



MANITOBA SOCCER ASSOCIATION

ANNUAL REPORT 2022



The MSA Board and Staff offer this annual report to showcase how we have advanced our priorities in 2022.

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STRATEGIC PLAN

The MSA engaged MNP to assist in the development of a five-year strategic plan (2020-2024) for the organization. The MSA implemented the plan in January 2020. We continually are reviewing the plan, and this is the 2022 AGM update for the Members.

OUR VALUES



PLAYERS

Our focus is constantly on the best interest of the players - all players. This means inclusive and equitable access for all ages and abilities; a passion for a safe, positive player experience; and an emphasis on lifelong participation. We aim for healthy development of people and community, and players having fun while developing their skills.



INTEGRITY

Always striving to do the right thing, including dedication to fair, consistent application of standards, rules, and benefits; courage and transparency in our decision-making; and accountability to our members.



RESPECT

We respect and value the view and contributions of our members, partners, and players. Showing respect also means practicing humility - ensuring we listen, seek to learn, acknowledge when we're wrong, and continually improve. We believe respect extends to all aspects of the game and we support our members to ensure Respect in Sport at all levels.



TEAMWORK

Our success will come by working together, commitment and dedication to shared goals, and empowering the success of our members.



INNOVATION

We value an innovative, entrepreneurial approach to the ambitious pursuit of excellence, enabling our members and ourselves to be the best we can be.

OUR STRATEGIES

RESPECTED LEADERSHIP



RESPECTED LEADERSHIP

- ✓ Establish a member communication & engagement strategy and framework.

CAPACITY TO GROW THE GAME



CAPACITY TO GROW THE GAME

- ✓ Remove MSA Out of Region transfer requirements. Work with members on implementation plan.
- ✓ Develop Referee recruitment, training, and retention plan.
- ✓ Implement Club Licensing Standards (SQS) and develop additional club licensing streams.
- ✓ Develop Coach Recruitment, training, and retention plan.

ADVOCATE AND PROMOTE GROWTH



ADVOCATE AND PROMOTE GROWTH

- ✓ Review/establish professional partnerships.

RESPECTED LEADERSHIP

1. Established a member communication & engagement strategy and framework

- The implementation of the strategic plan is still the guiding principle for the MSA as we work with Members to come out of the pandemic which greatly impacted amateur sport in the province
- Manitoba Soccer Night of Excellence was not held in 2022 and MSA is looking to host it again in 2023
- The Manitoba Soccer Hall of Fame Class inducted Dick Derrett into the Hall of Fame in 2022 and plan to host an induction ceremony for the inductees of 2020 and 2022
- MSA has continued to guide Members to be cautious with the continuous impact of Covid-19 and to take all necessary measures within their organization to keep everyone safe
- We continue to support Member organizations virtually as there are some advantages to meeting online where availability is difficult for in person meetings, in addition to some still having concerns around Covid-19
- There have been virtual meetings with several Member organizations related to governance matters and guidance required by them
- In person governance training is pending as we move out of the pandemic impact
- There is an agreement that we need to move away from the current online provider, and we continue to work with the Members on how we make this possible
- MSA and the Members have had meetings related to future online platforms, and we had various providers make presentations in these meetings
- There is ongoing support provided to the Members with discipline and appeal cases, as well as dealing with MSA discipline cases and appeals
- The MSA has only had to address two cases related to potential referee assault/threatening behaviour
- We are encouraged by the decline in inappropriate behaviour by players, coaches, and parents
- Meetings with other provincial association Presidents, Executive Directors and Technical Staff and Canada Soccer have become an ongoing activity that allows for joint efforts, sharing of information, and resources that help all associations improve in the delivery of programs and support to Members
- Social media has become a normal communication resource for all in the sport
- The Women in Soccer working group continues to meet when needed on addressing relevant issues
- Established a Futsal Working Group and Referee Task Force to help the development of the sport
- Provided potential new Members with membership information



CAPACITY TO GROW THE GAME

- 1. Developed referee recruitment, training, and retention plan**
- 2. Implemented Club Licensing Standards (SQS) and develop additional club licensing streams**
- 3. Develop Coach recruitment, training, and retention plan**
 - Senior Men and Senior Women 2021-22 Futsal Provincial Championships were held in the Niverville Community Resource & Recreation Centre
 - Manitoba representative was sent to Canada Soccer Futsal Nationals in Gatineau, QC.
 - Preparations are ongoing for the 2022-23 Futsal Provincial Championship
 - Canada Soccer will potentially host the 2023 Futsal Nationals in Manitoba at the Niverville Community Resource & Recreation Centre
 - Plans for a Youth Futsal Competition are ongoing
 - 2022 MSA Cup had 4 Senior Men's teams, 2 Senior Women's teams, 2 Masters Men's teams and 17 Youth teams competing.

MANITOBA PROVINCIAL CHAMPIONS

U15B: AK ACADEMY

U15G: 1V1 FUTBOL DREAMS

U17B: BONIVITAL SC

U17G: WINNIPEG SOUTH END UNITED

SENIOR MEN'S: HELLAS SC

SENIOR WOMEN'S: FCNW STARZ

MASTER MENS: BANDITS FC

- Referee Prospects program held three sessions per month throughout the winter season
- Regular educational sessions with referees continued throughout the winter
- Entry Level, Small Sided and Refresher Clinics hosted in the Spring and Fall
- One MSA Official who was part of the Canada Soccer Next Generation Program has been Nominated to the Canada Soccer National List as an Assistant Referee
- Three MSA National Assistant Referees received professional appointments in the Canadian Premier League (CPL) throughout the country
- Two MSA officials currently taking part in the Canada Soccer "Next Gen" Program
- MSA Officials within the Canada Soccer Next Generation Referees received professional and semi-professional appointments in Winnipeg and across Canada
- One MSA Official within Canada Soccer Next Generation Referees received appointments in the 2022 Futsal Canadian Championship
- Two MSA Officials received appointments in the 2022 Canada Summer Games
- Four MSA Officials attended a Regional Upgrade course as part of the Canada Soccer National Pathway – Fitness Test and Assessments needed to complete the upgrading process
- Four MSA District Officials are on the pathway to becoming Canada Soccer Regional Referees



CAPACITY TO GROW THE GAME

- MSA instructor participated in 2022 FIFA seminars, competitions, and referee instructor courses
- Continued promotion of the MSA Purple Shirt Campaign aimed at supporting newer referees
- One Manitoba referee instructor led Zoom sessions for referees and assessors in Canada, CONCACAF, and FIFA
- MSA supported “Next Gen” and National Assistant Referees with morning fitness testing requirements for their national status
- District Youth Referee mentoring provided to all Members
- Worked with the Referee Task Force, inclusive of Members, to address recruitment and retention, particularly to implement suggestions to address the referee shortage
- There was a 40% loss of youth referees and 25% loss of senior referees due to Covid-19 impacts, as such more courses were held in the summer than normal to attempt to recruit more referees
- Of the 100 interested persons only 32 took the course and are now new referees
- The MSA Referee Panel was reactivated with the intent to evaluate complaints received regarding MSA Referees
- Held two “Just Play Days” where MSA provided a free full field rental and equipment to any youth players wanting to come play soccer without coaching, session plans or pressure
- Held a free Girls Grassroots Festival for U9-U12 female players
- Held a free Futsal Festival as part of the Manitoba Games Sport Series in Niverville
- Held a free Futsal Festival in Brandon in partnership with Westman Regional Soccer
- Held a free Grassroots Festival in Flin Flon in partnership with Phantom Lake Soccer Club
- Held a free Grassroots Festival in Swan Valley in partnership with Swan Valley Youth Soccer
- Held three Talent on Location Identification events for the 2009, 2008, 2007 and 2006 age groups
- Operated the Manitoba REX male and female program from October through April
- Male and Female teams made up of 2004, 2005 and 2006 born players competed for Team Manitoba at the 2022 Canada Summer Games in Niagara. Both teams finished in 8th place.
- Pre-Prospects Program ran for U9-U12 year old’s
- Plans for a Regional Competition for both Soccer and Futsal are ongoing
- Brandon United FC became a Quality Soccer Provider, joining WRSA
- Held a free All Women Learn to Train coaching course with 28 female participants, facilitated by women learning facilitators
- Focused on holding multiple grassroots coaching courses for the on-field practical component of the courses: Active Start, Fundamentals, Learn to Train and Soccer for Life
- Trained eight new Coach Education Learning Facilitators who can deliver grassroots coaching courses



BY THE NUMBERS

- **COACHING CLINIC REGISTRATIONS 2021**

COMMUNITY STREAM COURSES: 769

LICENSING STREAM COURSES: 64

LICENSING STREAM EVALUATIONS: 7

- **COACHING REGISTRATIONS 2022**

GRASSROOTS TRAINED COACHES: 930

ADVANCE COACHES: 9

(C - 2 / B - 1 / A - 1 / Child - 3 / Youth - 2)



- **REFEREE REGISTRATIONS 2021**

SMALL SIDED REFEREES: 66

DISTRICT YOUTH REFEREES: 118

DISTRICT SENIOR REFEREES: 92

- **REFEREE REGISTRATIONS 2022**

SMALL SIDED REFEREES: 81

DISTRICT YOUTH REFEREES: 91

DISTRICT SENIOR REFEREES: 84

- **TOTAL ASSIGNMENTS 2021-22 INDOOR & 2022 OUTDOOR: 10,023**

- **PLAYER REGISTRATIONS 2021**

MINI YOUTH REGISTRATIONS: 3,071

YOUTH REGISTRATIONS: 4,874

SENIOR REGISTRATIONS: 2,395

- **PLAYER REGISTRATIONS 2022**

MINI YOUTH REGISTRATIONS: 3,360

YOUTH REGISTRATIONS: 5,123

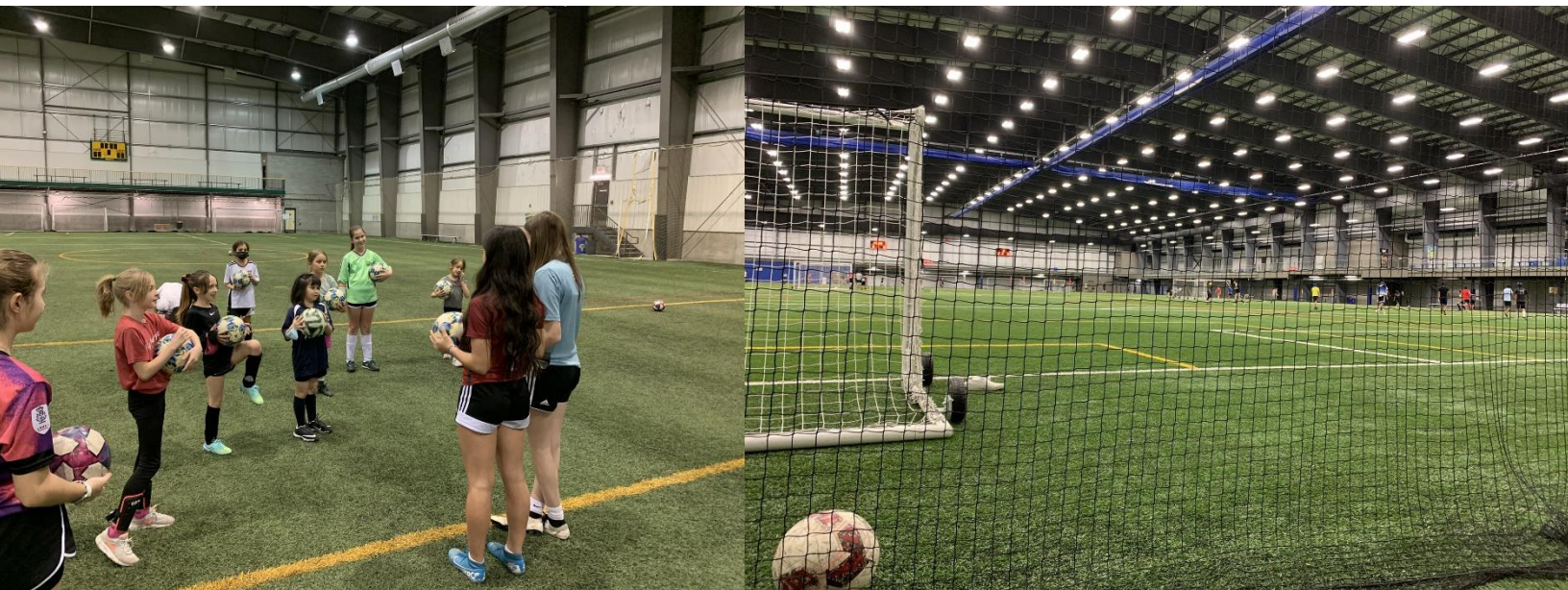
SENIOR REGISTRATIONS: 2,896



ADVOCATE & PROMOTE GROWTH

1. Review/establish professional partnerships

- *The REX/Residency program continued to operate and was able to get back to activities for most of the year*
- *REX Program travelled to Vancouver for a showcase in April 2022*
- *Continue to receive support from the Whitecaps for the program*
- *Continuing to have discussions with Canada Soccer and professional organizations about the player pathway and the role of each organization*
- *Have started discussions with prairie provinces League 1 Canada regarding a potential League 1 in the prairie provinces*



AUDIT & FINANCE REPORT

- Monthly financial updates were provided to the Board of Directors to ensure they had detailed, timely, and accurate information
- Quarterly detailed finance reports approved by the Board of Directors
- The MSA still received the regular Sport Manitoba Base Grant and Directed Funding Program support
- We were also able to continue to receive the Sport Program funding
- The MSA continues to secure additional funding from Sport Manitoba to support the programs
- The 2021/2022 audit has been completed with the audited financial statements included as part of this report
- The MSA had a shortage of \$82,805 in the 2021-2022 fiscal year – Due to lower registrations, but with the surplus of \$91,702 of the previous year makes up for the shortage in 2021-2022.
- The 2022/2023 budget was presented with a break-even budget for the current fiscal year
- Covid-19 has had an impact on the 2021/2022 budget, and we are looking forward to the getting back to some normal programming in the 2022/2023 year
- Due to Covid-19 many programs have been either adjusted or canceled
- We have been fortunate to have been able to access the Hardest Hit Businesses Recovery Program, which has replaced the Canadian Emergency Wage Subsidy program.

Manitoba Soccer Association Inc.
Financial Statements
March 31, 2022

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Independent Auditors' Report

To the Directors of
Manitoba Soccer Association Inc.

Qualified Opinion

We have audited the financial statements of Manitoba Soccer Association Inc. (the "association"), which comprise the statement of financial position as at March 31, 2022, and the statements of financial activities and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the association as at March 31, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the association derives part of its revenues in the form of fundraising, registration and related revenues which are not susceptible to complete audit examination. Accordingly, our verification of revenue from these sources was limited to accounting for the amounts recorded in the records of the association and we were not able to determine whether any adjustments might be necessary to fundraising, registration and related revenues, excess of revenues over expenditures for the year, and cash flows from operations for the years ended March 31, 2022 and 2021, current assets as at March 31, 2022 and 2021, and net assets as at April 1 and March 31 for both the 2022 and 2021 years. Our audit opinion on the financial statements for the year ended March 31, 2021 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the association's financial reporting process.

Independent Auditors' Report - continued

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Manitoba Soccer Association Inc.**Statements of Financial Activities and Changes in Net Assets**

Year Ended March 31

2022**2021**

Revenues

Membership Services (Page 9)	\$ 510,954	\$ 670,722
Youth Player Services (Page 10)	34,000	12,000
Senior Player Services (Page 11)	21,999	9,500
Youth Player Development (Page 12)	165,123	46,561
Coaches Development (Page 13)	20,943	16,073
Referee Development (Page 14)	<u>233,943</u>	<u>16,561</u>

986,962

771,417

Expenditures

Membership Services (Page 9)	616,414	588,495
Youth Player Services (Page 10)	26	3,494
Senior Player Services (Page 11)	12,228	1,395
Youth Player Development (Page 12)	185,212	59,635
Coaches Development (Page 13)	13,876	16,411
Referee Development (Page 14)	<u>242,011</u>	<u>10,285</u>

1,069,767

679,715

(Deficiency) excess of revenues over expenditures

\$ (82,805)

\$ 91,702

	Unrestricted Net Assets	Internally Restricted Net Assets	2022 Total	2021 Total
Net assets, beginning of year	\$ 407,830	\$ 75,924	\$ 483,754	\$ 392,052
(Deficiency) excess of revenues over expenditures (Note 7)	(82,897)	92	(82,805)	91,702
Net transfers (Note 7)	<u>30,000</u>	<u>(30,000)</u>	<u>-</u>	<u>-</u>
Net assets, end of year	<u>\$ 354,933</u>	<u>\$ 46,016</u>	<u>\$ 400,949</u>	<u>\$ 483,754</u>

See accompanying notes to the financial statements.

Manitoba Soccer Association Inc.
Statement of Financial Position

March 31

2022

2021

Assets

Current

Cash	\$ 584,630	\$ 502,023
Receivables	87,888	12,167
Government assistance receivable (Note 2)	16,275	41,766
Inventory	1,000	1,000
Prepays	<u>5,348</u>	<u>32,135</u>

695,141 589,091

Equipment (Note 6) **6,043** 2,561

Internally restricted asset (Note 7) **46,016** 75,924

\$ 747,200 \$ 667,576

Liabilities

Current

Payables and accruals	\$ 61,888	\$ 9,026
Government remittances payable	-	1,009
Unearned revenue	<u>284,363</u>	<u>173,787</u>

346,251 183,822

Net Assets

Unrestricted **354,933** 407,830

Internally restricted (Note 7) **46,016** 75,924

400,949 483,754

\$ 747,200 \$ 667,576

Commitment (Note 8)

Approved by the Board

_____ Director

_____ Director

See accompanying notes to the financial statements.

Manitoba Soccer Association Inc.**Statement of Cash Flows**

Year Ended March 31

2022**2021**

Cash derived from (applied to):

Operating		
(Deficiency) excess of revenues over expenditures	\$ (82,805)	\$ 91,702
Amortization	<u>2,295</u>	<u>729</u>
	(80,510)	92,431
Change in non-cash operating working capital		
Receivables	(75,721)	(4,674)
Government assistance receivable	25,491	(41,766)
Prepays	26,787	9,798
Payables and accruals	52,862	(34,554)
Government remittances payable	(1,009)	1,009
Unearned revenue	<u>110,576</u>	<u>166,721</u>
	58,476	188,965
Investing		
Purchase of equipment	<u>(5,777)</u>	<u>-</u>
Net increase in cash	52,699	188,965
Cash		
Beginning of year	<u>577,947</u>	<u>388,982</u>
End of year	<u>\$ 630,646</u>	<u>\$ 577,947</u>

Cash consists of:

Cash	\$ 584,630	\$ 502,023
Restricted Cash	<u>46,016</u>	<u>75,924</u>
	<u>\$ 630,646</u>	<u>\$ 577,947</u>

See accompanying notes to the financial statements.

Manitoba Soccer Association Inc.
Notes to the Financial Statements
March 31, 2022

1. Nature of the organization

As the Sport Governing Body, the Manitoba Soccer Association (the "association") provides responsible leadership and opportunities to participate in organized soccer through quality programs and services for players, coaches, officials and volunteers. The association is a not-for-profit corporation pursuant to The Corporations Act (Manitoba) and is tax exempt under the Income Tax Act.

2. Summary of significant accounting policies

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies used are detailed as follows:

Inventory

Inventory is valued at the lower of cost and net realizable value. Cost is determined on a first-in, first-out basis.

Revenue recognition

The association follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Registration fee revenues are recognized in the year to which they relate.

Government assistance

Government assistance for operating expenses received as a result of the Government of Canada COVID-19 response programs is recognized when received or receivable. During the year, the association received \$90,329 (2021 - \$246,704) under the Canada Emergency Wage Subsidy (CEWS) and the Hardest-Hit Business Recovery Program, which has been recorded as a reduction in staff relation expenses. In addition, the association received \$4,955 (2021 - \$2,838) under the Canada Emergency Rent Subsidy, which has been recorded as a reduction of office expenses.

Government assistance, by way of the loan forgiveness, is recorded as income when received. During the year, the association received the forgivable portion of the Canada Emergency Business Account (CEBA) loan totaling \$10,000 (2021 - \$10,000).

Amortization

Amortization is provided on the declining balance basis at rates designed to write off the assets over their estimated useful lives as follows:

Equipment/maintenance	20%	declining balance
Computer hardware	30%	declining balance

Manitoba Soccer Association Inc.
Notes to the Financial Statements
March 31, 2022

2. Summary of significant accounting policies - continued

Accounting estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically and are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

Allocation of expenditures

The association classifies its expenditures by program and allocates general support costs to a number of programs to which the expenditures relate. The association allocates general support costs by identifying the appropriate basis of allocating each component expenditure and applies that basis each year.

3. Financial instruments

The association recognizes its financial instruments when the association becomes party to the contractual provisions of the financial instrument. Financial instruments are initially recorded at fair value with subsequent reporting at amortized cost.

It is management's opinion that the association is not exposed to significant credit, currency, interest rate, liquidity, market or other price risk.

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The association is exposed to less than significant credit risk.

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign currency rates. The association is not exposed to currency risk as all transactions occur in Canadian currency.

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The association is not exposed to interest rate risk as there is no external debt or other instruments with variable interest rates.

Liquidity risk is the risk that the association will encounter difficulty in meeting obligations associated with financial liabilities. The association has maintained positive working capital that minimizes its exposure to liquidity risk.

Market risk and other price risk are the risks that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market prices. The association is not exposed to market risk as it is not exposed to currency or interest rate risk.

Management believes these risks are manageable and do not represent a threat to the association's ability to continue as a going concern.

Manitoba Soccer Association Inc.
Notes to the Financial Statements
March 31, 2022

4. Fundraising revenues

Fundraising revenues include travel contributions, clinic registrations and bingo revenue which are allocated to various programs administered by the association.

5. Economic dependence

The ability of the association to continue its operations is substantially dependent on grant revenues.

6. Equipment

	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>2022 Net Book Value</u>	<u>2021 Net Book Value</u>
Equipment/maintenance	\$ 44,206	\$ 42,557	\$ 1,649	\$ 2,061
Computer hardware	<u>54,967</u>	<u>50,573</u>	<u>4,394</u>	<u>500</u>
	<u>\$ 99,173</u>	<u>\$ 93,130</u>	<u>\$ 6,043</u>	<u>\$ 2,561</u>

7. Internally restricted asset

The board of the association has restricted \$26,501 (2021 - \$26,449) for the purpose of providing financial assistance to those who cannot afford provincial programs as well as \$19,515 (2021 - \$19,475) to fund the ongoing awarding of the Archie Nunn Scholarship. Net transfers of \$30,000 were made from internally restricted to unrestricted net assets in fiscal 2022 to support COVID-19 recovery (2021 - net transfers of \$30,000 from unrestricted to internally restricted net assets). During the year interest income of \$92 (2021 - \$120) was earned on the restricted assets with no expenses being allocated to the internally restricted funds.

8. Commitment

The association entered into a lease agreement during fiscal 2010 on office space located at 211 Chancellor Matheson Drive. The base lease term expired December 14, 2019 and the association signed a five-year renewal period ending December 19, 2024, with one five-year option period remaining subsequent to the renewed lease expiry date. The lease requires the association to make monthly payments of \$1,167 over the course of the lease term, subject to annual inflation for years two to five at the discretion of the association in accordance with the unadjusted Consumer Price Index for the City of Winnipeg.

9. Comparative figures

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year excess of revenues over expenditures.

Manitoba Soccer Association Inc.
Schedule of Membership Services

Year Ended March 31

2022

2021

Revenues

Sport Manitoba grant	\$ 78,000	\$ 110,000
Federal emergency funding grant	16,375	243,000
Bingo	21,200	21,200
Appeals fees and fines	500	23,750
Fees - affiliations	31,382	22,708
Other	7,739	18,414
Forgivable portion of government loan (Note 2)	10,000	10,000
Registration fees	<u>345,758</u>	<u>221,650</u>

510,954 **670,722**

Expenditures

Accounting and audit	7,303	8,257
Advertising and promotion	2,107	1,126
Amortization	2,295	729
Bad debt	50	-
Books, manuals and equipment sales	680	-
CSA players levy	88,542	44,589
Emergency federal funding grants	15,392	178,000
Insurance	53,171	76,596
Office (Note 2)	64,273	53,728
Other	960	1,575
Project:		
Staff relations (Note 2)	347,622	190,492
Administrative equipment	33,486	30,761
Board of Directors	509	1,266
Annual general meeting	24	26
Awards banquet	<u>-</u>	<u>1,350</u>

616,414 **588,495**

(Deficiency) excess of revenues over expenditures

\$ (105,460) **\$ 82,227**

See accompanying notes to the financial statements.

Manitoba Soccer Association Inc.
Schedule of Youth Player Services

Year Ended March 31	2022	2021
Revenues		
Sport Manitoba grant	\$ 10,000	\$ -
Bingo	4,000	4,000
Registration fees	12,000	-
Project:		
U-15 provincial championship	4,000	4,000
U-17 provincial championship	4,000	4,000
	<u>34,000</u>	<u>12,000</u>
Expenditures		
Instructors' honoraria	-	2,600
Project:		
U-15 provincial championship	13	447
U-17 provincial championship	13	447
	<u>26</u>	<u>3,494</u>
Excess of revenues over expenditures	<u>\$ 33,974</u>	<u>\$ 8,506</u>

See accompanying notes to the financial statements.

Manitoba Soccer Association Inc.
Schedule of Senior Player Services

Year Ended March 31

2022

2021
 (Note 9)

Revenues

Bingo	\$ 1,500	\$ 1,500
Registration fees	5,000	-
Sport Manitoba grant	7,000	4,000
Project:		
Futsal MSA cup	1,999	-
Futsal national championship	2,500	-
Men's national championship	2,000	2,000
Women's national championship	<u>2,000</u>	<u>2,000</u>

	<u>21,999</u>	<u>9,500</u>
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Expenditures

CSA Club Nationals Delegate	13	225
Project:		
Futsal MSA cup	11,888	447
Futsal national championship	13	224
Men's provincial championship	13	224
Women's provincial championship	<u>301</u>	<u>275</u>

	<u>12,228</u>	<u>1,395</u>
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Excess of revenues over expenditures	<u>\$ 9,771</u>	<u>\$ 8,105</u>
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See accompanying notes to the financial statements.

Manitoba Soccer Association Inc.
Schedule of Youth Player Development

Year Ended March 31	2022	2021
Revenues		
Sport Manitoba grant	\$ 67,700	\$ 12,575
Project:		
Grassroots	2,900	2,835
Rex/Residency	50,225	22,068
SPIN	525	-
Regional development	-	3,450
Canada Games - Boys	13,679	1,816
Canada Games - Girls	13,652	1,819
Pre-prospects	16,442	1,998
	<u>165,123</u>	<u>46,561</u>
Expenditures		
Project:		
Grassroots	10,806	6,071
Rex/Residency	127,658	41,597
National Development Centre	-	95
Regional development	2,559	6,026
Canada Games - Boys	13,652	1,878
Canada Games - Girls	13,679	1,778
Pre-prospects	16,558	2,026
Bad debt	300	164
	<u>185,212</u>	<u>59,635</u>
Deficiency of revenues over expenditures	<u>\$ (20,089)</u>	<u>\$ (13,074)</u>

See accompanying notes to the financial statements.

Manitoba Soccer Association Inc.
Schedule of Coaches Development

Year Ended March 31	2022	2021
Revenues		
NCCP registration fees	\$ 20,943	\$ 13,823
Women in Sport grant	-	1,000
Miscellaneous	-	1,250
	<u>20,943</u>	<u>16,073</u>
Expenditures		
Apparel	250	2,243
Database	-	1,396
Equipment	330	-
Instructors' honoraria	1,300	2,450
Manuals	122	-
Miscellaneous	261	500
Professional development	6,389	9,822
Rentals - facilities	2,756	-
Travel	2,468	-
	<u>13,876</u>	<u>16,411</u>
Excess (deficiency) of revenues over expenditures	<u>\$ 7,067</u>	<u>\$ (338)</u>

See accompanying notes to the financial statements.

Manitoba Soccer Association Inc.
Schedule of Referee Development

Year Ended March 31	2022	2021
Revenues		
Sport Manitoba grant	\$ 5,000	\$ -
Bingo	4,500	4,500
Referee pay	196,191	-
Referee development levy	2,500	1,583
Apparel sales	-	8
Other income	-	683
Equipment	12	-
Exhibition matches fees	732	1,645
Travel	-	102
High school / U of M referee game fees	20,800	-
Project:		
Referee clinics	4,208	8,040
	<u>233,943</u>	<u>16,561</u>
Expenditures		
Apparel	6,651	1,514
Exhibition fees	-	1,629
Equipment	899	-
High school / U of M referee game fees	17,032	45
Miscellaneous	627	271
Professional development training	809	368
Recruitment / retention	1,000	-
Referee assessments	351	175
Referee pay	201,476	-
Travel	-	177
Project:		
Referee clinics	13,166	6,106
	<u>242,011</u>	<u>10,285</u>
(Deficiency) excess of revenues over expenditures	<u>\$ (8,068)</u>	<u>\$ 6,276</u>

See accompanying notes to the financial statements.

YOUR MSA LEADERSHIP

BOARD OF DIRECTORS

JOHN BAKER - PRESIDENT

RAMONA ROHRINGER – VICE PRESIDENT

ANDREW CARVALHO - TREASURER

KEITH DRIEDGER

JANE FROESE

PABLO SZAJT

GLENN NANKA

LINTON SELLEN

KAREN BECK

STAFF

HECTOR VERGARA – EXECUTIVE DIRECTOR

CHRIS LOURENCO – TECHNICAL LEAD

ROCHELLE DZIADEKWICH – TECHNICAL MANAGER

JOANNE SUTHERLAND – FINANCE MANAGER

FELIPE FERREIRA – PROGRAMS MANAGER

JULIO RUIZ – REFEREE ASSIGNOR

TATYANA MOLINA – MEMBER SERVICES MANAGER

THIAGO BASTOS – GRASSROOTS MANAGER

OUR PARTNERS



THANK YOU

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KELLY MCLURE

AUDIT AND FINANCE

ANDREW CARVALHO - CHAIR

ELEANOR FARRANT

PABLO SZAJT

GOVERNANCE

JANE FROESE - CHAIR

ERIN POLCYN SAILER

LINTON SELLEN

KEITH DRIEDGER

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SCOTT BIRSE

JUSTIN WILSON

RENEE NICHOLS

LEITH ROBERTSON

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GERALD OLIN

JANA BRUNEL

CONDUCT & ETHICS

PETER MUIR - CHAIR

JANA BRUNEL

BILL MARR

HONOREES

LIFE MEMBERS

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DAVE ZACHARIAS

VICTOR BATZEL

FRANK MAJOR

FRED STAMBROOK

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FRANK CAPASSO

MARIO PERRINO

RALPH CANTAFIO

DAVE ZACHARIAS

VICTOR BATZEL

FRANK MAJOR

FRED STAMBROOK

HARRY HARWOOD

LORRIE THOMPSON

TONY NOCITA

1987 LUCANIA FOOTBALL CLUB TEAM

1987 SWEATSHACK SPIRIT TEAM

DICK DERRETT

AWARD RECIPIENTS

FEMALE PLAYER OF THE YEAR: NOT DONE DUE TO PANDEMIC

MALE PLAYER OF THE YEAR: NOT DONE DUE TO PANDEMIC

TEAM OF THE YEAR: NOT DONE DUE TO PANDEMIC

OUTSTANDING OFFICIAL AWARD: NOT DONE DUE TO PANDEMIC