#### Agenda

## Winsloe Charlottetown Royals FC 2025 Annual General Meeting Thursday, March 6, 2025

#### 7:00 PM - West Royalty Community Centre

- 1. Call to order
- 2. Adoption of Agenda
- 3. Roll Call and verification of voting members
- 4. Minutes of previous Annual General Meeting
- 5. Business arising from the Minutes
- 6. President's Report
- 7. Executive Director's Report
- 8. Registrar's Report
- 9. Treasurer's Report
- 10. Establishment of fees for coming year
- 11. Reports of Director
- 12. Approval of Budget
- 13. Amendments to the Bylaws
- 14. Election of Directors
- 15. New Business
- 16. Adjournment



## **Meeting Minutes**

### **Meeting Details**

Date	March 6 <sup>th</sup> , 2025			
Time	7:10 PM to 7:39 PM			
Location	West Royalty Community Centre			
Attendees	Board Member: Michelle Wyand,			
	Board Member: Brodie McMurrer,			
	Board Member: Albert Zakem,			
	Board Member: David Vos,			
	Board Member: Peter Howatt,			
	Board Member: Meredith Cameron,			
	Board Member: Noah Bitar,			
	Board Member: Jason MacLean.			
	City of Charlottetown: Tracy Stevenson			
	WCRFC Members: Justin Richard, Ryan Green.			
Apologies	Board Member: Kelly Reardon,			
	Board Member: Carmelita Roberts,			
	Board Member: Leisa Nogler,			
	Board Member: Nathan Beck.			
Staff	Executive Director: Diego Orozco.			

### Agenda Details

#	Items	Board Member
1.0	Welcome	
	1.1 Meeting called to order at 7:10 PM by the President.	President
2.0	Approval of the agenda	
	2.1 Agenda was reviewed.	President
	Motion to approve the agenda moved by Peter Howatt, seconded by Jason MacLean. The motion was carried, and the consent agenda was approved.	
3.0	Roll Call	
	3.1 Ten WCRFC members were present at the meeting – quorum confirmed.	President

4.0	Minutes of Previous Annual General Meeting	President
110	4.1 The minutes of the previous meeting were circulated and reviewed,	1 Toolaon
	no errors or omissions were found.	
	Motion to approve the Minutes moved by David Vos, seconded by Peter	
	Howatt. The motion was carried, and the minutes were approved.	
5.0	Business Arising from Minutes	
	5.1 There was no business arising from the minutes.	5
6.0	President's Report	President
	6.1 The President highlighted the club's achievements over the past	
	year, emphasizing growth and community engagement.	
	6.2 She gave a special shoutout to all members, volunteers, board	
	members, staff, players, and coaches for their dedication and	
	contributions.	
	6.3 She concluded her period as President, thanking everyone for their	
	support.	
	More details can be found in the reports package.	
7.0	Executive Director's Report	
- 10	7.1 The Executive Director provided an overview of the new soccer	ED
	programming structure for the entire year.	
	7.2 He addressed registration numbers from the previous year and plans	
	for improvement.	
	7.3 Shout out to all WCRFC Members, staff, directors, PEISA and The	
	city for their support.	
	More details can be found in the reports package.	
8.0	Treasurer's Report	
	8.1 The Treasurer presented the financial summary, highlighting key	President
	revenue and expenditure areas.	
	8.2 Budget projections for the upcoming year were reviewed, focusing on	
	financial sustainability.	
	More details can be found in the reports package.	
	Motion to approve the Treasurer's Report moved by Noah Bitar,	
	seconded by David Vos. The motion was carried, and the report was	
0.0	approved.	
9.0	Establishment of fees for coming year and Approval of	
	9.1 The face for the coming year (2025) were established with a \$20.00	Tracquirer
	9.1 The fees for the coming year (2025) were established, with a \$30.00 increase to all fees in every age group with a \$20.00 Early Bird Discount.	Treasurer
	9.2 Fee schedule is in the package.	
	9.3 Budget 2025 is in the package.	
	M.C	
	Motion to approve the Budget and Fee Schedule 2025 moved by Noah	
	Bitar, seconded by Jason MacLean. The motion was carried, and the Budget and Fee Schedule 2025 was approved.	
10.0	Reports of Directors	
	The state of the s	Directors
	Tournament Report	
	The Tournament Director was not present, and no specific	
	highlights were provided.	
	More details can be found in the reports package.	
	Fields Report	
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	<ul> <li>The Fields Director was not present, and no specific highlights were provided.</li> </ul>	
	More details can be found in the reports package.	
	Youth Director's Report  • The Youth Director discussed participation growth in youth	
	<ul><li>programs.</li><li>Development pathways for young players were emphasized.</li></ul>	
	<ul> <li>More details can be found in the reports package.</li> </ul>	
	Technical Director's Report  The Technical Director reviewed coaching development	
	<ul><li>initiatives.</li><li>Training and player development updates were shared.</li></ul>	
	<ul> <li>More details can be found in the reports package.</li> </ul>	
	Inventory updates and equipment needs for the next season were discussed.	
	<ul> <li>Plans for improving equipment distribution and organization were mentioned.</li> </ul>	
	<ul> <li>More details can be found in the reports package.</li> </ul>	
	Awards Director's Report	
	<ul> <li>Expressed gratitude to the Visser family and Capital Honda for their generous support of the Scholarship Program.</li> <li>Announced the recipients of the scholarship for the year: Juliette</li> </ul>	
	<ul><li>Bader and Jonathan Ndayegamiye.</li><li>Acknowledged the commitment and achievements of both</li></ul>	
	scholarship recipients.	
	Motion to approve 2024 Reports of Directors moved by Peter Howatt, seconded by Noah Bitar. The motion was carried, and the reports were approved.	
11.0	Amendments to the Bylaws	
	No Amendments to the Bylaws.	President
12.0	Election of Directors	
	12.1 Michelle Wyand has concluded her term as President and will stay on as Past President.	President
	<ul><li>12.2 Brodie McMurrer was appointed as President, with all in favor.</li><li>12.3 There were no elections or nominations on the floor.</li><li>12.4 Board of Directors:</li></ul>	
	Brodie McMurrer (President)     Michelle Wyand (Past President)	
	Noah Bitar (Treasurer)     Meredith Cameron	
	Nathan Beck     Albert Zakem	
	7. Kelly Reardon	
	8. Carmelita Roberts	
	9. Peter Howatt	
	10. Leisa Nogler 11. David Vos	
	12. Jason MacLean	

	Motion to approve Board of Directors moved by Peter Howatt, seconded by Noah Bitar. The motion was carried, approval of Board of Directors was approved.	
13.0	New Business	
	Motion to send a letter to the City Council and Recreation department to share the club's thoughts on the turf field project in Charlottetown moved by David Vos, seconded by Peter Howatt. The motion was carried, new business was approved.	President
14.0	Adjournment	
	Motion to adjourn at 7:39 PM by David Vos, all in favour.	President

# **REPORTS**



#### WCRFC AGM 2025

#### President's Report

As I approach the end of my term as the President of WCRFC, and my 7<sup>th</sup> year on the WCRFC Board of Directors, I look over the past year with pride. WCRFC has achieved several accomplishments during the year and achieved a number of goals on the strategic plan that I have highlighted below. As the largest soccer club across the province, we are striving to improve our existing programming while adding additional program offerings to ensure that we are meeting the needs of the community with respect to soccer.

#### 2024 Highlights

- Moved to year-round staffing with a change in the lead role from Operations
   Manager to Executive Directo, which provides the club with resources to execute
   year-round programming.
- Implemented new programming including development camps, fall programming, winter indoor league teams, and off Island tournament teams, that have provided development opportunities for a wide range of skill levels throughout the entire year. Additional programming is being planned for the 2025 season.
- Registered close to 1000 players for the summer season.
- Held another successful tournament with over 90 teams participating from the three Maritime provinces. Special thanks to Kelly Cooper Readon and Krista Feehan for your leadership.
- Held 3 summer camps with over 80 participants between the ages of U7 up to U15
- Made progress in the Canada Soccer, Club Licensing process to ensure that we are in line with standards set by Canada Soccer for delivering soccer programs. We hope to have the licence in place in 2025.

I would be remis if I didn't acknowledge the work and dedication of our staff, coaches, volunteers, players and parents that spend countless hours both on and off the field to make our programming successful.

We are excited for the 2025 season to begin and look forward to seeing the members, families and fans back on the fields around the complex.

Michelle Wyand WCRFC President

AT WINSLOE CHARLOTTETOWN ROYALS FC, WE BELIEVE WE CAN HAVE A POSITIVE IMPACT ON THE COMMUNITY BY PROVIDING A SAFE, RESPECTFUL AND INCLUSIVE SOCCER ENVIRONMENT. OUR SOCCER PROGRAMS AIM TO SUPPORT THE PERSONAL AND SOCIAL DEVELOPMENT OF OUR MEMBERS AS THEY STRIVE TO REACH THEIR HIGHEST POTENTIAL AS PLAYERS, COACHES, AND VOLUNTEERS.

### **Annual Report by Executive Director**

The 2024 season has been an incredibly successful year for Winsloe Charlottetown Royals FC. We have introduced new programming such as the Development Camp and Fall/Winter Program, which started in September 2024 and is still ongoing. These programs have significantly contributed to player development, ensuring that more players can continue improving year-round.

A heartfelt thank you to our amazing Board of Directors for their dedication and continuous support. I also want to extend my gratitude to all WCRFC members, parents, players, referees, and coaches, for their invaluable contributions to the club. A special thanks goes to all our staff, including summer staff, fall and winter staff, and the 25 mini coaches who worked with our youngest players last summer. Seeing more members involved in different aspects of the club is a testament to our success in growing soccer participation in our community.

Additionally, I am grateful to those who have supported me in my journey with WCRFC. This year, I was promoted from Manager of Operations to Executive Director, while also taking on the responsibility of leading all technical decisions within the club. Beyond running the organization and managing all administrative tasks, I have also had to step in as a coach and be actively involved on the field. Balancing these multiple roles has been challenging, but also incredibly rewarding and fulfilling.

Another exciting development has been the growth in newcomers and foreign players and volunteers joining the club. It is fantastic to see greater community engagement, making WCRFC a welcoming space for all.

#### Assessments 2024

Assessments were held at UPEI Turf despite challenging weather conditions. However, thanks to the commitment and support of our WCRFC members, we successfully conducted a smooth and well-organized assessment process.

#### **Equipment**

- 115 #4 balls and 50 #5 MLS League balls
- 100 jerseys for U11 teams
- 65 jerseys for U13 teams
- 65 jerseys for U15 teams
- 54 bibs and 4 pop-up nets

#### Tim Hortons Sponsorship

 We received 625 jerseys, 625 balls, and 625 medals as part of our sponsorship package.

#### Staffing

#### Summer Staff

- Ibrahima Sanoh (Part-time Operations and Technical Assistant)
- Jacob Tweel (Part-time Operations and Technical Assistant)
- Alice Dorsey (Part-time until May 13th, then full-time as Summer Student Program Coordinator)
- Josh Wyand (Part-time until June 27th, then full-time as Summer Student Program Coordinator)
- Lewis Page (Technical Coordinator)

#### Fall Staff

Mon San Aung (Technical Coordinator)

#### Winter Staff

- Mon San Aung (Technical Coordinator)
- Coaches: Jonathan Vos, Alice Dorsey, Ryan Green
- Assistant Coaches: Justin Richard, Alex Field

#### Registrations 2024

#### Summer 2024

Registration Opened: March 22nd
 Early Bird Discount: Until April 15<sup>th</sup>

#### Final Deadlines:

- Youth Program: April 23rd (Waitlist after this date)
- Timbits Grassroots Program: May 20th (Regular fees apply after May 1st)

#### Total Registrations: 996 players

- U3 Boys 44 | U3 Girls 65
- U5 Boys 51 | U5 Girls 67
- U7 Boys 47 | U7 Girls 76
- U9 Boys 63 | U9 Girls 69
- U11 Boys 82 | U11 Girls 49
- U13 Boys 52 | U13 Girls 34
- U15 Boys 47 | U15 Girls 29
- U18 Boys 39 | U18 Girls 20
- Senior Men 98 | Women 64

#### Team Performance:

This season, two teams reached the finals:

- U13 Girls Premier Gold
- U13 Boys Premier Silver

#### Summer Camps 2024

Total Participants: 88

#### Fall Camps 2024

Total Participants: 32

#### Fall/Winter Program 2024-2025

Total Participants: 80

U10 Boys: 13 players
U10 Girls: 12 players
U12 Boys: 13 players
U12 Girls: 10 players
U14 Boys: 16 players
U14 Girls: 16 players

#### **Development Camp**

Total Participants: 20

#### **Tournaments**

#### **HCU Tournament**

U12 Boys: 11 playersU12 Girls: 11 players

#### Allt Tournament

• Boys: 12 players (3 from RC United, 2 from Sherwood)

• Girls: 13 players (1 from Sherwood)

#### WCRFC Tournament 2024

The 2024 WCRFC Tournament was a huge success, with 88 teams registered.

Thanks to the hard work and dedication of our amazing tournament organizers, Kelly Reardon and Krista Feehan, as well as our incredible staff, players, coaches, directors, parents, and volunteers.

A special thank you to our generous sponsors:

- BMO
- Subway
- Harvest Clean Eats
- Blaze Pizza
- Prince Edward Island Police Association

#### WCRFC Teams That Won Gold Medals:

- U11 Boys White Team 3
- U11 Boys Green Team 1
- U13 Boys Div 2 Team 2
- U13 Boys Premier
- U13 Girls Premier

#### PEISA Annual Awards (2024)

We are proud to announce that WCRFC Members received the following awards:

- Ryan Green Club Volunteer of the Year
- Noah Wyand Junior Male Referee of the Year
- U13 Girls Premier Team Team of the Year
- Juliette Bader Senior Female Player of the Year

#### Communications & Marketing

Our communications and marketing efforts have been a key factor in our success in recent years. They have played a vital role in engaging young members, attracting sponsorships and donations, and expanding our outreach to the broader community.

#### **Fields**

A special thank you to Tracy Stevenson and Dean Worth from the City, for all their support regarding field logistics, including signs, painting, grass cutting, and field scheduling outside the Complex.

We also extend our gratitude to Nathan Beck, Field Director, for his dedication in following up on field maintenance at the WCRFC Complex. And Jonathan Cunniffe for helping to take the big mesh up and down.

#### Scholarships 2024

Winners: Juliette Bader and Jonathan Ndayegamiye

WCRFC would like to take this opportunity to thank Capital Honda and the Visser family for their continued financial support of this program.

#### Conclusion

In conclusion, the 2024 season has been a remarkable journey for Winsloe Charlottetown Royals FC, marked by successful programs, community engagement, and notable achievements both on and off the field.

I want to express my sincere to everyone, the Board members, Summer Students, Coaches, Volunteers, Players, Referees, Staff and Parents. Your dedication and support have been instrumental in the success of the club throughout the year.

Thank you for being there for Winsloe Charlottetown Royals FC when we needed you. Your commitment is truly appreciated, and I look forward to continuing this journey together in the seasons to come.

Respectfully submitted,
Diego Orozco
Executive Director
WCRFC

#### 2024 WCRFC Treasurer's Report

#### 2024 Financial Results

2024 was a strong year for the club financially as the club ran additional programs outside of the summer soccer season and received more funds from sponsorships and fundraisers than expected. Revenues totalled \$286,000 which was \$57,000 higher than the prior year. Expenses, which are driven by wages and registration fees, were \$263,000, which was \$60,000 higher than the prior year. The club saw increases in expenses across the board, but notable increases occurred in registration fees and wages. The investment in additional wages proved worthwhile as the club's revenues still exceeded expenditures by \$23,000.

At the end of the fiscal year, the club had \$160,000 in cash and \$69,000 in a GIC. Receivables at \$19,000 made up the remainder of the \$248,000 in total assets. Liabilities totalled \$25,000 meaning the club has \$223,000 in net assets at the end of the fiscal year, up \$23,000 from the year before.

#### 2025 Budget

The main revenues and expenses are expected to remain consistent in the 2025 fiscal year. Notable changes in 2025 surround additional tournaments and development camps which will add both revenues and expenses in 2025. Fundraising income is expected to remain strong and sponsorships are anticipated to increase. Revenues are projected to be \$309,000. Expenses are projected to be \$278,000. However, the club is leaving flexibility around wages depending on the revenues the club realizes early in the year. Additional staff may be hired if registrations for programs are strong.

#### 2025 Fee Schedule

The fee schedule in the 2025 year incorporates a \$20 early bird discount. This is consistent with the prior year policy. The club expects all members to register in advance to obtain the discount. Please see 2025 pricing as shown below.

DIVISION	Price (\$)	Early Bird Price (\$)
U3 BOYS	\$130	\$110
U3 GIRLS	\$130	\$110
U5 BOYS	\$140	\$120
U5 GIRLS	\$140	\$120
U7 BOYS	\$165	\$145
U7 GIRLS	\$165	\$145
U9 BOYS	\$175	\$155
U9 GIRLS	\$175	\$155
U11 BOYS	\$190	\$170
U11 GIRLS	\$190	\$170
U13 BOYS	\$195	\$175
U13 GIRLS	\$195	\$175
U15 BOYS	\$200	\$180
U15 GIRLS	\$200	\$180
U18 BOYS	\$200	\$180
U18 GIRLS	\$200	\$180
SENIOR MEN	\$105	\$105
SENIOR WOMEN	\$105	\$105

#### 2025 Tournament

DIVISION	<b>2024 Price</b>
U11 BOYS	\$350
U11 GIRLS	\$350
U13 BOYS	\$425
U13 GIRLS	\$425
U15 BOYS	\$425
U15 GIRLS	\$425
U18 BOYS	\$425
U18 GIRLS	\$425

# WINSLOE CHARLOTTETOWN ROYALS FC Annual General Meeting

#### **Tournament Report**

- Tournament was held July 19th 21<sup>st</sup>, 2024
- Fields used:

o Winsloe Complex: U15/U18 fields, U13 field, U11 fields

Simmons: U15/U18 fieldColonel Gray: U15/U18 field

Spring Park: U11 fieldsElliott River U13 field

Westwood U13 field

Heather Avenue U11 fields

- 88 teams entered the tournament
- Cost: \$400 (U13, U15, U18), \$325 (U11)
- Registrations were similar to the 2023 tournament.
- Obtained sponsorship from Charlottetown City Police, BMO, Harvest Clean, and Blaze Pizza.
- Tournament shirts ordered with the tournament logo most sold out in the first day.
- Coaches bags used from previous tournament stock again this year.
- Revenue:
  - o Tournament registration \$30 000.00
  - o Tournament canteen \$ 3696.19
  - o Total = 33, 696.19

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- Expenses: Supplies, referees, general expenses -
  - \$11 398.98 + \$8040.00 = \$19 438.98
- Coaches/managers supplied with a link to game results worked very well as scoring was updated quickly and efficiently.
- Field monitors were better, however, still difficult to cover some fields outside of the complex.
- Registration included a more detailed outline of proper divisions for those teams from offisland.

• Five teams from WCRFC won the championship game.

Division	Numbers of Teams
U11 Boys	16
U11 Girls	16
U13 Boys	21
U13 Girls	14
U15Boys	4
U15 Girls	5
U18 Boys	3
U18 Girls	9
Total	88

Submitted respectfully by: Kelly Reardon

#### Fields Report for Annual General Meeting - March 6, 2025

#### Maintenance:

The Club has made inquiries with the City about doing additional work to improve our fields, including: overseeding, aeration, leveling, repairing heavy-use areas and rotating the goals to allow the grass to recover.

The following work was completed by the City this past fall:

- Core aeration on fields in two directions and drag mat cores into the existing turf
- Sod crease and penalty spot areas on fields that are not scheduled for use
- Overseed/fertilize areas with minimal turf coverage on fields that are still being used
  - Overseed/fertilize entire fields that are closed for the season

The following maintenance work is scheduled for this Spring:

- The application of lime will be applied depending on the results of the soil tests
- rolling fields, fertilizing, seeding small areas and sodding some areas that were used late in the fall.

#### **Proposed Multi-Sport Field**

The City of Charlottetown has earmarked \$2.9 million to construct a multi-sport turf field. The location is still undecided. The matter has been sent back to Charlottetown's parks and rec committee for discussion and recommendation to City Council. City Council will then vote on the recommendation.

All of which is submitted this 4<sup>th</sup> day of March, 2025.

Nathan Beck WCRFC Fields Director

#### WCRFC Youth Director Report -2024

	Youth Player Registrations	
	2024	
Divisions	Teams	#Players
U11 Boys	2 green, 4 white	82
U11 Girls	2 green, 2 white	49
U13 Boys	1 premier, 1 div 1, 2 div 2	52
U13 Girls	1 premier, 1 div 1	34
U15 Boys	1 premier, 1 div 1	47
U15 Girls	1 premier	29
U18 Boys	1 premier, 1 div 1	39
U18 Girls	1 premier,	20

<sup>\*</sup>Under 15 and under 18 numbers include players registered with the club but played for PEIFC during the season.

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#### Notes from the season

- U15 girls had too many players for one team, but not enough for two teams
- U15 boys probably have too many players for two teams. We tried three teams in the past, but it didn't work out. The same issue with "dirty" numbers for making teams.
- The numbers game is always an issue for a few teams each year and there doesn't seem to be an easy answer. This past season we used a waiting list to try and control the numbers, but it is still a challenge at the U15 and U18 ages
- U18 teams all struggled with attendance. This seems to be an issue at this age group for many clubs on PEI.
- There were no "major issues" during the season.

Respectfully submitted,

David Vos

WCRFC Youth Director

#### WCRFC - Technical Director Report - 2024

The technical development at WCRFC in 2024 came along way thanks to the hard work of our Executive Director, Diego Orozco.

We started the year by hiring Lewis Page to be our paid Technical Director. Unfortunately, he had trouble committing to practice times and training and was a nonfactor in our summer technical development this summer.

Once again, we were lucky to have Diego, along with Ibrah Sanoh, Jacob Tweel and Alice Dorsey lead the technical development of our members.

Our Timbit grass roots program (U3-U9) continued to follow the PEI Soccer recommended model of stations for training sessions. Our U9 teams competed in a league with teams from Sherwood, Stratford and North Shore. All the sessions were run by our paid staff coaches. We continue to examine this program and will be making some changes to improve it.

We ran our three weeklong summer camps again as well as a development camp. The camps, as most years, had the best registrations in the first week and dropped off for weeks two and three. Diego, once again stepped up and ran these camps along with our summer students. Not only do the camps help with player development, but they also create bonds and friendships for those players that attend the camps. Diego and Mon San Aung offered fall camps again this year at the Winsloe Complex

This winter PEI Soccer asked clubs to transition to year-round programming. We have under 10, under 12 and under 14 players training through the winter as well as playing in the various leagues offered by PEI Soccer. Diego leads our group of coaches which include Mon San Aung, Jonathan Vos, Alice Dorsey, Ryan Green along with assistance from Justin Richard and Alex Field.

As part of the club's development Diego has organized teams to attend tournaments in Nova Scotia. Teams attended the Allt Tournament in the Spring and the HCU Tournament in the Fall. Not only did the teams participate in the tournament, but special practice sessions were set up to further players development.

For 2025 we are working on some new programming for our mini program and revamping the delivery process for our U3, U5 and U7 groups. For our U9 program we will be having parent coaches run the teams and hopefully give the players more of a "real" soccer experience. Diego continues to work on coaching plans for our youth teams which will guide our coaches, and we are purchasing an online coaching account our coaches can access that will help them to come up with practice plans and training ideas.

We will continue to develop our players technical abilities and to grow the club by offering more programming in 2025. These programs include an "off season" Futsal program, a winter preschool soccer program and a varsity prep program to run through the summer for those players looking for extra training time in preparation for soccer after high school.

As you can see in my report the common denominator in here is Diego Orozco. Without the hard work and amazing effort by Diego most of the programs would not be in place. I want to take this

opportunity to thank Diego for his continued dedication to the club and to thank my fellow board members for having the foresight to hire a full-time staff member to help the club grow.

WCRFC is moving in a very positive direction, and I am excited to see what the future brings.

Respectfully submitted,

David Vos

WCRFC Technical Director

#### **Equipment Report**

#### U-3/U-5/U-7/U9

Tim Hortons continues to be a great partner and supplies shirts and balls for our mini program for this age group. We are looking to invest more in the development of our U-9 group and are investigating a sponsor for this age group that involves supplying them with Winsloe/sponsor crested dry-fit shirts that the kids can keep once the season is complete.

#### Youth

The PEISA competition committee implemented the use of size 4 balls instead of size 5 light balls for our U13 players. The Club had to purchase balls for this group and a decision was made to go with a higher quality practice ball with the hopes that they last longer. We also purchased new uniforms for the U11 and U13 age group with the rational being that we want our Club to be wearing similar jerseys no matter what level they are playing. Numbered pinnies were purchased to help us with our assessment process and that was quite helpful. Finally, we acquired a couple of U9 goals for league games.

#### Senior

Senior teams continue to be provided new game balls at the start of each season

#### Canteen equipment upgrades

In June/2024 we purchased a chest freezer and a full-sized fridge to help support our canteen

Regards

**Brodie McMurrer** 

# **Winsloe Charlottetown Royals FC Balance Sheet**

December 31

	2024	2023
Assets		
Current Assets		
Cash and Cash Equivalent		
Chequing Bank Account	159,894	138,277
Investments - GIC	68,987	66,029
Total Cash and Cash Equivalent	228,880	204,306
Accounts Receivable (A/R)		
Accounts Receivable	19,333	14,079
Total Accounts Receivable (A/R)	19,333	14,079
Total Current Assets	248,213	218,385
Total Assets	248,213	218,385
Liabilities and Net Assets		
Liabilities		
Current Liabilities		
Accounts Payable (A/P)		
Accounts Payable	11,766	13,102
Total Accounts Payable (A/P)	11,766	13,102
Accrued Liabilities	13,389	5,552
Total Current Liabilities	25,155	18,654
Total Liabilities	25,155	18,654
Equity		
Net Assets	223,058	199,731
Total Net Assets	223,058	199,731
Total Liabilities and Net Assets	248,213	218,385

# Winsloe Charlottetown Royals FC Profit and Loss

For the year ended December 31

	2024	2023
INCOME		
Fall Camps	4,160	10,600
Federal Grants	4,554	-
Fundraiser Campaign	10,081	5,321
General Canteen	3,516	496
General Registration	185,637	134,283
HCU Tournament	3,300	-
Interest Revenue	2,958	2,020
Kidsports/JumpStart	8,610	7,930
Municipal Grants	10,245	11,595
Provincial Grants	4,806	4,826
Registration refunds	(8,252)	(4,353)
Senior team fundraising	6,352	-
Sponsorship	2,772	3,195
Summer Camps	13,955	13,080
Tournament Canteen	3,696	7,016
Tournament Registration	30,000	33,525
Total Income	286,390	229,534
EXPENSES		
Accounting & Legal	2,002	2,764
Administrative and office	3,104	1,086
Assessments Expenses	4,933	-
Capital projects	-	2,438
Donation	2,000	3,600
Equipment Expense	13,405	7,288
Field Maintenance and Repairs	8,112	7,329
General Canteen Supplies	1,114	-
Interest & Bank Charges	187	-
Mini Closing Party	611	616
Nationals	6,352	-
On-line Registration Services	4,553	3,831
PEISA Fines	-	1,010
Registration Fee	70,556	58,275
Tournament Expenses	11,399	9,866
Tournament Referees	8,040	-
Travel	2,386	568
Turf Field Rentals	4,140	4,374
Uniforms	8,783	4,325
Wages & Salaries	63,872	81,949
Wages & Salaries - Mini coaches	21,525	-
Wages & Salaries - Payroll remittances	20,313	-
Youth Ref Fees	5,675	13,585
Total Expenses	263,063	202,904
PROFIT	23,327	26,630

## Winsloe Charlottetown Royals FC Profit and Loss 2025 Budget

	2024	2025 Budget
INCOME		
Tournaments and development camps		29,335
Fall Camps	4,160	5,780
Federal Grants	4,554	
Fundraiser Campaign	10,081	13,000
General Canteen	3,516	3,500
General Registration	185,637	181,925
HCU Tournament	3,300	
Interest Revenue	2,958	2,000
Kidsports/JumpStart	8,610	8,610
Municipal Grants	10,245	10,000
Provincial Grants	4,806	5,000
Registration refunds	(8,252)	(8,000)
Senior team fundraising	6,352	,
Sponsorship	2,772	8,500
Summer Camps	13,955	13,000
Tournment Canteen	3,696	4,000
Tournment Registration	30,000	32,200
Total Income	286,390	308,850
GROSS PROFIT	286,390	308,850
EXPENSES	200,000	300,300
Accounting & Legal	2,002	2,000
Administrative and office	3,104	3,500
Assessments Expenses	4,933	6,000
Donation	2,000	1,500
Equipment Expense	13,405	10,000
Field Maintenance and Repairs	8,112	8,112
General Canteen Supplies	1,114	1,500
Interest & Bank Charges	187	250
Mini Closing Party	611	600
Nationals	6,352	800
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On-line Registration Services	4,553	5,000
Registration Fee	70,556	75,000
Tournment Expenses	11,399	12,000
Tournment Referees	8,040	9,000
Pre-school Program (pending approval)	-	1,700
Futsal Program (pending approval)	-	2,650
HCU Tournament Program	-	4,500
Allt Tournament Program	-	6,635
Travel	2,386	3,000
Turf Field Rentals	4,140	4,000
Uniforms	8,783	10,000
Wages & Salaries	63,872	90,901
Wages & Salaries - Mini coaches	21,525	20,000
Wages & Salaries - Payroll remittances	20,313	-
Youth Ref Fees	5,675	6,000
Total Expenses	263,063	283,848
PROFIT	23,327	25,002