

Treasurer's Report WRRA Annual General Meeting – 27 April 2023

Barbara Green – WRRA Treasurer

The following statements are included with this Report:

- 1. Variance to Budget (pgs. 2-4) details of the actual income/expenses compared to the Budget.
- 2. **Profit & Loss Statement** (pgs. 5 and 6), identifying the income and expenses since the start of the financial year (April 1st, 2022).
- 3. **WRRA Balance Sheet** (pg. 7), which shows that the Accounting software and the Bank Accounts are in Balance.
- 4. **Screenshot of the WRRA bank account as of April 24th** (pg. 8), which matches the **Xero Dashboard** (pg. 9).

Variance to Budget:

- 1. Due to the mid-April date for Regionals not all expenses or income from the event could be reconciled before producing the AGM Treasurer Report (despite the tremendous effort from everyone involved to get invoices and payments sent in promptly thank you!)
- 2. Income a replacement cheque for a lost Regional Registrations is expected this week along with additional Vendor payments, which will increase our total income by approx. \$4000-\$4400.
- 3. Expenses we underspent in several areas, most significantly in Marketing Social Media Campaigns, where the \$7,200 budget was not used. We also underspent on Regional Medals and Regional Ice. We also had a couple of Regional costs that were not specifically included within the last Budget Ref Supervisor Meals and Hotels at ~\$3,400.
- 4. Overall, our Net Profit is better than the budgeted (\$36,786) and likely to come in around (\$25,000).

Balance Sheet:

- 1. Accts Receivable \$6,830 is for Hotel Commissions (\$6,660) and Tillsonburg Tournament Sanction Fee (\$170).
- 2. Accts Payable represents cheques issued but not yet cashed majority is for Regional costs including medals, ice rental, meals and accommodation for Ref Supervisors and Regional coordinators, along with 2nd half of the season ref mileage.

Bank Statement:

• The balance as of April 24th (\$107,745.05) matches the Xero Dashboard which indicates the Bank account and Xero accounting software continue to be in sync.

Budget Variance

Western Region Ringette Association For the 12 months ended 31 March 2023

	Actual	Budget	Var CAD	Var %	YTD Actual	YTD Budget	Var CAD	Var %
Income								
A/AA Committee - Provincial Team Fees (Ref Mileage)	6,785	6,785	-	0.0%	6,785	6,785	-	0.0%
High Performance - Skills & Drills AAA Warm-up Clinics	230	210	20^	9.5%	230	210	20-	9.5%
Regionals - Hotel Commissions	6,660	7,000	(340)▼	-4.9%▼	6,660	7,000	(340)▼	-4.9%▼
Regionals - Tournament Sanctioning Fees	-	500	(500)▼	-100.0%▼	-	500	(500)▼	-100.0% ▼
Regionals - Vendors	984	2,000	(1,016)▼	-50.8%▼	984	2,000	(1,016)▼	-50.8%▼
Regionals Entry Fees	58,300	61,600	(3,300)	-5.4%▼	58,300	61,600	(3,300)	-5.4%▼
Sport Development - Goalie Clinics	560	2,160	(1,600)▼	-74.1%▼	560	2,160	(1,600)	-74.1%▼
WRRA Association Dues	960	960	-	0.0%	960	960	-	0.0%
WRRA Interest Income	239	-	239▲	0.0%	239	-	239	0.0%
WRRA Tournament Sanction Fees	3,660	4,280	(620)▼	-14.5%▼	3,660	4,280	(620)▼	-14.5%▼
Total Income	78,378	85,495	(7,117)	-8.3%	78,378	85,495	(7,117)	-8.3%
Gross Profit	78,378	85,495	(7,117)	-8.0%	78,378	85,495	(7,117)	-8.0%
Less Operating Expenses								
A/AA Committee - Arbiter Ref Scheduling Software	636	636	-▼	-0.1%▼	636	636	-▼	-0.1%▼
A/AA Committee - Officiating	8,439	7,000	1,439	20.6%	8,439	7,000	1,439	20.6%
A/AA Committee - Scheduling Honorarium	-	100	(100)▼	-100.0%▼	-	100	(100)▼	-100.0%▼
A/AA Committee - Sponsorship Ads in Tournament Programs	-	600	(600)▼	-100.0%▼	-	600	(600)▼	-100.0%▼

Budget Variance

	Actual	Budget	Var CAD	Var %	YTD Actual	YTD Budget	Var CAD	Var %
Coaching PD Clinics	-	500	(500)▼	-100.0%▼	-	500	(500)	-100.0%▼
Competitions Committee Software / Data Charges	-	180	(180)▼	-100.0%▼	-	180	(180)▼	-100.0%▼
Competitions Committee Shot Clock Repairs	400	500	(100)▼	-19.9%▼	400	500	(100)▼	-19.9%▼
High Performance - AAA Warm Up Ice, Skills & Drills	344	355	(11)▼	-3.0%▼	344	355	(11)▼	-3.0%▼
High Performance - AAA Warm Up Instructor Costs	200	200	-	0.0%	200	200	-	0.0%
High Performance - Player Sponsorship	2,800	2,900	(100)▼	-3.4%▼	2,800	2,900	(100)▼	-3.4%▼
Marketing - Association Marketing Initiative	5,000	5,000	-	0.0%	5,000	5,000	-	0.0%
Marketing - Logo Branding	1,618	2,000	(382)▼	-19.1%▼	1,618	2,000	(382)▼	-19.1%▼
Marketing - New Registrant Equipment Project	9,508	9,000	508▲	5.6%	9,508	9,000	508 ^	5.6%
Marketing - Rogers Campaign	5,650	5,000	650 ^	13.0%	5,650	5,000	650 ^	13.0%
Marketing - Social Media Campaigns	-	7,200	(7,200)▼	-100.0%▼	-	7,200	(7,200)▼	-100.0%▼
Officiating - Evaluation Sheets and Crests	-	100	(100)▼	-100.0%▼	-	100	(100)▼	-100.0%▼
Regionals - Ice Rental	31,065	35,000	(3,935)▼	-11.2%▼	31,065	35,000	(3,935)	-11.2%▼
Regionals - Accommodation Commission	-	1,500	(1,500)▼	-100.0%▼	-	1,500	(1,500)▼	-100.0%▼
Regionals - Coordinator Accommodation	737	1,100	(363)▼	-33.0%▼	737	1,100	(363)▼	-33.0%▼
Regionals - Coordinator Expenses	57	200	(143)▼	-71.6%▼	57	200	(143)▼	-71.6%▼
Regionals - Coordinator Meals	375	500	(125)▼	-25.0%▼	375	500	(125)▼	-25.0%▼
Regionals - Coordinator Mileage	890	800	90-	11.3%	890	800	90^	11.3%
Regionals - Medals	10,719	14,500	(3,781)▼	-26.1%▼	10,719	14,500	(3,781)▼	-26.1%▼
Regionals - Minor Officials Payments	3,196	3,500	(304)▼	-8.7%▼	3,196	3,500	(304)▼	-8.7%▼
Regionals - Office Supplies	125	1,500	(1,375)▼	-91.6%▼	125	1,500	(1,375)▼	-91.6%▼
Regionals - Officials Payment	8,250	9,400	(1,150)▼	-12.2%▼	8,250	9,400	(1,150)▼	-12.2%▼
Regionals - Officiating Supervisors Meals	1,783	-	1,783	0.0%	1,783	-	1,783	0.0%

Budget Variance

	Actual	Budget	Var CAD	Var %	YTD Actual	YTD Budget	Var CAD	Var %
Regionals - Officiating Supervisors Mileage	1,124	1,000	124	12.4%	1,124	1,000	124	12.4%
Regionals - Physical Therapist	-	500	(500)▼	-100.0%▼	-	500	(500)▼	-100.0%▼
Regionals - Ref supervisor Accommodation	1,599	-	1,599	0.0%	1,599	-	1,599	0.0%
Sports Development - Goalie Clinic Instructor Costs	1,413	3,790	(2,377)▼	-62.7%▼	1,413	3,790	(2,377)▼	-62.7%▼
Sports Development - Goalie Clinics (Ice)	720	2,000	(1,280)▼	-64.0%▼	720	2,000	(1,280)▼	-64.0%▼
WRRA - Bank Fees	1,000	55	945	1718.2%	1,000	55	945	1718.2%
WRRA - Office Supplies	331	270	61▲	22.6%	331	270	61♣	22.6%
WRRA - Website Costs RAMP	-	925	(925)▼	-100.0%▼	-	925	(925)▼	-100.0%▼
WRRA - Website Domain Name	26	30	(4)▼	-12.5%▼	26	30	(4)▼	-12.5%▼
WRRA Keith & Mary Kaiser Scholarship Fund	500	500	-	0.0%	500	500	-	0.0%
WRRA Legal expenses	-	1,500	(1,500)▼	-100.0%▼	-	1,500	(1,500)▼	-100.0%▼
WRRA Meals	-	50	(50)▼	-100.0%▼	-	50	(50)▼	-100.0%▼
WRRA Mileage Claims	-	50	(50)▼	-100.0%▼	-	50	(50)▼	-100.0%▼
WRRA Sponsorship for Easterns & Nationals	1,500	1,500	-	0.0%	1,500	1,500	-	0.0%
WRRA Subscriptions - Xero	776	590	186♣	31.6%	776	590	186┷	31.6%
WRRA Subscriptions - Zoom	226	250	(24)▼	-9.6%▼	226	250	(24)▼	-9.6%▼
Total Operating Expenses	101,008	122,281	(21,273)	-17.4%	101,008	122,281	(21,273)	-17.4%
Net Profit	(22,630)	(36,786)	14,156	38.0%	(22,630)	(36,786)	14,156	38.0%

Profit and Loss

Western Region Ringette Association For the year ended 31 March 2023

	2023
Trading Income	
A/AA Committee - Provincial Team Fees (Ref Mileage)	6,785.00
High Performance - Skills & Drills AAA Warm-up Clinics	230.00
Regionals - Hotel Commissions	6,660.00
Regionals - Vendors	984.14
Regionals Entry Fees	58,300.00
Sport Development - Goalie Clinics	560.00
WRRA Association Dues	960.00
WRRA Interest Income	238.62
WRRA Tournament Sanction Fees	3,660.00
Total Trading Income	78,377.76
Gross Profit	78,377.76
Operating Expenses	
A/AA Committee - Arbiter Ref Scheduling Software	635.63
A/AA Committee - Officiating	8,439.00
Competitions Committee Shot Clock Repairs	400.43
High Performance - AAA Warm Up Ice, Skills & Drills	344.48
High Performance - AAA Warm Up Instructor Costs	200.00
High Performance - Player Sponsorship	2,800.00
Marketing - Association Marketing Initiative	5,000.00
Marketing - Logo Branding	1,617.55
Marketing - New Registrant Equipment Project	9,507.82
Marketing - Rogers Campaign	5,650.00
Regionals - Ice Rental	31,065.30
Regionals - Coordinator Accommodation	736.86
Regionals - Coordinator Expenses	56.73
Regionals - Coordinator Meals	375.00
Regionals - Coordinator Mileage	890.00
Regionals - Medals	10,718.90
Regionals - Minor Officials Payments	3,196.00
Regionals - Office Supplies	125.42
Regionals - Officials Payment	8,250.00
Regionals - Officiating Supervisors Meals	1,783.13
Regionals - Officiating Supervisors Mileage	1,124.00
Regionals - Ref supervisor Accommodation	1,599.00
Sports Development - Goalie Clinic Instructor Costs	1,413.00
Sports Development - Goalie Clinics (Ice)	720.26
WRRA - Bank Fees	1,000.00
WRRA - Office Supplies	330.89
WRRA - Website Domain Name	26.25

	2023
WRRA Keith & Mary Kaiser Scholarship Fund	500.00
WRRA Sponsorship for Easterns & Nationals	1,500.00
WRRA Subscriptions - Xero	776.33
WRRA Subscriptions - Zoom	226.00
Total Operating Expenses	101,007.96
let Profit	(22,630.20)

Balance Sheet

Western Region Ringette Association As at 31 March 2023

	31 MAR 2023
Assets	
Bank	
TD UNLIMITED BUSINESS PLAN	119,570.80
Total Bank	119,570.80
Current Assets	
Accounts Receivable	6,830.00
Total Current Assets	6,830.00
Total Assets	126,400.80
Liabilities	
Current Liabilities	
Accounts Payable	54,658.33
Rounding	(0.10)
Total Current Liabilities	54,658.23
Total Liabilities	54,658.23
Net Assets	71,742.57
Equity	
Current Year Earnings	(22,630.20)
Retained Earnings	94,372.77
Total Equity	71,742.57



