

Bob Gounder

My name is Bob Gounder and I am excited to put my name forward as a candidate for the Board of Directors of the Richmond Jets Minor Hockey Association for the 2019/20 season. I became involved in hockey many years ago and have 2 sons playing for the Jets at this time. I have enjoyed watching them over the years and have taken great pride in my responsibility as a parent to support them and their fellow players within our community. Seven years ago I made the decision to become more involved and took on the (volunteer) role of Director of Tournaments for Richmond Minor Hockey Association. I feel the success of the tournaments that I and an incredible team of volunteers had over these years is something worth continuing for the new association. Below, I share with you a few key facts.

Accomplishments –

- "Rebranded" all tournaments to highlight Jets' logo and colour scheme
- I am actively working to create a division for BC Hockey Zone teams, including attendance at Zone Team meetings at North Shore Winter Club in January 2019
- Growth of Atom PeeWee Spring Classic
- Referee Mentorship Program formally established with BC Hockey Referees which sees referee supervisors at our tournaments, coaching the referees and linesmen
- Long-term sponsorship arrangement in place with 4 hotel sponsors which results in financial reward to the association and a strong inter-community relationship.
- Sponsorship arrangements made for specific tournament to offset out-of-pocket expenses costs, including puck sponsorship for RIBMHT.
- Expansion of live-streaming of RIBMHT games and having live-streamed games sponsored
- Introduction of technology for volunteer scheduling and enhancements to tournament websites
- Attracting international teams (Team Hungary 2X) and fielding enquiries from international teams about our 2019 Richmond International Tournament. We have already been contacted by a team from China, a team from Japan and a team from Australia.
- Recruiting and mentoring a tournament committee for each tournament including a tournament chairperson, registrar, treasurer, scheduler, volunteer coordinator

- Since I become Director of tournaments, we have provided approximately \$150,000.00 in awarded Scholarships to graduating players and coaches. The average scholarship/bursary per player was \$819 in 2014/15, \$941 in 2015/16 and \$900 in 2016/17. We are tremendously proud of this program and we know that it draws additional sponsors to the Richmond International Bantam Midget Tournament

Financial Results - Tournaments

Tournament revenue earned has grown from \$141.50 per Richmond Minor registered player in 2014/15 to \$174 per Richmond Minor registered player in 2017/18. This per player revenue growth was accomplished while the association itself was growing.

In the past four years, our tournament revenue has grown from \$45,248 in 2014/15 to \$99,301.33 in 2018. In other words, it more than doubled. There is room for still more growth.

The total net revenue earned for Richmond Minor Hockey Association from 2014/15 to 2017/18 was \$340,358.