is supporting WYSA with the hosting of a pilot futsal youth competition in early 2025.
- The 2024 MSA Cup champions are;

U15G – 1 v 1 Futbol Dreams SC	Senior Men – Hellas FC
U15B – Winnipeg Phoenix SC	Masters Women – Winnipeg Bison FC
U17G – 1 v 1 Futbol Dreams SC	Masters Men – Bandits FC
U17B – AK Academy	
- WYSA is working with Members to address boundaries at the recreational level and MSA is supporting the discussions.
- More referees have been retained and recruited, but the work continues on that front.
- Education sessions for referees were offered twice a month, and they included practical sessions throughout the summer.
- The monthly referee prospects sessions continue and the program will be revisited going forward to make it more successful.
- Referee clinics were more targeted to provide support to different areas of the community.
- The three National Assistant Referees were appointed to numerous Canadian Premier League (CPL) matches throughout the country.
- Two officials were part of the NextGen program with one of them getting MLS2 and CPL appointments.
- An MSA Official attended the 2024 Canadian Futsal Championship.
- There will be more Futsal referees trained in 2024.
- MSA continues to provide fitness testing for National Referees and NextGen referees to maintain their status, as well as fitness testing for local provincial, regional, and district referees.
- We still have the purple shirt campaign in place to help with retention of new referees.



# CAPACITY TO GROW THE GAME

- MSA uses several avenues to recruit more referees and was able to add 350 new referees to the system. Many of them are young referees that will need continuous education and mentoring, but it is a great starting point to increase referees in the province.
- The number of mentoring opportunities has dramatically increased by having mentors attend and support referees in the various tournaments and competitions.
- MSA has increased the number of assessments compared to last year by over 25% with more assignments coming for September and October. This continues to be a challenge as the persons with the ability to assess are also instructors and referees that are very busy with the games that need to be officiated.
- MSA dealt with a major incident of maltreatment by an official and the person was suspended from soccer for life.
- Manitoba Regional Excel Centre (REX) program was a success with visits and support from both the Whitecaps FC and Valour FC.
- REX Program attended the Whitecaps Showcase in April.
- The pilot project for the futsal league through WYSA was postponed until early 2025.
- Five more Quality Soccer Provider Clubs joined the MSA.
- One club is currently undergoing the National Youth Club Licence application process with CS.
- Working with several clubs in the multiple regions outside of Winnipeg to complete SQS criteria.
- CSG team preparations started with numerous sessions with players.
- Canada Soccer held a REX Integration Camp for Manitoba and Saskatchewan 2009 and 2010 boys in June in Saskatoon. The event was to introduce concepts and identify the top 2009 and 2010 boys across the region.
- Five female players (2006, 2007 & 2008) were invited to attend a National Development Centre Competition in Ontario in December 2023. Three of them accepted the invitation (2007 & 2008)
- Five female players (2007 & 2008) from the REX program were invited to attend a National Development Centre ID event in Ontario in February 2024. All 5 accepted.
- One additional female player (2007) was invited to attend a National Development Centre trial.
- Three male players were invited to return to Vancouver for a fully funded trial in January 2024.
- Ran a second "Introduction to Soccer" mini soccer program for U4-U8 kids in spring 2024; 100 participants.
- Two Coach Developers have gone through coach developer training with FIFA and Canada Soccer.
- Manitoba has 5 coaches attending the Concacaf-Canada Soccer B-Diploma and two coaches attending the Concacaf-Canada Soccer A-Diploma.
- Four coaches successfully completed their Concacaf-Canada Soccer B-Diploma in summer 2024.



# BY THE NUMBERS

- **COACHING CLINIC REGISTRATIONS 2023**

GRASSROOTS TRAINED COACHES: 532

ADVANCED COACHES: 21

(C – 17 / B – 4)

- **COACHING CLINIC REGISTRATIONS 2024**

GRASSROOTS TRAINED COACHES: 306

ADVANCED COACHES: 43

(C – 36 / B – 5 / A – 2)



- **REFEREE REGISTRATIONS 2023**

SMALL SIDED REFEREES: 134

DISTRICT YOUTH REFEREES: 71

DISTRICT SENIOR REFEREES: 82

- **REFEREE REGISTRATIONS 2024**

SMALL SIDED REFEREES: 184

DISTRICT YOUTH REFEREES: 118

DISTRICT SENIOR REFEREES: 168

- **PLAYER REGISTRATIONS 2023**

MINI YOUTH REGISTRATIONS: 4,332

YOUTH REGISTRATIONS: 6,757

SENIOR REGISTRATIONS: 2,950

- **PLAYER REGISTRATIONS 2024**

MINI YOUTH REGISTRATIONS: 6,327

YOUTH REGISTRATIONS: 6,569

SENIOR REGISTRATIONS: 2,805





# ADVOCATE & PROMOTE GROWTH

## 1. Support the growth of the player and coach pathway

- *Manitoba Regional Excel Centre (REX) program was a success with visits and support from both the Whitecaps FC and Valour FC. The support received was very good.*
- *Once again the boys' side of the program played in the men's league during the winter months.*
- *The REX program travelled to Vancouver for a showcase in April 2024.*
- *League 1 Prairies has been postponed to potentially start in 2026. Many obstacles to overcome.*
- *The 2024 Manitoba Games were planned, prepared, and successfully executed in August 2024.*
- *MSA was approved for funding from Canada Soccer's AccelerateHER Program for four female coaches to receive a grant of \$5000 each. Three of the coaches are using the grant to attend the B-Diploma, while one is using the grant to attend the A-Diploma.*
- *Also as part of the AccelerateHER Program, MSA received a grant to host an All-Women Concacaf-Canada Soccer C-Diploma in late 2024/early 2025.*
- *Manitoba was announced as one of 5 provinces taking part in the Canada Soccer TELUS She CAN Coach Program for year 2 of the program. Four youth organisations from Manitoba (Winnipeg, West, and South regions) applied and three were accepted for participation.*



# AUDIT & FINANCE REPORT

- Monthly financial updates were provided to the Board of Directors to ensure they had detailed, timely, and accurate information.
- Quarterly detailed finance reports were approved by the Board of Directors.
- The MSA still received the regular Sport Manitoba Base Grant and Directed Funding Program support.
- The Sport Program funding continues to be provided by Sport Manitoba.
- The MSA continues to secure additional funding from Sport Manitoba to support its programs.
- The 2023/2024 audit has been completed with the audited financial statements included as part of this report.
- The MSA had a surplus of \$14,442 in the 2023-2024 fiscal year.
- The 2024/2025 budget was presented with a surplus of \$3 for the current fiscal year.
- Operating budget revenue includes registration fees, player development program fees, Sport Manitoba grants, as well as referee and coach development fees.
- Expenditures from the operating budget include membership services, youth player development, youth player services, senior player services, as well as coach and referee development.
- The revenues and expenses both increased so we have been able to continue to operate and maintain a healthy financial position.

**Manitoba Soccer Association Inc.**  
**Financial Statements**  
March 31, 2024

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## Independent Auditors' Report

To the Directors of  
Manitoba Soccer Association Inc.

### *Opinion*

We have audited the financial statements of Manitoba Soccer Association Inc. (the "association"), which comprise the statement of financial position as at March 31, 2024, the statements of financial activities and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the association as at March 31, 2024, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### *Basis for Opinion*

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the association's financial reporting process.

## Independent Auditors' Report - continued

### *Auditors' Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Winnipeg, Canada  
June 17, 2024

Chartered Professional Accountants

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**Manitoba Soccer Association Inc.****Statements of Financial Activities and Changes in Net Assets**

Year Ended March 31

**2024**2023  
(Note 9)

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**Revenues**

Membership Services (Page 9)	<b>\$ 856,707</b>	\$ 744,869
Youth Player Services (Page 10)	<b>94,180</b>	90,552
Senior Player Services (Page 11)	<b>63,814</b>	51,226
Youth Player Development (Page 12)	<b>166,680</b>	223,465
Coaches Development (Page 13)	<b>23,534</b>	16,278
Referee Development (Page 14)	<b>456,350</b>	396,797

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**1,661,265** 1,523,187**Expenditures**

Membership Services (Page 9)	<b>802,204</b>	801,874
Youth Player Services (Page 10)	<b>87,016</b>	80,063
Senior Player Services (Page 11)	<b>70,203</b>	55,277
Youth Player Development (Page 12)	<b>215,358</b>	251,417
Coaches Development (Page 13)	<b>12,085</b>	21,202
Referee Development (Page 14)	<b>459,957</b>	402,027

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**1,646,823** 1,611,860

Excess (deficiency) of revenues over expenditures

**\$ 14,442** **\$ (88,673)**

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	Unrestricted Net Assets	Internally Restricted Net Assets	<b>2024 Total</b>	2023 Total
Net assets, beginning of year	\$ 265,789	\$ 46,487	<b>\$ 312,276</b>	\$ 400,949
Excess (deficiency) of revenues over expenditures (Note 7)	<u>13,335</u>	<u>1,107</u>	<u><b>14,442</b></u>	<u>(88,673)</u>
Net assets, end of year	<u><b>\$ 279,124</b></u>	<u><b>\$ 47,594</b></u>	<u><b>\$ 326,718</b></u>	<u><b>\$ 312,276</b></u>

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See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Statement of Financial Position**

March 31

**2024**

**2023**

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**Assets**

Current

Cash	\$ 795,700	\$ 668,804
Receivables	148,227	67,672
Inventory	1,000	1,000
Prepays	7,137	8,619

**952,064** 746,095

Equipment (Note 6)

**6,682** 8,870

Internally restricted asset (Note 7)

**47,594** 46,487

**\$ 1,006,340** **\$ 801,452**

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**Liabilities**

Current

Payables and accruals	\$ 115,510	\$ 96,616
Unearned revenue	564,112	392,560

**679,622** 489,176

**Net Assets**

Unrestricted

**279,124** 265,789

Internally restricted (Note 7)

**47,594** 46,487

**326,718** 312,276

**\$ 1,006,340** **\$ 801,452**

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Commitment (Note 8)

Approved by the Board

\_\_\_\_\_ Director

\_\_\_\_\_ Director

See accompanying notes to the financial statements.



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**Manitoba Soccer Association Inc.**  
**Statement of Cash Flows**

Year Ended March 31

**2024**

**2023**

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Cash derived from (applied to):

Operating		
Excess (deficiency) of revenues over expenditures	\$ 14,442	\$ (88,673)
Amortization	<u>2,188</u>	<u>2,957</u>
	<b>16,630</b>	<b>(85,716)</b>
Change in non-cash operating working capital		
Receivables	<b>(80,555)</b>	20,216
Government assistance receivable	-	16,275
Prepays	<b>1,482</b>	(3,271)
Payables and accruals	<b>18,894</b>	34,728
Unearned revenue	<u><b>171,552</b></u>	<u>108,197</u>
	<b>128,003</b>	<b>90,429</b>
Investing		
Purchase of equipment	<u>-</u>	<u>(5,784)</u>
Net increase in cash	<b>128,003</b>	<b>84,645</b>
Cash		
Beginning of year	<u><b>715,291</b></u>	<u>630,646</u>
End of year	<u><b>\$ 843,294</b></u>	<u><b>\$ 715,291</b></u>

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**Cash consists of:**

Cash	\$ 795,700	\$ 668,804
Restricted cash	<u>47,594</u>	<u>46,487</u>
	<u><b>\$ 843,294</b></u>	<u><b>\$ 715,291</b></u>

See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Notes to the Financial Statements**  
March 31, 2024

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**1. Nature of the organization**

As the Sport Governing Body, the Manitoba Soccer Association (the "association") provides responsible leadership and opportunities to participate in organized soccer through quality programs and services for players, coaches, officials and volunteers. The association is a not-for-profit corporation pursuant to The Corporations Act (Manitoba) and is tax exempt under the Income Tax Act.

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**2. Summary of significant accounting policies**

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies used are detailed as follows:

**Inventory**

Inventory is valued at the lower of cost and net realizable value. Cost is determined on a first-in, first-out basis.

**Revenue recognition**

The association follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Registration fee and referee pay revenues are recognized in the year to which they relate.

**Amortization**

Amortization is provided on the declining balance basis at rates designed to write off the assets over their estimated useful lives as follows:

Equipment/maintenance	20%	declining balance
Computer hardware	30%	declining balance

**Accounting estimates**

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically and are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

**Allocation of expenditures**

The association classifies its expenditures by program and allocates general support costs to a number of programs to which the expenditures relate. The association allocates general support costs by identifying the appropriate basis of allocating each component expenditure and applies that basis each year.

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**Manitoba Soccer Association Inc.**  
**Notes to the Financial Statements**  
March 31, 2024

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**3. Financial instruments**

The association recognizes its financial instruments when the association becomes party to the contractual provisions of the financial instrument. Financial instruments are initially recorded at fair value with subsequent reporting at amortized cost.

It is management's opinion that the association is not exposed to significant credit, currency, interest rate, liquidity, market or other price risk.

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The association is exposed to less than significant credit risk.

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign currency rates. The association is not exposed to currency risk as all transactions occur in Canadian currency.

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The association is not exposed to interest rate risk as there is no external debt or other instruments with variable interest rates.

Liquidity risk is the risk that the association will encounter difficulty in meeting obligations associated with financial liabilities. The association has maintained positive working capital that minimizes its exposure to liquidity risk.

Market risk and other price risk are the risks that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market prices. The association is not exposed to market risk as it is not exposed to currency or interest rate risk.

Management believes these risks are manageable and do not represent a threat to the association's ability to continue as a going concern.

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**4. Fundraising revenues**

Fundraising revenues include travel contributions and clinic registrations which are allocated to various programs administered by the association.

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**5. Economic dependence**

The ability of the association to continue its operations is substantially dependent on grant revenues.

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**Manitoba Soccer Association Inc.**  
**Notes to the Financial Statements**  
 March 31, 2024

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**6. Equipment**

	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>2024 Net Book Value</u>	<u>2023 Net Book Value</u>
Equipment/maintenance	\$ 48,469	\$ 44,685	\$ 3,784	\$ 4,730
Computer hardware	<u>56,488</u>	<u>53,590</u>	<u>2,898</u>	<u>4,140</u>
	<u>\$ 104,957</u>	<u>\$ 98,275</u>	<u>\$ 6,682</u>	<u>\$ 8,870</u>

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**7. Internally restricted asset**

The board of the association has restricted \$27,410 (2023 - \$26,772) for the purpose of providing financial assistance to those who cannot afford provincial programs as well as \$20,184 (2023 - \$19,715) to fund the ongoing awarding of the Archie Nunn Scholarship. No transfers were made from internally restricted to unrestricted net assets in fiscal 2024 (2023 - \$Nil). During the year interest income of \$1,107 (2023 - \$471) was earned on the restricted assets with no expenses being allocated to the internally restricted funds.

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**8. Commitment**

The association entered into a lease agreement during fiscal 2010 on office space located at 211 Chancellor Matheson Road. The base lease term expired December 14, 2019 and the association signed a five-year renewal period ending December 19, 2024, with one five-year option period remaining subsequent to the renewed lease expiry date. The lease requires the association to make monthly payments of \$1,167 over the course of the lease term, subject to annual inflation for years two to five at the discretion of the association in accordance with the unadjusted Consumer Price Index for the City of Winnipeg.

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**9. Comparative figures**

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year net assets.

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**Manitoba Soccer Association Inc.**  
**Schedule of Membership Services**

Year Ended March 31	2024	2023
<b>Revenues</b>		
Sport Manitoba grant	\$ 78,000	\$ 78,000
Sport program funding	19,700	19,700
Appeals fees and fines	100	-
Fees - affiliations	24,279	36,307
Other	16,604	18,505
Registration fees	<u>718,024</u>	<u>592,357</u>
	<u>856,707</u>	<u>744,869</u>
<b>Expenditures</b>		
Accounting and audit	6,581	7,009
Advertising and promotion	1,790	2,004
Amortization	2,188	2,957
CSA players levy	126,351	100,662
Insurance	94,202	77,929
Office	77,516	84,746
Other	334	668
Professional fees	15,151	-
Project:		
Staff relations	435,471	487,050
Administrative equipment	30,695	30,251
Board of Directors	4,331	5,393
Annual general meeting	7,594	3,001
Awards banquet	<u>-</u>	<u>204</u>
	<u>802,204</u>	<u>801,874</u>
Excess (deficiency) of revenues over expenditures	<u>\$ 54,503</u>	<u>\$ (57,005)</u>

See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Schedule of Youth Player Services**

Year Ended March 31

**2024**

2023  
 (Note 9)

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Revenues		
Sport Manitoba grant	\$ 4,500	\$ 4,500
Sport program funding	4,000	4,000
Registration fees	12,000	12,000
Project:		
U-15 provincial championship	7,425	6,237
U-15 national championship	21,071	35,659
U-17 provincial championship	7,425	6,237
U-17 national championship	<u>37,759</u>	<u>21,919</u>
	<u>94,180</u>	<u>90,552</u>
Expenditures		
Instructors' honoraria	5,030	202
Project:		
U-15 provincial championship	8,506	6,477
U-15 national championship	23,500	40,865
U-17 provincial championship	9,561	6,812
U-17 national championship	<u>40,419</u>	<u>25,707</u>
	<u>87,016</u>	<u>80,063</u>
Excess of revenues over expenditures	<u>\$ 7,164</u>	<u>\$ 10,489</u>

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See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Schedule of Senior Player Services**

Year Ended March 31

**2024**

2023  
(Note 9)

Revenues

Sport program funding	<b>\$ 1,500</b>	\$ 1,500
Registration fees	<b>5,000</b>	5,000
Sport Manitoba grant	<b>7,000</b>	5,000
Project:		
Futsal MSA cup	<b>2,286</b>	1,796
Futsal national championship	<b>6,500</b>	6,500
Men's national championship	<b>19,671</b>	11,670
Women's national championship	<b>11,827</b>	8,928
Men's provincial championship	<b>6,430</b>	6,260
Women's provincial championship	<b>3,600</b>	<u>4,572</u>

**63,814**      51,226

Expenditures

Project:		
Futsal MSA cup	<b>12,824</b>	9,174
Futsal national championship	<b>10,291</b>	10,149
Men's national championship	<b>22,888</b>	14,282
Women's national championship	<b>15,055</b>	10,671
Men's provincial championship	<b>6,919</b>	7,324
Women's provincial championship	<b>2,226</b>	<u>3,677</u>

**70,203**      55,277

Deficiency of revenues over expenditures

**\$ (6,389)**      \$ (4,051)

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See accompanying notes to the financial statements.

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**Manitoba Soccer Association Inc.**  
**Schedule of Youth Player Development**

Year Ended March 31 2024 2023

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Revenues		
Sport Manitoba grant	\$ 42,500	\$ 49,200
Project:		
Grassroots	26,420	22,958
Rex/Residency	54,435	49,257
SPIN	825	975
Regional development	12,500	30,000
Canada Games - Boys	15,000	29,935
Canada Games - Girls	15,000	32,351
Pre-prospects	-	8,789
	<b>166,680</b>	223,465
Expenditures		
Project:		
Grassroots	25,804	23,649
Rex/Residency	146,229	133,862
Regional development	13,325	25,756
Canada Games - Boys	15,000	29,242
Canada Games - Girls	15,000	31,549
Pre-prospects	-	7,359
	<b>215,358</b>	251,417
Deficiency of revenues over expenditures	<b>\$ (48,678)</b>	<b>\$ (27,952)</b>

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See accompanying notes to the financial statements.



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**Manitoba Soccer Association Inc.**  
**Schedule of Coaches Development**

Year Ended March 31	2024	2023
Revenues		
NCCP registration fees	\$ 11,706	\$ 16,178
Sport program funding	<u>11,828</u>	<u>100</u>
	<u>23,534</u>	<u>16,278</u>
Expenditures		
Apparel	9,062	-
Equipment	-	226
Instructors' honoraria	1,741	9,750
Miscellaneous	91	316
Professional development	1,191	2,229
Rentals - facilities	<u>-</u>	<u>8,681</u>
	<u>12,085</u>	<u>21,202</u>
Excess (deficiency) of revenues over expenditures	<u>\$ 11,449</u>	<u>\$ (4,924)</u>

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See accompanying notes to the financial statements.

**Manitoba Soccer Association Inc.**  
**Schedule of Referee Development**

Year Ended March 31	2024	2023
<b>Revenues</b>		
Sport Manitoba grant	\$ 5,000	\$ 5,000
Sport program funding	4,500	4,500
Referee pay	408,484	357,803
Referee development levy	3,326	1,700
Equipment	633	529
High school/U of M referee game fees	17,261	19,237
Project:		
Referee clinics	<u>17,146</u>	<u>8,028</u>
	<u>456,350</u>	<u>396,797</u>
<b>Expenditures</b>		
Apparel	-	92
Equipment	94	4,006
High school/U of M referee game fees	20,332	32,789
Miscellaneous	2,684	1,609
Professional development training	445	678
Recruitment/retention	500	686
Referee assessments	2,789	2,126
Referee pay	423,486	345,088
Project:		
Referee clinics	<u>9,627</u>	<u>14,953</u>
	<u>459,957</u>	<u>402,027</u>
Deficiency of revenues over expenditures	<u>\$ (3,607)</u>	<u>\$ (5,230)</u>

See accompanying notes to the financial statements.

# YOUR MSA LEADERSHIP

## BOARD OF DIRECTORS

JOHN BAKER - PRESIDENT

RAMONA ROHRINGER – VICE PRESIDENT

LEONARDO ZIMERMAN - TREASURER

KEITH DRIEDGER

ANDREA LEAR

PABLO SZAJT

GLENN NANKA

LINTON SELLEN

ANNIKA FRIESEN

## STAFF

HECTOR VERGARA – EXECUTIVE DIRECTOR

CHRIS LOURENCO – TECHNICAL LEAD

FRANK LYU – TECHNICAL AND COMPETITIONS MANAGER

JOANNE SUTHERLAND – FINANCE MANAGER

RAFF CANTAFIO – PLAYER PROGRAMS MANAGER

JULIO RUIZ – REFEREE DEVELOPMENT MANAGER AND REFEREE ASSIGNOR

ANASTASIIA YEHOVA – MEMBER SERVICES MANAGER

## OUR PARTNERS



# THANK YOU

## COMMITTEES

### **NOMINATIONS**

DR. PARAMIJIT TAPPIA - CHAIR  
KELLY MCLURE

### **AUDIT AND FINANCE**

LEONARDO ZIMMERMAN - CHAIR  
ELEANOR FARRANT  
PABLO SZAJT

### **GOVERNANCE**

ANDREA LEAR - CHAIR  
ERIN POLCYN SAILER  
LINTON SELLEN  
KEITH DRIEDGER  
JANA BRUNEL

### **APPEAL**

RENEE LEMIEUX HOWARD -CHAIR  
DANNY SPENCER – DEPUTY CHAIR  
JUSTIN VINCENT  
SCOTT BIRSE  
DARREN TOTH  
RENEE NICHOLS  
LEITH ROBERTSON

### **DISCIPLINE**

JUSTIN ZARNOWSKI - CHAIR  
CARLY McFALL - DEPUTY CHAIR  
STACY SWANSON  
JAMES O'BRIEN  
CURTIS KNUDSON  
MICHELE CATALANO  
JILLIAN HUTLET  
COREY MARQUART  
FADI TOMA  
AMBER HARMS  
BOBBY CRAM

### **AWARDS SELECTION**

CARA ISAAK - CHAIR  
DARYL LINDSAY  
KORY STAGG  
GERALD OLIN  
JANA BRUNEL  
RAMONA ROHRINGER – BOARD LIAISON

### **CONDUCT & ETHICS**

PETER MUIR - CHAIR  
JANA BRUNEL  
BILL MARR

# HONOREES

## LIFE MEMBERS

CHRISTINE O'CONNOR

FRANK CAPASSO

MARIO PERRINO

RALPH CANTAFIO

DAVE ZACHARIAS

VICTOR BATZEL

FRANK MAJOR

FRED STAMBROOK

VALERIE RUDGE

PAUL RUDGE

TED HOTCHKISS

WALTER MCKEE

LYNDA MCLEISH

PAT ROE

## HALL OF FAME

CHRISTINE O'CONNOR

FRANK CAPASSO

MARIO PERRINO

RALPH CANTAFIO

DAVE ZACHARIAS

VICTOR BATZEL

FRANK MAJOR

FRED STAMBROOK

HARRY HARWOOD

LORRIE THOMPSON

TONY NOCITA

1987 LUCANIA FOOTBALL CLUB TEAM

1987 SWEATSHACK SPIRIT TEAM

DICK DERRETT