

Winnipeg Youth Soccer Association

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2017/2018 ANNUAL GENERAL MEETING **ANNUAL REPORT** October 17, 2018

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2018 WYSA ANNUAL GENERAL MEETING PACKAGE

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PROUDLY SUPPORTING YOUTH SOCCER IN WINNIPEG





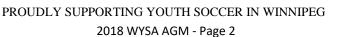
Wednesday, October 17th, 2018 Winnipeg Youth Soccer Association Annual General Meeting Winnipeg Soccer Federation Meeting Room 211 Chancellor Matheson Road – Winnipeg Registration – 6:00 PM Call to Order – 7:00 PM

2018 WYSA Annual General Meeting Agenda

a)	Call to Order
,	

- b) Approval of the Agenda
- c) Approval of the Minutes of the Previous AGM
- d) Business arising from the minutes
- e) Annual Reports
- f) Review of Financial Statements
- g) Amendments to the Constitution
 - None proposed
- h) Amendments to the By-Laws
 - None proposed
- i) Election of Board Members
- j) New Business
- k) Adjournment









*** DRAFT – NOT APPROVED BY MEMBERS ***

2017 WYSA ANNUAL GENERAL MEETING MINUTES WEDNESDAY, OCTOBER 11th, 2017 SUBWAY SOCCER SOUTH – WINNIPEG SOCCER FEDERATION BUILDING 211 CHANCELLOR MATHESON ROAD, WINNIPEG, MANITOBA

Daryl Lindsay

Adam Dooley

Andrew Patton

James Kellough Jim Zinko

Dorota Noszczyk

Doug Sharpe

Dave Holder

Todd Povey

ROLL CALL:

WYSA BOARD OF DIRECTORS

President Past President Vice President Director of Finance Director of Outdoor Director of Indoor Director of Referees Director of Communications Director of Coaching Director at Large

WYSA STAFF

Carlo Bruneau
Cheryl Ginter
Scott Dixon
Christine Kieloch

WYSA REGULAR MEMBERS WITH VOTING PRIVILEGES

Bonivital Soccer Club	Ryan Marshall
Bonivital Soccer Club	Mark Rogers
Dakota Community Centre	Pram Tappia
Greendell Community Centre	Linda Kozakewich
Winakwa Community Centre	Roger Moreira
Tyndall Park Community Centre	Tom Thompson
St. Charles Soccer Association	Michael Hayward
St. Charles Soccer Association	Lorne Hilton
St. Charles Soccer Association	Raff Cantafio
Charleswood Youth Soccer Association	Dave Watson
Kirkfield Westwood Community Centre	Melanie Bourgeois
Robert A. Steen Community Centre	Cynthia Neudoeffer
Winnipeg South End United	Amber Ostermann
Winnipeg South End United	Jaime Webster
Winnipeg South End United	Hadyn Sloane-Seale
St. John's Ravenscourt School	Dean Wright
Corydon Community Centre	Doug Sharpe



Cambrian CREDIT UNION



Riverview Community Centre South Winnipeg Community Centre Winnipeg Phoenix FC Winnipeg Phoenix FC Gateway Community Centre North Kildonan Community Lianne Postuma Jaime Webster Sergio Molina Stewart Clark Joe Albo Gordon Lovell Bill McDonald

GUESTS

- Natasha Keith Theressa Jessome Glenn Nanka Javier Bokser Travis de Konig Adam Sus Troy Westwood
 - A) Call to Order:
 - The 2017 WYSA Annual General Meeting was called to order at 7:02 PM by Daryl Lindsay.
 - At the start of the meeting, WYSA Executive Director, Carlo Bruneau, reports that quorum has been reached with at least 3 clubs and 9 total voting members being present. There are 24 voting members in attendance.

Motion:	That, the quorum report be accepted.	
Moved:	Tyndall Park Community Centre – Tom Thompson	
Seconded by:	Greendell Community Centre – Linda Kozakewich	
Motion carried (none opposed)		

- Daryl Lindsay introduced the WYSA Board of Directors and Staff, and, thanked them all for their previous years' service to the Association.
- Daryl Lindsay then outlined the standing rules for the meeting.
- Adam Dooley and Carlo Bruneau will act as scrutineers for the AGM and there were no objections from the membership. Cheryl Ginter will also record the meeting minutes and act as timekeeper.

Motion:That, the standing rules be accepted.Moved:Bonivital SC – Ryan MarshallSeconded by:St. Charles SA – Raff CantafioMotion carried (none opposed)







B) Approval of the Meeting Agenda:

Motion:To, approve the meeting agenda as presented.Moved by:Winnipeg Phoenix FC – Stewart ClarkSeconded by:St. Charles Soccer Association – Michael HaywardMotion carried (none opposed)

C) Approval of the 2016 WYSA Annual General Meeting Minutes:

Motion:To, approve the October 19, 2016 WYSA Annual General Meeting Minutes as
presented.Moved by:Tyndall Park Community Centre – Tom ThompsonSeconded by:Bonivital Soccer Club – Ryan MarshallMotion carried (none opposed)

- D) Business arising from the minutes:
 - There was no business arising from the previous meeting minutes.

E) Annual Reports:

- There were no questions relating to the Annual Reports.
- F) Review of Finance Statement
 - There was one question from Tyndall Park Community Centre member, Tom Thompson, relating to the surplus policy. Carlo Bruneau addressed this and noted that WYSA does have a surplus policy. Adam Dooley stated that the surplus policy was mirrored after the MSA.
 - Bill McDonald from North Kildonan Community Centre had a question regarding the breakdown of expenses which Travis de Konig from Booke & Partner and Carlo Bruneau addressed.

Motion:To, accept the 2016-2017 audited financials as presented.Moved by:Winnipeg South End United – Jaime WebsterSeconded by:St. Charles Soccer Association – Michael HaywardMotion carried (none opposed)

Motion:To, appoint Booke & Partners as the 2017-2018 auditors.Moved by:St. Charles Soccer Association – Raff CantafioSeconded by:Greendell Community Centre – Linda KozakewichMotion carried (none opposed)







- G) Amendments to the Constitution:
 - There were no proposed amendments to the Constitution.
- H) Amendments to the By-Laws:
 - There were no proposed amendments to the By-Laws.
- I) Election of Board Members:

Vice President

The WYSA nomination committee recommended Todd Povey to stand as WYSA Vice President. No further nominations were received from the floor. Mr. Todd Povey was elected by acclamation and accepted the position of WYSA Vice President for a term of two (2) years.

Director of Indoor

The WYSA nomination committee recommended Mr. Troy Westwood to stand as WYSA Director of Indoor. No further nominations were received from the floor. Mr. Troy Westwood was elected by acclamation and accepted the position of WYSA Director of Indoor for a term of two (2) year.

Director of Communication

The WYSA nomination committee recommended Mr. James Kellough to stand as WYSA Director of Communication. No further nominations were received from the floor. Mr. James Kellough was elected by acclamation and accepted the position of WYSA Director of Communication for a term of two (2) years.

Director at Large

The WYSA nomination committee recommended Mrs. Dorota Noszczyk to stand as WYSA Director at Large. No further nominations were received from the floor. Mrs. Dorota Noszczyk was elected by acclamation and accepted the position of WYSA Director at Large for a term of two (2) years.

J) New Business:

• There was no new business.

K) Adjournment

• The 2017 WYSA AGM was adjourned at 7:25 PM.







PRESIDENT REPORT

Helping to guide and lead a community-based, non-profit organization like the Winnipeg Youth Soccer Association (WYSA) is a challenging and rewarding role. Without the unending work done by our coaches, managers, parents, volunteers, Board Members and staff, it would not be possible.



Keeping focus on our young athletes and the game we all love needs to continue to be our main driver. This will remain the focus for 2018-2019. The soccer landscape is changing and WYSA needs to look for guidance from within our membership and our governing bodies as to how we can maximize the opportunities that are coming our way. The successful launch of the Canadian Premier

League with our very own Valour FC and the announcement of Canada as a joint host for the 2026 World Cup are both the types of engagement vehicles that we need to help move this sport forward.

Internally, we need to be flexible and open minded as to how we address the changing landscape of soccer and look outside the box and to our history as to how we can improve or take lessons from. WYSA is an association of soccer clubs. In this association, we need to realize how important it is to have strong competition in our league association. The strength of the association is defined by working together to better the experience for the playing and paying membership. I identify a need that to be successful as an association we require an adherence to standards that are good for our customers and clubs and make soccer the sport of choice. The 'greater good theory' should prevail, whereby club priorities at times do tend to lead the thinking and the agenda. I can't but help, believe that if this one thought drives our focus, then we will increase the probability that we will get better results for the game we all love.

Governance reform once again is a necessary mention for me. Governing bodies, Manitoba Soccer (MSA) & Canada Soccer (CSA), have positioned a vision that incorporates a free flow of players



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and a standards-based adjudication as to who may provide programming in this Province. WYSA as an association, is currently not built for this. Much discussion in the short term with some heavy lifting in the medium term, should hopefully allow WYSA to position ourselves successfully as we gather momentum. Governance reform should identify the need to take a more holistic approach to youth development and look to build upon the foundation that we have in place. Focusing on the state of play at youth level, including coaching, the affordability of the game, and the pathway in place from grassroots to higher levels of the sport needs to be a part of a Governance review. This process should complement the work being completed by the MSA & the CSA, which will hopefully help WYSA to benchmark ourselves against our peers and better understand where key improvements need to be made for the game to continue to develop.

Highlights from the past year:

- The Players Tournament and the resultant subsidy it provides, continues to motivate us with how engaged our membership is. It provides access to the game, for those, who may need the support.
- This year we listened to our membership and adjusted our U9 U12 recreational fees down. It
 was felt that WYSA contributed minimally to the programming and development of the
 member recreational leagues and as a result we adjusted, with the hope that the membership
 will derive value and hold the member Districts accountable for the dollars they spend.



Sponsorship opportunities were
once again a focus for the WYSA staff.
 Several renewals and a Division
 Sponsorship arrangement, being a
highlight for me. I thank all our sponsors
for their support and commit to continuing
the focus towards more.

Programming changes were made to

our Inner Soccer initiative, the Mobile Mini Soccer program. This allowed the District's to better







align and schedule their teams who lead the weekly sessions to provide a more consistent and branded strategy. It is a highlight for me when I attend these sessions in seeing how our youth players represent their clubs so well and engage so positively with the mini player. I thank the clubs and the WYSA staff for passionately supporting this program

WYSA continues to administer the outdoor and indoor soccer leagues for both recreational and competitive leagues. The outdoor programming focused on standards whereby field allocation and referee support was aligned to the level of competition being served and the financial outlay of our customers. WYSA continued with three tournaments, including the largest indoor and outdoor tournaments in this part of the country. The WYSA 3v3 tournament with the support of Valour FC was played out at the Investors Group Field and was a highlight for me over the summer. Our high school indoor soccer league continues to grow, and, we will continue to look at many ways to better the experience of our members. It would be remiss of me, not to recognize the hard work and commitment of the WYSA staff in all that they do to accomplish the above.

In highlighting what we are doing well, I also need to address what does continue to be a concern for me. We continue to be challenged to attract and even more disconcerting, retain the players once they have decided to participate. This is problematic for me as players and parents point to quality coaching at a young age as they work on the basics of agility, balance, and coordination while learning the game as a priority. Encouraging creativity and having fun while engaging in competition is something we can continue to strive to do. Promoting a development program and coaches is a paramount task in 2018-2019 for me.

A recurring message received from parents was the lack of available information to guide and support them in making crucial decisions about their children's participation in youth development in soccer. I recommend that WYSA undertakes significant measures to better educate the public in this area, ideally, being done with the collaboration of the governing bodies, and third parties such that identical information is rolled out provincially and nationally across all the member leagues.



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In closing, my greatest hope is that we can continue to see all players be successful both on and off the field. We must continue to build trust and pride within our clubs and members and I encourage all our members to contribute in any way that they can. I appreciate input and always have an ear for an opinion or a voice that adds value to the discussion. I continue to invite all members to approach me, our board members, coaches, managers and volunteers with any ideas, comments and suggestions that will benefit our players. Let's continue to make it about the young athletes that inspire all of us to serve and represent them.

Respectfully Submitted, Daryl Lindsay, President







VICE PRESIDENT REPORT

We have continued to work with our members on different initiatives to help grow the game here in



Winnipeg. I have enjoyed working with all members of board, as we all share the same passion, for the love of one of greatest sports in the world.

Moving forward we will continue to review our policies and procedures and that is part of good governance and one I feel is one of our organization's strongpoints. I look forward to doing some really progressive work within the board in the coming year.

Respectfully Submitted, Todd Povey, Vice President







EXECUTIVE DIRECTOR REPORT

The 2017 – 2018 fiscal year was another year of consistency and stability for the Association. We continue to improve our operations, from league scheduling to tournaments and jamborees, while growing our sponsorship roster and indoor high school league. There are many dedicated and passionate leaders at many levels of youth soccer who are constantly making efforts to improve the soccer programs here in Winnipeg, and I sincerely thank them for their efforts. We're continuing to commit to communicating more clearly and more regularly with our members, through our website, social media platforms, and email. We will aim to have current and relevant content, as well, continuously look to improve our communication methods based on traditional and emerging opportunities.

WYSA Partners



The 2017-2018 fiscal year was our most successful ever in securing partnerships for the Association! We continued to add to our sponsorship roster upping our revenues 44% over last year. I'd like to personally thank the following organizations and special individuals for their support:

Thank you to Cambrian Credit Union, and specifically Kimberly Wentz, for their continued support of youth soccer in Winnipeg throughout the many years we've been partners.

Thank you to Boston Pizza, and specifically Andrew Shefchyk, for their partnership and continued support of our programs, including our player subsidy fundraising tournament.

Thank you to CM Engrave, and specifically Chris Cale for his commitment to providing top quality awards for our programs.







Thank you to Beaver Bus Lines, and specifically John Fehr Jr., for their partnership and support of WYSA programs.

Thank you to Murray Chevrolet Waverley, and specifically Dan Murray and Amber Waller for their contributions this past year.

Thank you to Tutor Bright, and specifically Chelsea Arns, for their partnership and support of WYSA programs.

Thank you to Best Western Plus Pembina Inn & Suites, and specifically Gilles Landry, for their partnership and support of WYSA programs.

Thank you to Booster Juice, and specifically Leah Binkley, for their partnership and support of WYSA programs.

Thank you to A&E Building Maintenance and specifically Rammy Rostami, for their partnership and support of WYSA programs.

Thank you to Virgin 103.1 Radio station, and specifically Colin Lougheed, for their partnership and support of WYSA programs.

We are extremely lucky to work with these partners and we hope to continue doing so for many years to come.

WYSA Audited Statements

Within the Annual Reports package, you will find a copy of the independent audited financial statement from Booke and Partners. We are happy to report that the financial statements fairly represent the financial position of WYSA and are in accordance with the Canadian standard for accounting principles of not-for profit organizations. Overall, the Association is in good financial position with a moderate surplus of retained earnings.







2017 Outdoor League Season

Building on our efforts for a more consistent and thoughtful schedule, we continued to fine tune our scheduling processes of implementing and sticking to a single day of play for all developmental league and premier league teams, meaning they played on the same day of the week (1 match per week). Across all of our leagues, recreational, developmental and premier, we scheduled a total of 2,715 matches. We had a total of 541 teams registered for the outdoor season; 379 in the U9 – U18 Recreation Leagues; 95 in the U9 – U12 Developmental Leagues; and 67 in the U13 – U17 Premier 1 & 2 Leagues.

The 2017 outdoor season marked the third year in which all U9 – U12 participated in the Long-Term Player Development (LTPD) framework. In 2013, WYSA purchased 75 pairs of smaller sized goals



which were distributed amongst the 5 Districts for recreational and competitive teams to help facilitate this program which emphasizes smaller sided games, smaller roster sizes, thus more touches on the ball per player, and a deemphasis on winning/losing with the removal of published standings. While

there may be some obvious resistance to the removal of standings as a measure of immediate shortterm success, the aim is to provide players and coaches better opportunities to develop their skills.

The other critical component to the success of the program is coach education and certification. We've been working with the MSA and our Clubs to provide opportunities to train as many coaches as possible, as well, provide coaching resources through our website and social media in a variety of areas. With smaller sided games, more touches for each player, and less of an emphasis on winning



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and losing, we are confident over the long term, players and coaches will be better developed and enjoy the sport more, which will ultimately strengthen our game. While the CSA and MSA have provided a framework to implement the LTPD model, admittedly, we are still learning what works and what doesn't as each soccer association's programs are unique, but those challenges will not deter us from endeavoring to provide the tools necessary for the long-term success of our game. Moving forward we will continue to make the necessary adjustments to increase the success of the program.

For the fourth year in a row, WYSA organized season finale jamborees for all U9 – U12 recreational and developmental teams. The jamborees included 2-3 matches for every team, a free team photo at our photo booth station, food, and activities for each team such as the shot speed and shot accuracy stations. The feedback we've received through our surveys and coaches, parents, and players has been nothing short of over-whelming and we'll be looking at ways to improve next year's



event. I would also like to personally thank the Board and Staff of Winnipeg South End United for their tremendous support and efforts in making the 2017 jamborees successful. We could not have done it without you!

We must also recognize our Under

17 Bonivital SC boys who won the MSA Provincial Championship and went on to win the U17 National Club Championship as well! A tremendous accomplishment which was celebrated quite often over the last year!

2017 Boston Pizza Players Tournament

In 2015, the WYSA Board of Directors voted to create a player subsidy fund to help address the shrinking subsidy funds available to youth soccer players and their families. This meant switching the recipient of our annual summer tournament proceeds from the Children's Hospital Foundation of Manitoba to a newly created player's subsidy fund. Over the 23 years, WYSA contributed more than







\$300,000 to the Children's Hospital Foundation, which is due to the tremendous support of our soccer community.

In partnership with Boston Pizza, we were able to raise another \$10,000 from the tournament and a total of \$33,000 over the last 3 years. Those funds are used to help support local soccer players



and we are confident that the player subsidy fund will leave its own amazing legacy as interest and participation in the tournament seems to get stronger each year.

The 2017 tournament was a tremendous success with 174 teams participating which was our maximum capacity. Registration reached full within 72 hours which is a credit to our

organizing committee and our community for their support!

2017 WYSA 3v3 Tournament

The 3v3 Tournament was introduced in 2015 and building on that we once again increased registration from 60 to 84 teams! We again used Assiniboine Park as the playing venue with 10 different pitches going at one time. Matches were a total 30 minutes in length (two 14 min halves with a 2 min halftime) and teams were guaranteed 3 round robin matches with rosters capped at 6 players and two team officials. The big bonus was players could form teams without boundaries as long as all players were registered in the 2017 WYSA outdoor season.

2017 Mobile Mini Soccer Program

In 2015 WYSA took over the administration and operation of the Mobile Mini Soccer Program from the St. Charles Soccer Association. We continued to build on the program which offers a one hour drop in session which teaches children the fundamental skills of soccer at 4 different inner-city schools through May and June. Our Coach Coordinator, Andrew Patton, lead the program this year organizing the training sessions and coordinating with our District Clubs who volunteered teams to help with





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running each session. The WYSA Event Coordinator was responsible in overseeing the Coach Coordinator and ensuring he had the tools they needed for the program to run smoothly.

Mobile Mini was held Monday – Thursday, for 5 weeks, beginning on Monday, May 15th, and



ending on Thursday, June 15th. Each day of the week was a different inner-city school location. Monday was held at Weston School, Tuesday at Brooklands School, Wednesday at Lord Selkirk School, and Thursday at Pinkham School. Over the course of the 5 weeks, we had 881 kids participate in the program, with the Brooklands School being the most popular venue, 347 (39%), followed by Weston School at 219 (25%), Lord Selkirk School at 202 (23%), and Pinkham School at 113 (13%). Overall, our participation increased from 527 to 881 kids which

is a 60% increase!

2017 – 2018 Indoor League Season

The 2017-2018 indoor season had a total of 250 teams registered; 134 in the U9 – U18 Recreation Leagues, 70 in the U9 – U12 Developmental Leagues, and 46 in the U13 – U17 Premier 1 & 2 Leagues. As we moved to half field play, our number of teams have slightly decreased due to teams playing 9v9 and carrying a higher roster number.

2017 – 2018 Indoor High School Soccer League

This season the Indoor High School League had a total of 37 teams registered, 17 male and 20 female, playing from October to March. Over the past 4 seasons this program has grown in popularity and with the new WSF Soccer North facility being built, the league grew once again from 32 teams in 2016 to 37 in 2017. We are endeavoring to continue to grow the league again in 2018!

2018 Golden Boy Indoor Tournament

The 2018 Golden Boy Tournament was our 10th anniversary of the indoor tournament and fittingly we hit a record number of registrations, 176 total – 110 ¼ field and 66 ½ field. The tournament was held February 15 –19 at the U of W RecPlex, WSF Soccer South, and WSF North Facility indoor





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complexes with 28 divisions, including 42 out of town teams. The out of town teams represented Thunder Bay, Ontario, Regina and Yorkton, Saskatchewan, Minot, North Dakota, and Minnedosa and Brandon, Manitoba. We received many compliments regarding the event, such as the on-site athletic therapists, LOC communication, individual team packages, 50/50 and raffle opportunities, the overall website design, and how timely the results were posted.

Throughout the tournament we also had special edition 10th anniversary merchandise available at all of the playing venues and by the final day we had sold out of everything! Canteens were available



at all tournament locations for the duration of the event. We had custom medals made for this tournament that were a huge hit with the participants and will continue to use those medals in the years to come.

An evaluation survey was sent out to all team officials that participated in the tournament once the event was over asking for feedback on the event and what we can do to improve in the upcoming years. Of

particular note, the feedback from the tournament survey was that nearly 96% of respondents would participate in this tournament again and would recommend it to other teams.

In closing, I would like to sincerely thank the WYSA Staff, Cheryl Ginter, Scott Dixon, and Christine Comeau for their efforts and dedication over the past year. I would also like to thank our Board of Directors for their continued efforts to help build and grow the beautiful game here in Winnipeg. WYSA is committed to providing quality soccer programs and services that are accessible and affordable as the power of sport reaches far beyond the soccer pitch.

Respectfully Submitted, Carlo J. Bruneau, Executive Director







FINANCE REPORT

Once again, Booke & Partner has completed the 2017-2018 fiscal year audit for the Association – these statements have been included in this annual report package. The Board of Directors prepares the annual budget in January for the upcoming fiscal year and uses its best judgement to anticipate revenues and expenses. Sometimes we are spot on, and, sometimes we are off the mark, but, that is what happens with most organizational budgets as large as this, especially when you're trying to anticipate costs over a year in advance. As such, part of good budget planning and taking into consideration the debt being carried, the association plans for a surplus of not more than 5% each fiscal year. At the end of the 2017-2018 fiscal year, the association was in a positive standing, \$48, 105, which equals a 3% surplus and is within the parameters set by the board of directors. Much of the surplus was due to the direct efforts of the staff increasing tournament revenues, sponsorships and grant revenues. Below is a percentage breakdown of our notable revenues and expenses:

Revenues:

Registration: 94% | Tournaments: 3% | Sponsorships: 2% | Grants, Interest & Miscellaneous: 1%

Expenditures:

Facility Rentals: 41% | MSA Player Registration fees: 23% | Human resources: 12% | Referee fees: 10%







DIRECTOR OF COMMUNICATIONS REPORT

Once again, through much diligent work, the Winnipeg Youth Soccer Association's internet and social media presence continues to grow and reach a wider audience. The WYSA website, <u>www.winnipegyouthsoccer.com</u>, had over 1.5 million pageviews and over 370,000 visits in the last fiscal year! Users are still using the same distribution of devices to access our website as the previous



year, and as expected, our peak months for traffic are during the first month of each outdoor and indoor season.

We have seen an above average increase rate of new follows on all 3 of our social media accounts, facebook, instagram, and twitter (@WPGSOCCER), and continue to reach a large audience. Through these channels, we've made close to 1,000,000 impressions which is substantial for an organization of our size and marketing expertise.

Email campaigns and surveys continue to be valuable for the Association and we are encouraged by our response rates and open rates. We've used much of

the feedback in our event surveys to help us plan for the next year to improve the event.

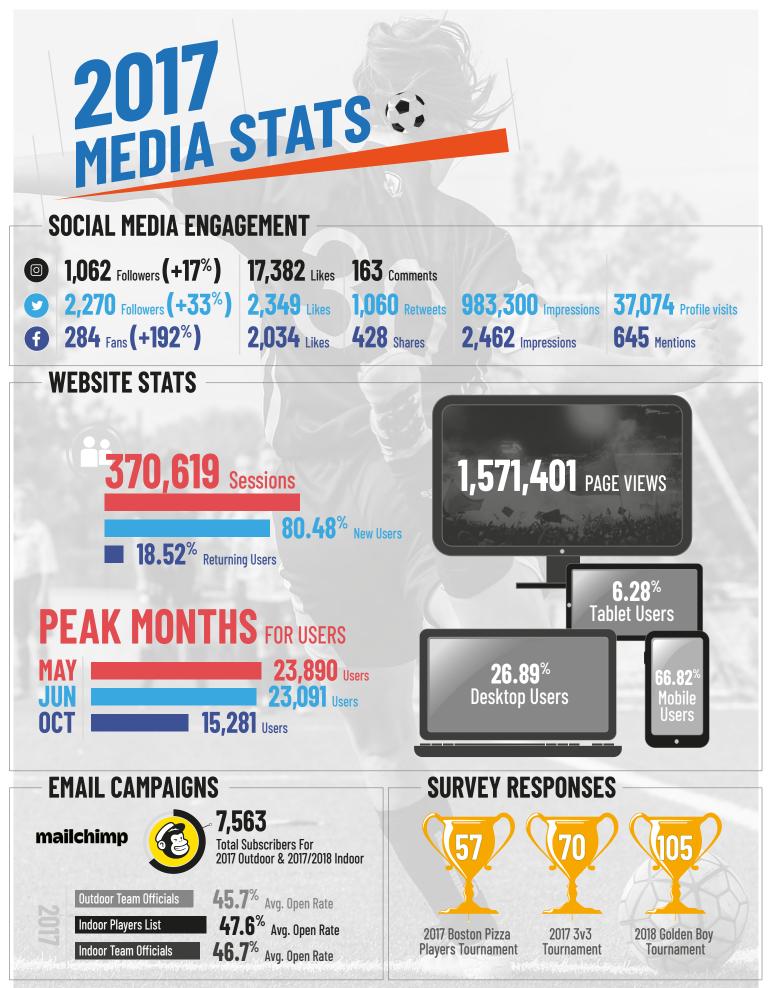
Respectfully Submitted, James Kellough, Director of Communications



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winnipegyouthsoccer.com



DIRECTOR OF COACHING REPORT

We are continuing to work hard with our district clubs and the Manitoba Soccer Association to improve the quality of our coaches here in Winnipeg. We have many dedicated coaches who spend endless hours behind



the scenes planning tactics, training sessions, player development and not to mention all the time they spend on the field with the players and even carrying all the team equipment! This is the beautiful game because of their efforts and we sincerely thank them for all they do!

Moving forward, the Canadian Soccer Association is in the process of changing the community stream certifications to more of

an online based workshop, as well, they are in the process of developing a new children's license. We look forward to these advancements in our coach education and again thank all coaches and managers for the endless work they do!

Respectfully Submitted, Jim Zinko, Director of Coaching







DIRECTOR OF OUTDOOR REPORT

My second year as Director of Outdoor with WYSA has been a great building experience. We continue to grow as an Association as we attempt to provide a better soccer experience for youth within the community.

First, I'd like to highlight all the hard work and dedication that so many in Manitoba give to improve and grow soccer in this province. From coaches, players, referees, district representatives,



WYSA Board Members and Staff. There are a tremendous amount of people in Manitoba that go to great lengths to ensure that soccer in Manitoba continues to improve.

Our Boston Pizza Players Tournament in June continued to grow as we hit capacity with 174 teams that registered to play in 2017. The WYSA 3v3 Tournament in August also had a significant

increase as total team numbers increased from 60 in 2016 to 84 teams in 2017. These two tournaments have become huge events each summer that many kids across Manitoba look forward to, and we are excited to see that excitement grow as the tournament numbers increase.

We had many great teams that participated in the MSA Cup and Cambrian Challenge Cup Playoffs in 2017. As well, our districts that represented Manitoba at Nationals gave a strong showing at the event last October. A special highlight mentioned to the U17 Bonivital SC boys who were able to win gold at the National Club Championships in 2017!



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Below are the 2017 Outdoor League Champions, MSA Cup Champions and the Cambrian Cup Champions. Please join me in congratulating the following teams for their success in the 2017 WYSA Outdoor League and Cambrian Challenge Cup Seasons!

2017 RECREATIONAL LEAGUE

U13G – Whyteridge FC U13G Skibinski. Dakota U13G were Cambrian Challenge Cup Champions on the A-Side. CYSA U13G were Cambrian Challenge Cup Champions on the B-Side.

U14G – Tyndall Park U14G were League Champions. West St. Paul U14G were Cambrian Challenge Cup Champions on the A-Side. Southdale U14G Stewart were B-Side Cambrian Challenge Cup Champions.
 U15G – Lindenwoods U15G Robson were League Champions and Cambrian Challenge Cup Champions on the A-Side. CYS U15G Sierhuis were Cambrian Challenge Cup Champions on the B-Side.

U16G – Winakwa U16G were League Champions. Lindenwoods U16G Hyra were Cambrian Challenge



Cup Champions on the A-Side. SWCC U16G Wlasiuk were B-Side Cambrian Challenge Cup Champions.

U17G – Park City U17G Spitula were League Champions. Oxford heights U17G Morisseau were Cambrian Challenge Cup Champions on the A-Side. Corydon U17G Sharpe were Cambrian Challenge Cup Champions on the B-Side.

U18G – Central U18G were League

Champions. CUSA U18G were Cambrian Challenge Cup Champions.

U13B – SJR U13B Robertson were League Champions and Cambrian Challenge Cup Champions on the A-Side. Dakota U13B were League Champions on the B-Side.

U14B – Tyndall Park U14B were the League Champions. Lindenwoods U14B DeStefano were the Cambrian Challenge Cup Champions on the A-Side. SWCC U14B Heiseinger were the Cambrian Challenge Cup Champions on the B-Side.

U15B – Valley Gardens U15B Pauls were the League Champions and Cambrian Challenge Cup
 Champions on the A-Side. Park City U15B Clarke were B-Side Cambrian Challenge Cup Champions.
 U16B – Lorette U16B were the League Champions. SWCC U16B were the Cambrian Challenge Cup
 Champions on the A-Side. Valour U16B were B-Side Cambrian Challenge Cup Champions.







U17B/U18B – Whyteridge U17B Aiello were the League Champions and the Cambrian Challenge Cup Champions on the A-Side. Stonewall U17B Brown were B-Side Cambrian Challenge Cup Champions.

2017 PREMIER LEAGUE

U13GPR1 – BVSC U13GPR1 were League Champions. SC Force U13GPR1 were Cambrian Challenge Cup Champions.

U13GPR2 – FCNW U13GPR2 were League Champions and Cambrian Challenge Cup Champions.

U15GPR1 – FCNW U15GPR1 McIvor were League Champions and Cambrian Challenge Cup Champions.

U15GPR2 – Thunder Bay U15GPR2 were League Champions. FCNW were Cambrian Challenge Cup Champions.

U17GPR1 – BVSC U17GPR1 Blue were League Champions and Cambrian Challenge Cup Champions.

U13BPR1 – WPFC U13BPR1 were League Champions and Cambrian Challenge Cup Champions.



U13BPR2 – BVSC U13BPR2 Red were League Champions and Cambrian Challenge Cup Champions.

U15BPR1 – WSEU U15BPR1 Red were League Champions. FCNW U15BPR1 Juvonen were Cambrian Challenge Cup Champions. U15BPR2 – Westman FC U15BPR2 were League Champions and Cambrian Challenge Cup Champions.

U17BPR1 – BVSC U17BPR1 Blue were League Champions. FCNW I17BPR1 Neta were Cambrian Challenge Cup Champions.

U17BPR2 – FCNW U17BPR2 Marinelli were League Champions. Thunder Bay U17BPR2 were Cambrian Challenge Cup Champions.

Respectfully Submitted, Andrew Patton, Director of Outdoor





2017 Constant of Constant o

Recreational Teams

U13-U18

4,270 GOALS

MATCHES

TFAMS

130

859

Developmental Teams

U9-U12

683 MATCHES

τεδως







2,676 Participants 500+ Coaches

Park City West - 🍸 Central - 🍸





U13-U17 2,228 GOALS MATCHES **Bonivital Soccer Club** ₹₹₹₹ FC Northwest **? ?** ? Winnipeg South End United Winnipeg Phoenix FC **Thunder Bay Chill**

winnipeqyouthsoccer.com

Westman Ŧ

2017 OUTDOOR CAMBRIAN CHALLENGE CUP 🔅

Recreational Teams U13-U18 130 TEAMS

MATCHES

263

755

111 Matches Missed Due to Suspensions

CCC CHAMPIONS
Lindenwoods - 🍸 🍸 🏆
Dakota - 🍸
West St. Paul - 🏆
Oxford Heights - 🍸
Charleswood Youth Soccer Association - 🍸
St. John's Ravenscourt - 🏆
Valley Gardens - 🍸
South Winnipeg - 🍸
Whyteridge - 🍸

PREMIER LEAGUE CCC CHAMPIONS FC Northwest St. Charles FC Northwest FC

League Champions vs. Cambrian Challenge Cup Champions Recreational League - 38% of league champs were also CCC champs. Premier League - 50% of league champs were also CCC champs In total, 43% of league champs were also CCC champs for the 2017 outdoor season.

TOTAL LEAGUE & PLAYOFF STATS

541 TEAMS , 241 , 241 , 241 6,498 League Goals 1,119 Playoff Goals

3,169 MATCHES

2,106 League Season 300 CCC Matches

318 Jamboree **297** Boston Pizza Players Tournament

148 3 v 3



DIRECTOR OF INDOOR REPORT

2017-18 RECREATIONAL LEAGUE

U13G – Dakota U13G were the League Champions and the Cambrian Challenge Cup Champions. **U14G** – CYSA U14G Holland were the League Champions. Park City West U14G Hurd were the



Cambrian Challenge Cup Champions. **U15G** – Whyteridge U15G Colasuonno were the League Champions. Lindenwoods U15G Robson were the Cambrian Challenge Cup Champions. **U16G** – East End U16G West were the League Champions and the Cambrian Challenge Cup Champions.

U17G/U18G – Park City West U17G Bayrak were the League Champions and the Cambrian Challenge Cup Champions. CYSA U18G Holland/Houston were the Cambrian Challenge Cup Champions.

U13B – St. Charles U13B IRCOM were the League Champions and the Cambrian Challenge Cup Champions.

U14B – Hanover U14B Cameron were the League Champions and the Cambrian Challenge Cup Champions.

U15B – CYSA U15B Reid were the League Champions. Southdale U15B were the Cambrian Challenge Cup Champions.

U16B – Valley Gardens U16B Pauls were the League Champions and the Cambrian Challenge Cup Champions.

U17B/U18B – St. Charles U18B IRCOM were the League Champions. Dakota U17B Sutherland were the Cambrian Challenge Cup Champions for the U17B. St. Charles U18B IRCOM were the Cambrian Challenge Cup Champions for the U18B.

2017-18 PREMIER LEAGUE

U13GPR1 – WPFC U13GPR1 Blazevic were the League Champions. SCForce U13GPR1 Blue were the Cambrian Challenge Cup Champions.

U13GPR2 – FCNW U13GPR2 Haegeman were the League Champions and the Cambrian Challenge Cup Champions.







U15GPR1 – BVSC U15GPR1 Blue were the League Champions and the Cambrian Challenge Cup Champions.

U17GPR1 – FCNW U15GPR1 McIvor were the League Champions and the Cambrian Challenge Cup Champions.

U13BPR1 – WPFC U13BPR1 Hogsden were the League Champions. FCNW U13BPR1 Pavao were the



Cambrian Challenge Cup Champions.

U13BPR2 – BVSC U13BPR2 Rec were the League Champions. FCNW U13BPR2 Pavao were the Cambrian Challenge Cup Champions. U15BPR1 – WSEU U15BPR1 Red were the League Champions. BVSC U14BPR1 Blue were the Cambrian Challenge Cup Champions. U15BPR2 – Hanover U15BPR2

Froese were the League Champions and the Cambrian Challenge Cup Champions.

U17BPR1 – BVSC U16BPR1 Blue were the League Champions. BVSC U15BPR1 Blue were the Cambrian Challenge Cup Champions.

2017-18 HIGH SCHOOL LEAGUE

Girls Premiership – Oak Park Gold were the High School Premiership Division Champions and Garden City Collegiate were the Finalists.

Boys Premiership – Garden City Collegiate were the High School Premiership Division Champions and River East were the Finalists.

Girls Championship – College Pierre Elliott Trudeau were the High School Championship Division Champions and Miles MacDonnell were the Finalists.

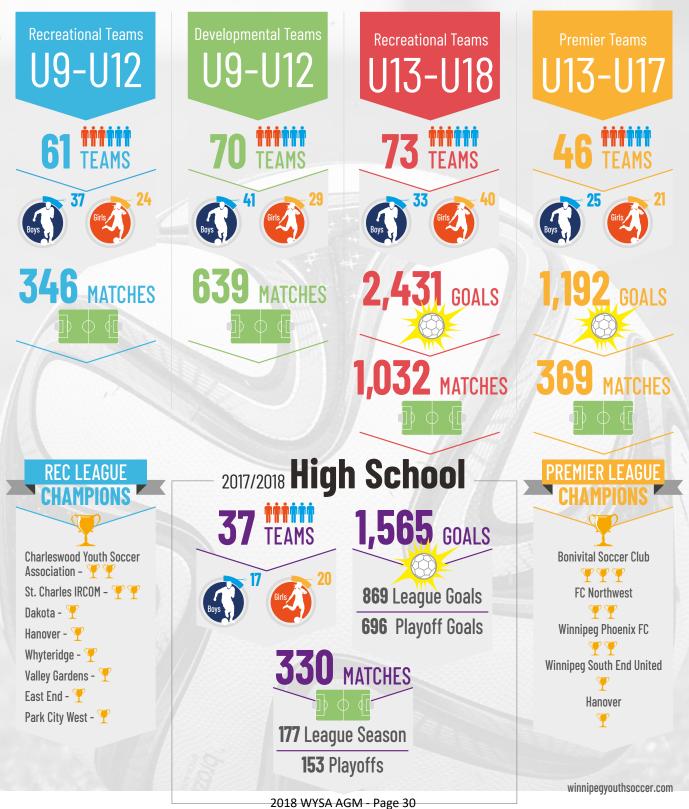
Boys Championship – St. John's Ravenscourt were the High School Championship Division Champions and University of Winnipeg Collegiate were the Finalists.

Respectfully Submitted, Troy Westwood, Director of Indoor





2017/2018 2007 SEASON E



2017/2018 NDOOR CAMBRIAN CHALLENGE CUP (***)



TOTAL LEAGUE & PLAYOFF STATS







3,623 League Goals 764 Playoff Goals



2,386 League Season 190 CCC Playoffs **298** Golden Boy Tournament



DIRECTOR OF REFEREES REPORT

In the last few seasons, thanks to Mark Potter's (referee assignor) insight, and MSA instructors, WYSA hosted another youth clinic. One at Grant Park and one at Phoenix, where close to 50 of our young referees came out and practiced their signals, positioning and discussed different game scenarios. With Hector Vergara in the lead, the drills and question period were both fun and a great learning experience.

The recreational finals this year I found extremely challenging due to the weather, but our referees worked very hard and did a great job. This year, as in every year, had it challenges, and our



soccer community met them with resilience and resolve, and with that we improve our referee program. Again, I would like to thank the District Referee-in-Chiefs for all the hours they put in with our mentoring program.

During the Golden Boy Tournament, in collaboration with the Manitoba Soccer Referees Association and the MSA, I set up a recruitment booth

with the purpose of informing the soccer community on how to become a referee. It ran for two days from 9am – 6pm, on the Saturday at the WSF North facility and Sunday at the WSF South facility. There were 28 candidates that signed up to win a referee jersey (compliments of the MSRA), and, another 25 people that took registration info with them. These numbers were up about 50% from last year.

As for the tournament, I had a chance to talk with some of the out of town teams from Minot, Thunder Bay, and Regina, and their feedback was all very positive. In general terms, they all had a great time and quite enjoyed the competition and were very happy with the level of officiating.

In conclusion, I would like to say, I will continue to work diligently with the districts, WYSA and the MSA to strive on improving the referee program.

Respectfully Submitted, Dave Holder, Director of Referees





Winnipeg Youth Soccer Association Inc. Financial Statements March 31, 2018

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Independent Auditors' Report

To the Members of Winnipeg Youth Soccer Association Inc.

We have audited the accompanying financial statements of Winnipeg Youth Soccer Association Inc., which comprise the statement of financial position as at March 31, 2018, and the statements of financial activities and net assets for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Winnipeg Youth Soccer Association Inc. as at March 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Booke & Partners

Winnipeg, Canada September 4, 2018

Chartered Professional Accountants

Year Ended March 31	2018	2017
Revenues		
Registration and referee's fees	\$ 1,634,209	\$ 1,643,754
Tournaments - net (Note 3)	51,687	36,001
Sponsorships	35,659	28,488
Grants	5,149	3,678
Interest	3,725	1,843
Miscellaneous	850	2,656
	1,731,279	1,716,420
E		
Expenditures	COE 770	705 224
Facility rentals	695,770	705,324
M.S.A. registration	378,181	368,428
Salaries and benefits	205,713	202,357
Referees	170,339	163,786
Trophies and tournaments	42,266	43,445
Jamboree expenses	32,474	30,896
Office	24,172	21,906
Donations and grants (Note 4)	22,208	11,396
Premier team expenses	20,000	14,000
Rent - office	19,402	18,678
Amortization	17,648	17,493
Sports management software	12,200	14,571
Repairs and maintenance	10,859	6,159
Professional fees	9,830	11,034
Advertising and promotion	7,702	10,548
Telephone, internet and website	5,303	5,399
Miscellaneous	4,285	10,931
Bank charges and interest	2,780	3,494
Car allowances	936	889
Insurance	724	666
Licences and permits	382	2,125
Sponsorships	<u> </u>	506
	1,683,174	1,664,031
Excess of revenues over expenditures	<u>\$ 48,105</u>	<u>\$ </u>

Winnipeg Youth Soccer Association Inc. Statement of Financial Activities

Winnipeg Youth Soccer Association Inc. Statement of Net Assets			
Year Ended March 31		2018	2017
Net assets, beginning of year	\$	331,776 \$	279,387
Excess of revenues over expenditures		48,105	52,389
Net assets, end of year	<u>\$</u>	<u>379,881</u> <u>\$</u>	331,776

Winnipeg Youth Soccer Association Inc. Statement of Financial Position		
March 31	2018	2017
Assets Current		
Cash and short-term deposits (Note 5) Receivables	\$ 352,152 505	\$ 296,480 <u>1,628</u>
Equipment (Note 6)	352,657 92,174	298,108 107,844
	<u>\$ 444,831</u>	<u>\$ 405,952</u>
Liabilities Current Payables and accruals Current portion of loan payable (Note 7) Deferred income	\$ 19,774 20,481 	\$ 6,616 19,884 2,500
Loan payable (Note 7)	40,255 24,695	29,000 45,176
Net Assets	64,950 <u>379,881</u>	74,176 <u>331,776</u>
	<u>\$ 444,831</u>	<u>\$ 405,952</u>
Approved by the Board		
DARYL LINDSAY Director	TODD POVEY	Director

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Winnipeg Youth Soccer Association Inc. Statement of Cash Flows			
Year Ended March 31		2018	2017
Cash derived from (applied to):			
Operating Excess of revenues over expenditures Amortization	\$	48,105 17,648	\$ 52,389 17,493
		65,753	69,882
Change in non-cash operating working capital Receivables Prepaids		1,123	8,371
Payables and accruals Deferred income		13,158 (2,500)	 1,604 2,500
		77,534	82,357
Financing Repayment of loan payable		(19,884)	(19,305)
Investing Purchase of equipment		(1,978)	 (5,331)
Net increase in cash		55,672	57,721
Cash Beginning of year		296,480	 238,759
End of year	<u>\$</u>	352,152	\$ 296,480

Winnipeg Youth Soccer Association Inc. Notes to the Financial Statements March 31, 2018

1. Nature of the organization

Winnipeg Youth Soccer Association Inc. (the Association) exists to promote and develop youth soccer in Winnipeg. The Association is a not-for-profit corporation pursuant to The Corporations Act (Manitoba) and is tax exempt under the Income Tax Act.

2. Summary of significant accounting policies

The Association follows Canadian accounting standards for not-for-profit organizations in preparing its financial statements. The significant accounting policies used are as follows:

a) Fund accounting

The Operating Fund accounts for assets, liabilities, revenues and expenditures related to the Association's equipment, youth registration, referee fees and administrative activities.

Assets, liabilities, revenues and expenditures designated for a special purpose are accounted for in the Restricted Fund. As there were no transactions during the fiscal year or balances at year end that were for a special purpose, a Restricted Fund statement of financial position and statements of financial activities and net assets were not required for 2018.

b) Revenue recognition

Revenues are recorded on the accrual basis. Grants received generally pertain to programs which run in the same year and, as such, are recorded as revenues when received and collectability is reasonably assured.

Tournament fees are recorded as revenue when collectability is reasonably assured and the event has occurred.

c) Amortization

Amortization is provided at rates designed to write off equipment over their estimated useful lives as follows:

Goal posts	10 years straight line
Computer equipment	5 years straight line
Furniture and fixtures	5 years straight line

d) Accounting estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically and are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

Winnipeg Youth Soccer Association Inc. Notes to the Financial Statements

March 31, 2018

2. Summary of significant accounting policies - continued

e) Financial instruments

The Association recognizes its financial instruments when the Association becomes party to the contractual provisions of the financial instrument. Financial instruments are initially recorded at fair value with subsequent reporting at amortized cost.

It is management's opinion that the Association is not exposed to significant credit, currency, interest, liquidity, market or other price risk.

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Association is exposed to less than significant credit risk as receivable amounts are not material.

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign currency rates. The Association is not exposed to currency risk as all transactions occur in Canadian currency.

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The Association is not exposed to interest rate risk as the interest rates are fixed on all external debt.

Liquidity risk is the risk that the Association will encounter difficulty in meeting obligations associated with financial liabilities. The Association has maintained positive working capital that minimizes its exposure to liquidity risk.

Market risk and other price risk are the risks that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market prices. The Association is not exposed to market risk as it has no material assets exposed to market fluctuations.

Management believes these risks are manageable and do not represent a threat to the Association's ability to continue as a going concern.

3. Tournaments - net

	<u>Revenues</u>	<u>E></u>	(penditures	<u>2018</u> Net <u>Revenue</u>	<u>2017</u> Net <u>Revenue</u>
Golden Boy Indoor Tournament The Boston Pizza Players Tournament	\$ 127,679 65,305	\$	113,470 31,966	\$ 14,209 33,339	\$ 7,421 27,552
WYSA 3v3 Tournament	 9,879		5,740	 4,139	 1,028
	\$ 202,863	\$	151,176	\$ 51,687	\$ 36,001

Winnipeg Youth Soccer Association Inc. Notes to the Financial Statements March 31, 2018

4. Donations and grants

Donations and grants include funds advanced to tournaments and associations and the net proceeds from tournaments which have been distributed as follows:

		<u>2018</u>		<u>2017</u>
WYSA Player Subsidy Funding Inner City Soccer League/ Mobile Mini Soccer Program General Council of Winnipeg Community Centres Subsidy Fund			\$	5,239 6,157 -
	<u>\$</u>	22,208	<u>\$</u>	11,396
		<u>2018</u>		<u>2017</u>
	\$	347,270 <u>4,882</u>	\$	291,733 4,747
	<u>\$</u>	352,152	\$	296,480
Accumulated <u>Cost</u> <u>Amortization</u>	<u>B</u>	<u>2018</u> Net ook Value	Ē	<u>2017</u> Net Book Value
\$ 155,217 \$ 69,848 32,290 27,544 6,048 3,989 \$ 103,555 \$ 101,381	\$ 	85,369 4,746 2,059	\$	100,891 4,046 <u>2,907</u> 107,844
	Accumulated Cost Accumulated <u>Cost</u> Amortization \$ 155,217 \$ 69,848 32,290 27,544 6,048 3,989	unity Centres Subsidy Fund	ni Soccer Program unity Centres Subsidy Fund \$ 9,466 5,242 7,500 \$ 22,208 ts t of the following: 2018 \$ 347,270 4,882 \$ 352,152 k \$ 2018 2018 \$ 2018 \$ 347,270 4,882 \$ 352,152 k \$ 2018 \$ 2018 \$ 347,270 \$ 352,152 2018 \$ 347,270 \$ 352,152 k \$ 352,152 2018 \$ 352,152 k \$ 352,152 \$ 347,270 \$ 352,152 k \$ 352,152 \$ 352,152 k \$ 352,217 \$ 69,848 \$ 85,369 \$ 27,544 \$ 4,746 \$ 2,059	ni Soccer Program \$ 9,466 \$ sinity Centres Subsidy Fund \$ 22,208 \$ ts 2018 \$ ts 2018 \$ t of the following: \$ 347,270 \$ \$ 347,270 \$ \$ \$ 352,152 \$ \$ \$ 155,217 \$ 69,848 \$ 85,369 \$ \$ 155,217 \$ 69,848 \$ 85,369 \$ \$ 155,217 \$ 69,848 \$ 85,369 \$ \$ 155,217 \$ 69,848 \$ 85,369 \$ \$ 155,217 \$ 69,848 \$ 2,059 \$ \$ 155,217 \$ 69,848 \$ 2,059 \$

Winnipeg Youth Soccer Association Inc. Notes to the Financial Statements March 31, 2018

7. Loan payable

7. Loan payable		2018	2017
Winnipeg Soccer Federation loan, repayable in monthly blended payments of \$1,796, with interest at a rate of			
3% per annum, due June 30, 2020.	\$	45,176	\$ 65,060
Less: current portion		20,481	 19,884
	<u>\$</u>	24,695	\$ 45,176

Principal repayments of the long-term debt obligation estimated to be required in each of the next three years are as follows:

2019	\$ 20,481
2020	21,095
2021	3,600



2018 ANNUAL GENERAL MEETING BOARD OF DIRECTORS ELECTIONS

The following WYSA Board of Director positions are up for election at the 2018 WYSA AGM for a term of 2 years:

President:	Currently held by Mr. Daryl Lindsay
Director of Coaching:	Currently held by Mr. Jim Zinko
Director of Outdoor:	Currently held by Mr. Andy Patton
Director of Referees:	Currently held by Mr. Dave Holder

The WYSA Nominating Committee recommends the following slate of Nominees at the time of this publication:

President:	Mr. Daryl Lindsay
Director of Coaching:	Mr. Jim Zinko
Director of Outdoor:	Mr. Andy Patton
Director of Referees:	Mr. Dave Holder

The Chair of the nominating committee shall call for additional nominees from the floor during the AGM.



